



Year 2021 Utilities Procurement of Goods, Services, and Fuel from Women, Minority, Disabled Veteran, and LGBT Business Enterprises

SEPTEMBER 2022



**California Public
Utilities Commission**

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Executive Summary

The following report is the California Public Utilities Commission's (CPUC) 36th Annual Supplier Diversity Program Report to the Legislature. This report includes the progress reported by investor-owned utility companies (utilities) and community choice aggregators (CCA) in procuring goods, services, fuel, and power from women (WBE), minority (MBE), disabled veteran (DVBE), and lesbian, gay, bisexual, and/or transgender (LGBTBE) business enterprises (WMDVLGBTBE or diverse supplier) in 2021.¹

In 2021, the utilities' overall diverse supplier spend² and percentage improved from their 2020 results. The utilities' procurement from diverse suppliers increased 4.6 percent from \$11.7 billion in 2020 to \$12.3 billion in 2021 and the WMDVLGBTBE percentage increased from 30.1 percent to 31.2 percent, continuing to exceed the CPUC's General Order (GO) 156 overall WMDVLGBTBE 21.5 percent goal.

The utilities continue to exceed the established GO 156 goals for MBE (15 percent), WBE (5 percent), and DVBE (1.5 percent). In 2021, the utilities procured 18.5 percent of their total procurement from MBEs, 10.45 percent from WBEs, 2.1 percent from DVBEs, and 0.14 percent from LGBTBEs. Forty percent of the utilities' MBE spend was with Hispanic American suppliers, 31.6 percent with Asian Pacific American suppliers, 21.6 percent with African American suppliers, and 6.4 percent with Native American suppliers.

For indirect (subcontracting) WMDVLGBTBE procurement through prime contractors, the utilities reported an increase of 6.1 percent from \$2.2 billion in 2020 to \$2.3 billion in 2021. The percentage of total procurement also increased from 5.6 percent to 5.9 percent.

The utilities' reporting demonstrates varied supplier diversity performance in 2021. Southwest Gas spent more than 70 percent of its total procurement with diverse suppliers. Suburban Water Systems spent more than 55 percent and Bear Valley Electric Service, Inc., California American Water Company, and Southern California Gas Company spent more than 40 percent of total procurement with diverse suppliers. Whereas AT&T Corporation, AT&T Mobility, California Water Service, CenturyLink, Charter Communications, Comcast California, U.S. TelePacific Communications, Trans Bay Cable, and Wild Goose Storage did not meet the GO 156 overall 21.5 percent goal.

The CCAs, collectively, procured 1.4 percent of total procurement or \$3.5 million from WMDVLGBTBEs in 2021. Only one CCA reported prime contractor spend with diverse subcontractors. Out of the 15 CCAs who submitted a report to the CPUC, two did not procure from diverse suppliers. East Bay Community Energy (6.9 percent) has the highest diverse percentage, followed by Pioneer Community Energy (5.8 percent), and MCE Community Choice (3.8 percent). The other CCAs reported diverse spend percentages between 0.1 percent and 3.8 percent. CCAs have encountered legal limitation in advancing

¹ California Public Utilities Code Section 910.3 instructs the CPUC to submit a report to the Legislature by September 1 of each year on the progress of WMDVLGBTBE procurement.

² "Spend" refers to the dollars a utility or a CCA spent in a particular category of procurement or with a supplier.

their supplier diversity programs and have been encouraged to work with CPUC staff to increase inclusion of diverse suppliers in their procurement activities.

Background

In 1986, the California Legislature passed Assembly Bill (AB) 3678 (Moore, Stats. 1986, Ch. 1259) to encourage the award of a fair proportion of total utility contracts to women business enterprises (WBE) and minority business enterprises (MBE). Subsequently, the California Public Utilities Commission (CPUC) issued General Order (GO) 156 to implement the bill by establishing the CPUC Supplier Diversity Program framework and guidelines. In Decision (D.)92-06-030 (1992) and D.15-06-007 (2015), the CPUC amended GO 156 to add disabled veteran business enterprises (DVBE) and lesbian, gay, bisexual, and/or transgender (LGBT) business enterprises (LGBTBE), respectively, into the Program. In October 2019, Senate Bill (SB) 255 (Bradford, Stat. 2019, Ch. 407) amended Sections 366.2 and 8283 of the California Public Utilities Code (PU Code) to add new participants to the Supplier Diversity Program and change the participation threshold requirements.

Effective January 2020, SB 255 requires electrical, gas, water, and telephone corporations as well as wireless telecommunications and electric services providers with more than \$25 million annual California revenues to submit annually to the CPUC a plan for increased procurement from WBEs, MBEs, DVBEs, and LGBTBEs (WMDVLGBTBE or diverse supplier) and an implementation report.³ Those with annual California revenues exceeding \$15 million, but less \$25 million, are also expected to annually submit to the CPUC data on their utilization of WMDVLGBTBEs.⁴ In addition, cable television corporations, direct broadcast satellite providers, exempt wholesale generators, distributed energy resource contractors, and energy storage system companies are encouraged to voluntarily adopt a plan for increasing WMDVLGBTBE procurement.⁵

Furthermore, SB 255 requires each community choice aggregator⁶ (CCA) with annual revenues exceeding \$15 million to annually submit to the CPUC a plan for increasing procurement from small, local, and diverse suppliers as well as a report showing its procurement from diverse suppliers.⁷ CCAs below the \$15 million threshold are encouraged to voluntarily adopt a plan for increasing procurement from small, local, and diverse supplies.

In 2021, the CPUC opened Rulemaking (R.) 21-03-010 to incorporate SB 255's revisions into GO 156; to adopt a voluntary procurement goal for LGBTBE as directed in D.15-06-007; and for the consideration of other issues such as expanding the Supplier Diversity Program to include businesses owned and controlled by persons with disabilities and adding reporting requirements on workforce and board

³ PU Code Sections 8283 (a) & (d).

⁴ PU Code Section 8283 (f).

⁵ PU Code Section 8283 (e) (2).

⁶ Community Choice Aggregators are governmental entities formed by cities and counties to serve the energy requirements of their residents and businesses (PU Code Section 366.2).

⁷ PU Code Section 366.2 (m).

diversity.⁸ In April 2022, the CPUC issued D.22-04-035, revising GO 156 to add SB 255 amendments and requirements; to set a voluntary procurement goal for LGBTBE; to add a new group of business enterprises: Persons with Disabilities Business Enterprise; to adopt workforce and board diversity reporting; and to make other program revisions.⁹

The current GO 156 (since April 2022) provides the basis for the CPUC's Supplier Diversity Program that promotes and monitors utilities', CCAs', and covered entities' supplier diversity programs as well as oversees a certification clearinghouse (the Supplier Clearinghouse).¹⁰ GO 156 encourages the participating utilities and covered entities to purchase 15 percent from MBEs; 5 percent from WBEs; 1.5 percent from DVBEs; and, from LGBTBEs, 0.5 percent for 2022, 1.0 percent for 2023, and 1.5 percent for 2024 and beyond.

In March 2022, 30 utilities and 15 CCAs submitted their WMDVLGBTBE 2021 procurement reports and 2022 plans. The intent of the supplier diversity reports is to provide the CPUC with information on the utilities' and CCAs' diverse procurement performances, progress in meeting their supplier diversity targets, and future supplier diversity program enhancement plans. This report to the Legislature describes the utilities' and CCAs' 2021 performances and challenges in including WMDVLGBTBEs in their procurement activities based on the previous GO 156 voluntary targets (pre-April 2022). Future reports will include progress made towards the new voluntary LGBTBE goal and inclusion of persons with disabilities business enterprises, as well as description of other newly added covered entities' plans and performances.

⁸ R. 21-03-010, *Order Instituting Rulemaking to Revise General Order 156 to Include Certain Electric Service Providers and Community Choice Aggregators and Encourage Voluntary Participation by Other Non-Utility Entities Pursuant to Senate Bill 255; Consider LGBT Business Enterprise Voluntary Target Procurement Percentage Goals; Incorporate Disabled Business Enterprises; Modify the Required Reports and Audits; and Update Other Related Matters* (March 23, 2021).

⁹ D.22-04-035, *Decision Revising General Order 156 Supplier Diversity Program to Implement Senate Bill 255, Adopt a Voluntary Procurement Goal for LGBT Business Enterprises; Incorporate Persons with Disabilities Business Enterprises; and other Updates* (April 7, 2022). [466761944.PDF \(ca.gov\)](#)

¹⁰ GO 156 Section 1.3.22: Clearinghouse is a CPUC-supervised program that verifies women, minority, LGBT, and persons with disabilities businesses' status and maintains a public database of eligible diverse suppliers for the use of utilities, covered entities, and the CPUC (www.thesupplierclearinghouse.com). California Department of General Services certifies disabled veteran businesses and provides the information to the Supplier Clearinghouse.

2021 Utilities Supplier Diversity Performance Overview

The CPUC guideline on how much total spend¹¹ to include in GO 156 reports directs utilities to limit reporting to procurement spend in support of California operations. Based on this guideline, utilities have developed methodologies to identify applicable expenditures to provide the supplier diversity data and information required by GO 156.

In compliance with the CPUC's reporting guideline, 27 utilities provided their procurement data as it relates to their California activities, while Cox Communications, Inc.¹² (Cox), MCI Communications Services (d/b/a Verizon Business Services)/XO Communications, LLC¹³ (MCI/XO Communications), and Verizon Wireless¹⁴ (Verizon) provided data that included procurement spend supporting their national operations. To ensure consistent reporting and analysis and to focus on WMDVLGBTBE spend progress and benefits within California, Cox, MCI/XO Communications, and Verizon diverse spend data is excluded from the quantitative performance analyses of this report. Therefore, the three companies' diverse spend data is not part of the utilities' performance data analyses.

Even though Cox, MCI/XO Communications, and Verizon did not provide diverse spend data limited to California, in 2021 their supplier diversity programs engaged diverse suppliers nationally to procure 21.6 percent, 31.4 percent, and 25.3 percent of their total procurements, respectively, from diverse suppliers.¹⁵

¹¹ "Spend" refers to the dollars a utility or a CCA spent in a particular category of procurement or with a supplier.

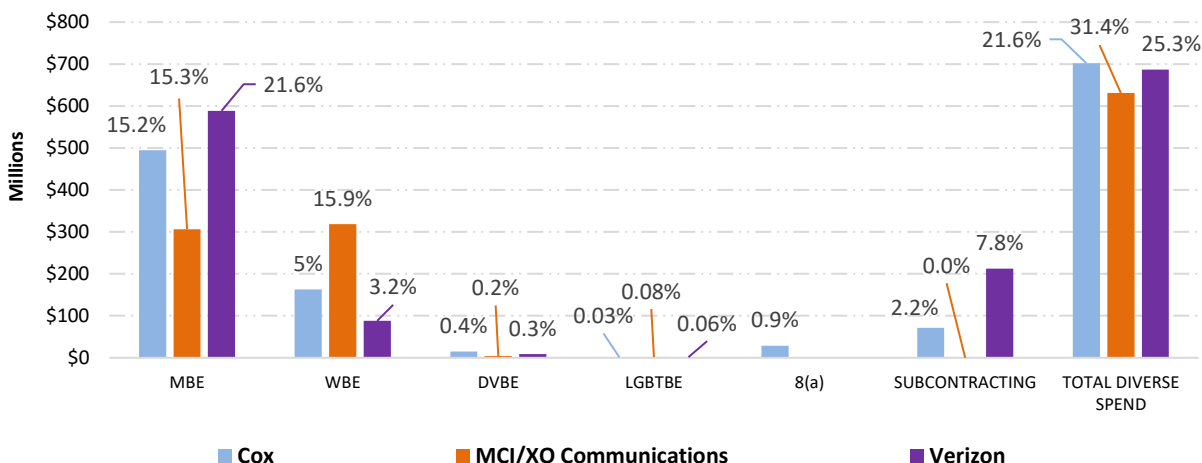
¹² Cox, in its 2021 report and previous reports, states that since Cox is an unregulated cable company, it has been providing the annual reports voluntarily and is not subject to GO 156. Cox's Supplier Diversity Program is different from GO 156 and the reports include additional disadvantaged businesses spend. Cox further states that the spend it has been reporting to the CPUC represents Cox's spend nationwide and is not limited to California's operations.

¹³ MCI/XO Communications indicated in its 2021 and previous reports that the diverse spend amounts reported were derived from a national system and are not limited to procurement spend for activities in California. The diverse spend reported, however, are with diverse suppliers certified with the Supplier Clearinghouse.

¹⁴ Based on a footnote in Verizon's reports and conversations with Verizon's Supplier Diversity Program representatives, Verizon reports all diverse spend with diverse suppliers that have certifications with the Supplier Clearinghouse regardless of which geographic area operations they are supporting. The data is pulled from a nationwide database and is not limited to Verizon's California activities. Verizon plans to develop a methodology in 2022 and start reporting only those spend in support of its California operations.

¹⁵ Refer to Attachment A, Table 12 for the companies' detail diverse spend data.

2021 Diverse Spend and Percentages



Utilities that reported procurement data specific to their California operations for the year 2021, collectively, reported a total of \$12.3 billion expenditure with WMDVLGBTBEs, representing 31.2 percent of their total combined procurement.

Category	Procurement Amount	Percentage Achieved	GO 156 Goal ¹⁶
MBE	\$7.3 billion	18.5%	15%
WBE ¹⁷	\$4.1 billion	10.5%	5%
DVBE	\$810.9 million	2.1%	1.5%
LGBTBE	\$55.2 million	0.14%	No goal ¹⁸
8(a) ¹⁹	\$7.5 million	0.02%	No goal
Subcontracting	\$2.3 billion	5.9%	No goal

¹⁶ Aspirational goals set by GO 156 Section 8.2.

¹⁷ WBE: In this diverse category, the utilities usually include Caucasian women businesses; however, the category may include minority woman businesses as well.

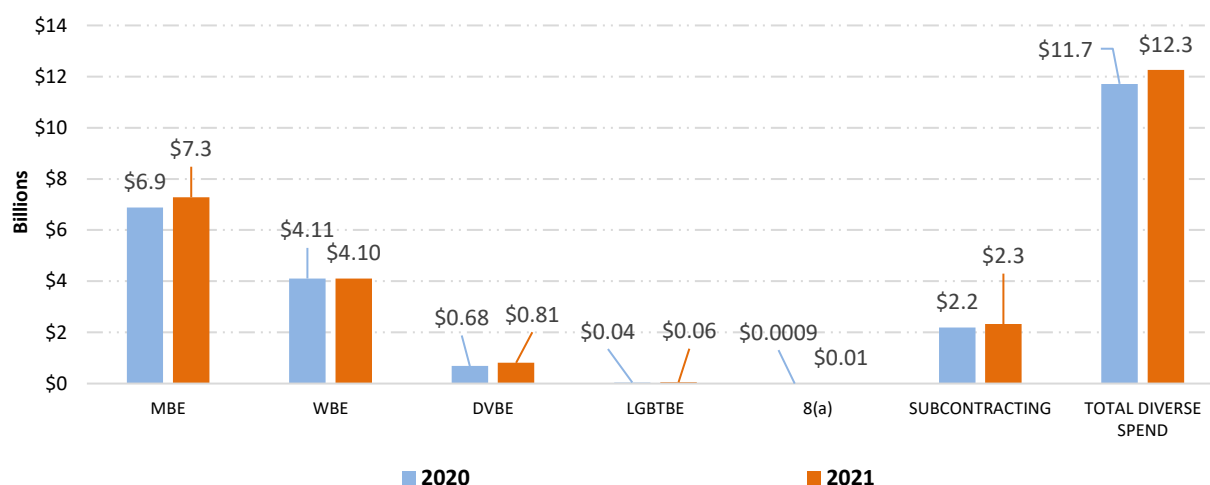
¹⁸ There was no aspirational goal set for LGBTBE category in 2021. In D.22-04-035, the CPUC recently (April 2022) established a voluntary goal for LGBTBE category.

¹⁹ GO 156, Section 1.3.13: ““ Other groups or individuals” means persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of Small Business Act, as amended (15 U.S.C. 637(a)), or the U.S. Secretary of Commerce pursuant to Section 5 of Executive Order 11625.” This category may include non-diverse suppliers.

In 2021, the combined utilities' WMDVLGBTBE spend increased 4.6 percent from \$11.7 billion in 2020 to \$12.3 billion.²⁰ Similarly, the share of diverse spend of total procurement increased from 30.1 percent to 31.2 percent.²¹ Compared to 2020, in 2021:

- MBE procurement increased 5.8 percent from \$6.9 billion to \$7.3 billion, with a higher percentage of total procurement (18.5 percent compared to 17.7 percent).
- WBE spend declined 0.1 percent from \$4.11 billion to \$4.10 billion, and the percentage of total procurement decreased slightly from 10.55 percent to 10.45 percent.
- DVBE spend grew by 18.6 percent from \$684 million to \$810.9 million, and the percentage of total procurement increased from 1.8 percent to 2.1 percent.
- LGBTBE procurement increased 28.2 percent from \$43.1 million to \$55.2 million, increasing the percentage of total procurement from 0.11 percent to 0.14 percent.

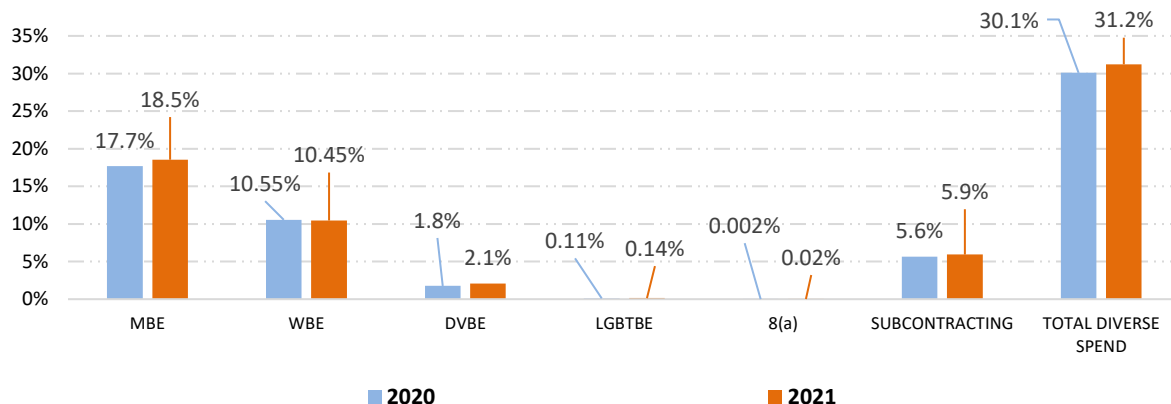
**2020 and 2021
Utilities Diverse Procurement Results Comparison**



²⁰ The numbers may not reflect the percentage increases due to rounding. See Attachment A for details of utilities' diverse procurement data.

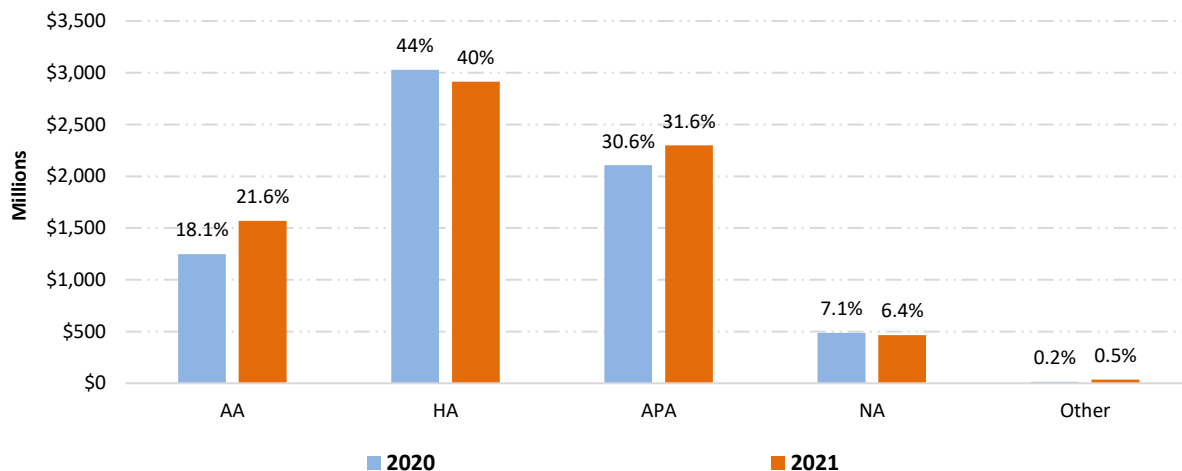
²¹ See Attachment A, Table 3.

2020 and 2021 Utilities Diverse Spend Percentages Comparison



Under GO 156, the MBE category includes, but is not limited to, African American (AA), Hispanic American (HA), Asian Pacific American (APA), and Native American (NA) suppliers.²² Compared to 2020, in 2021, the utilities' AA spend increased by 25.7 percent; HA spend declined by 3.8 percent; APA spend increased by 9.1 percent; and NA spend declined by 4.4 percent. Forty percent of the MBE spend was with HA suppliers, 31.6 percent with APA suppliers, and 21.6 percent with AA suppliers.

2020 and 2021 Utilities Diverse Spend by Ethnicity and Percentages of Total MBE Procurement



²² GO 156 Section 1.3.4.

With 31.2 percent of total procurement, in aggregate, the utilities exceeded the GO 156 21.5 percent WMDVLGBTBE goal.²³ They equally surpassed the MBE, WBE, and DVBE goals.²⁴

The utilities report both direct spend with diverse suppliers and indirect spend, through their prime contractors, with diverse subcontractors²⁵ which are summed to constitute their total WMDVLGBTBE spend. In 2021, the utilities' diverse subcontracting spend increased by 6.1 percent from \$2.2 billion in 2020 to \$2.3 billion. The WMDVLGBTBE percentage of total procurement increased as well from 5.6 percent to 5.9 percent.²⁶

In conclusion, the utilities are meeting and exceeding the GO 156 aspirational goals and showing progress in their supplier diversity results. In 2021, over 70 percent of the MBE procurement was with HA and APA suppliers.

²³ Prior to D.22-04-035 amendments to GO 156 in April 2022. Based on D.22-04-035, the overall supplier diversity goal for 2022 is 22 percent.

²⁴ MBE – 15%; WBE – 5%; DVBE – 1.5%; LGBTBE – no goal for 2021. LGBTBE goal for 2022 is 0.5%.

²⁵ GO 156 Section 6.3 directs “[e]ach utility or other covered entity shall establish and maintain a subcontracting program for the purpose of encouraging contractors to utilize eligible suppliers as subcontractors.”

²⁶ See Attachment A, Table 11.

2021 Utilities Supplier Diversity Results

Utilities report spend data with diverse suppliers that have a current certification status with the Supplier Clearinghouse. As mentioned above, a utility also reports expenditure in support of its California operations.²⁷ Attachment A of this report details the GO 156 WMDVLGBTBE procurement data for participating utilities in 2020 and 2021.

To review the results, utilities are grouped into two categories:

- Large utilities (total procurement of \$150 million or more)
- Small utilities (total procurement less than \$150 million)

Large Utilities Procurement Results

The large utilities procure significantly more compared to the small utilities. Their procurement dollars for 2021 represent 97.8 percent (\$38.4 billion) of the reported combined total utilities' (small and large) procurement dollars (\$39.3 billion). Thirteen utilities fall under the large utilities category based on their 2021 results:

- AT&T California (AT&T CA)
- AT&T Corporation (AT&T Corp)
- AT&T Mobility
- California Water Service (Cal Water)
- CenturyLink
- Charter Communications (Charter)
- Comcast California (Comcast)
- Frontier Communications (Frontier)
- Pacific Gas and Electric Company (PG&E)
- San Diego Gas & Electric (SDG&E)
- Southern California Edison (SCE)
- Southern California Gas Company (SoCalGas)
- T-Mobile West, LLC, MetroPCS California, LLC, Sprint Spectrum, L.P., and Assurance Wireless USA, L.P. (T-Mobile)

In 2021, the large utilities, collectively, procured 31.1 percent of their total procurement from diverse suppliers, surpassing the GO 156 21.5 percent goal. Cal Water, CenturyLink, Charter, SCE, SoCalGas, and

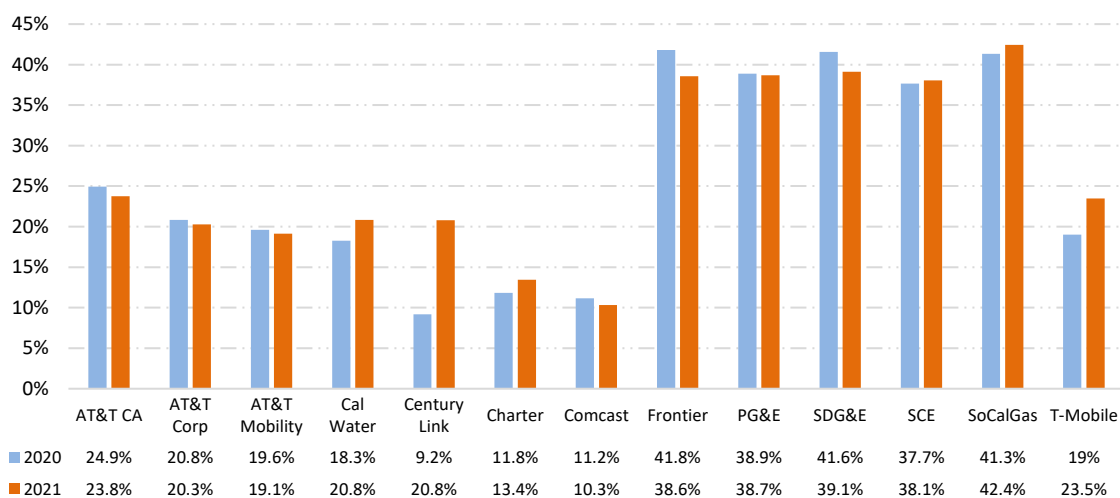
²⁷ Cox, MCI/XO Communications, and Verizon are excluded from the analyses since their data includes procurement dollars in support of their national activities.

T-Mobile increased their diverse procurement percentages in 2021 compared to 2020. AT&T Corp, AT&T Mobility, Cal Water, CenturyLink, Charter, and Comcast did not meet the 21.5 percent goal.²⁸

SoCalGas leads the large utilities with diverse spend of more than 40 percent, followed by SDG&E with 39.1 percent, PG&E with 38.7 percent, and Frontier with 38.6 percent. Comcast, Charter, and AT&T Mobility procured the least from diverse supplies, with percentages of 10.3 percent, 13.4 percent, and 19.1 percent, respectively.

The large utilities showed a 4.6 percent increase in diverse spend from \$11.4 billion in 2020 to \$12 billion in 2021, increasing the percentage of total procurement from 30.1 percent to 31.1 percent. Cal Water, CenturyLink, Charter, SCE, SoCalGas, and T-Mobile showed increases in spend dollars and percentages with diverse suppliers, while AT&T Corp reported decreases in both (see Tables 3, 1a, and 1b in Attachment A).

2020 and 2021 Large Utilities Diverse Spend Results

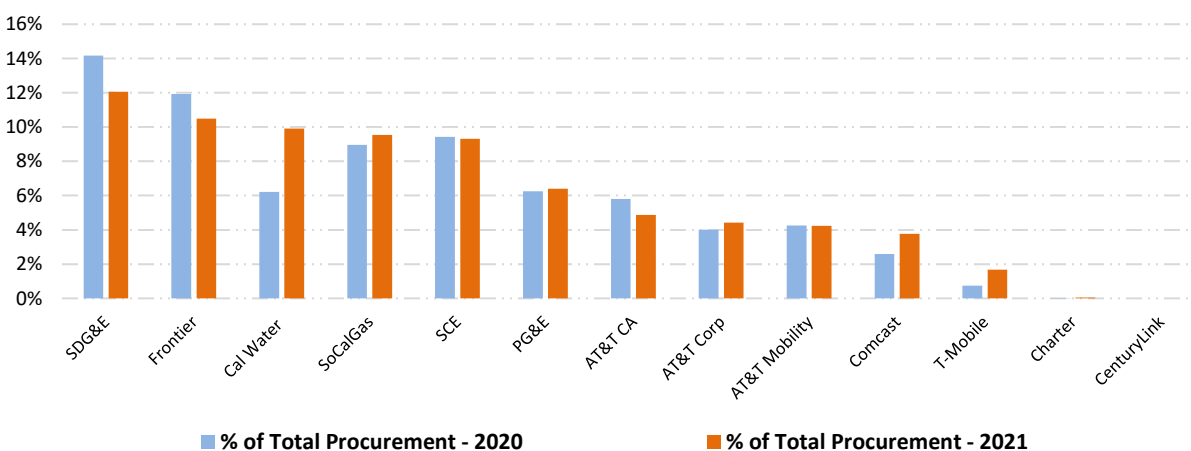


²⁸ AT&T Mobility, Cal Water, CenturyLink, Charter, and Comcast did not meet the 21.5 percent goal in 2018, 2019, 2020, and 2021.

1. Large Utilities Diverse Subcontracting Procurement Results

Compared to 2020, the large utilities' diverse subcontracting result increased 6.1 percent in 2021, from \$2.2 billion to \$2.3 billion.²⁹ The percentage of total procurement also increased from 5.7 percent to 6 percent. All the large utilities, except for CenturyLink, reported diverse subcontracting spend in 2021. SDG&E reported the highest percentage at 12.1 percent, followed by Frontier, 10.5 percent; Cal Water, 9.9 percent; and SoCalGas, 9.5 percent. Charter (with 0.1 percent) and T-Mobile (with 1.7 percent) reported the lowest diverse subcontracting percentages in 2021. Cal Water, Charter, Comcast, PG&E, SoCalGas, and T-Mobile showed increases in spend dollars and percentages of total procurement with diverse subcontractors. Conversely, AT&T CA, SDG&E, and SCE reported decreases in both (see Tables 11, 1a, and 1b in Attachment A).

Diverse Subcontracting 2020 and 2021 Spend Comparison



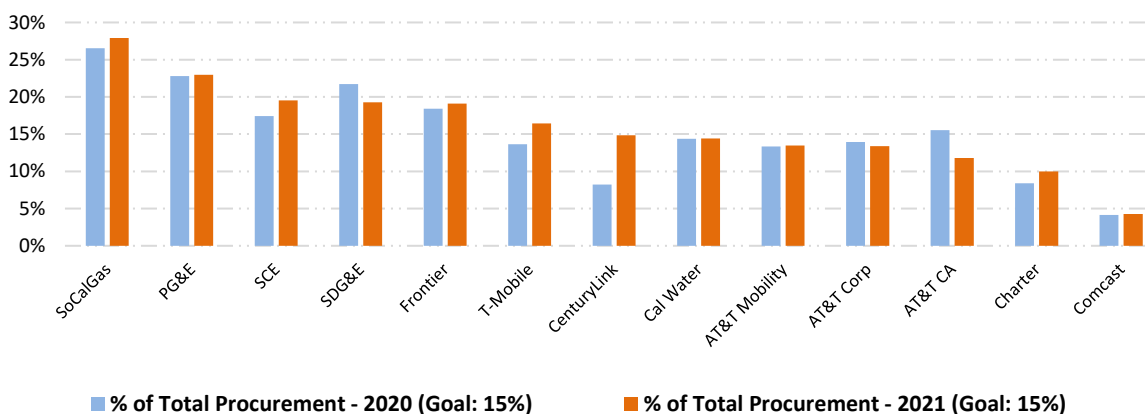
2. Large Utilities MBE Procurement Results

The large utilities' total MBE procurement increased 5.9 percent from \$6.7 billion in 2020 to \$7.1 billion in 2021. The percentage of total procurement increased as well from 17.6 percent to 18.5 percent, continuing to exceed the 15 percent MBE goal. SoCalGas had the highest percentage of total procurement (27.9 percent), followed by PG&E (23 percent), and SCE (19.5 percent). Comcast (4.3 percent), Charter (10 percent), and AT&T CA (11.8 percent) had the lowest MBE percentages. Of the large utilities, AT&T CA, AT&T Corp, AT&T Mobility, Cal Water, CenturyLink, Charter, and Comcast did not meet the MBE goal. AT&T Mobility, CenturyLink, Charter, Comcast, Frontier, PG&E, SCE, and

²⁹The numbers may not reflect the percentage increases due to rounding. See Attachment A for detail utilities' diverse procurement data.

SoCalGas reported increases in spend dollars and percentages of total procurement with MBEs, while AT&T CA, and AT&T Corp reported decreases in both (see Tables 3, 1a, and 1b in Attachment A).

MBE 2020 and 2021 Spend Comparison



The large utilities procured 39.1 percent of their MBE spend from HA³⁰ suppliers, 32.1 percent from APA³¹ suppliers, 21.9 percent from AA³² suppliers, and 6.4 percent from NA³³ suppliers.³⁴ In 2021, the large utilities:

- Spent 25.9 percent more with AA suppliers, increasing the expenditure from \$1.2 billion in 2020 to 1.6 billion. All the large utilities increased their spend with AA suppliers except for AT&T CA, Cal Water, Frontier, and PG&E. AT&T Mobility had the highest AA percentage of its total MBE procurement, 61.4 percent, while Cal Water had the lowest at 0.3 percent. AT&T Corp, AT&T Mobility, CenturyLink, Charter, Comcast, SDG&E, SCE, SoCalGas, and T-Mobile increased their AA dollars and percentages of total MBE spend, while Cal Water, Frontier, and PG&E declined in both.
- Reported four percent lower spend with HA suppliers, reducing the dollar amount from \$2.9 billion in 2020 to \$2.8 billion. All the large utilities engaged HA suppliers with Cal Water achieving the highest HA percentage of total MBE procurement at 79.4 percent. T-Mobile, conversely, has the lowest percentage at 6.4 percent. Charter, Frontier, and PG&E showed

³⁰ Hispanic American

³¹ Asian Pacific American

³² African American

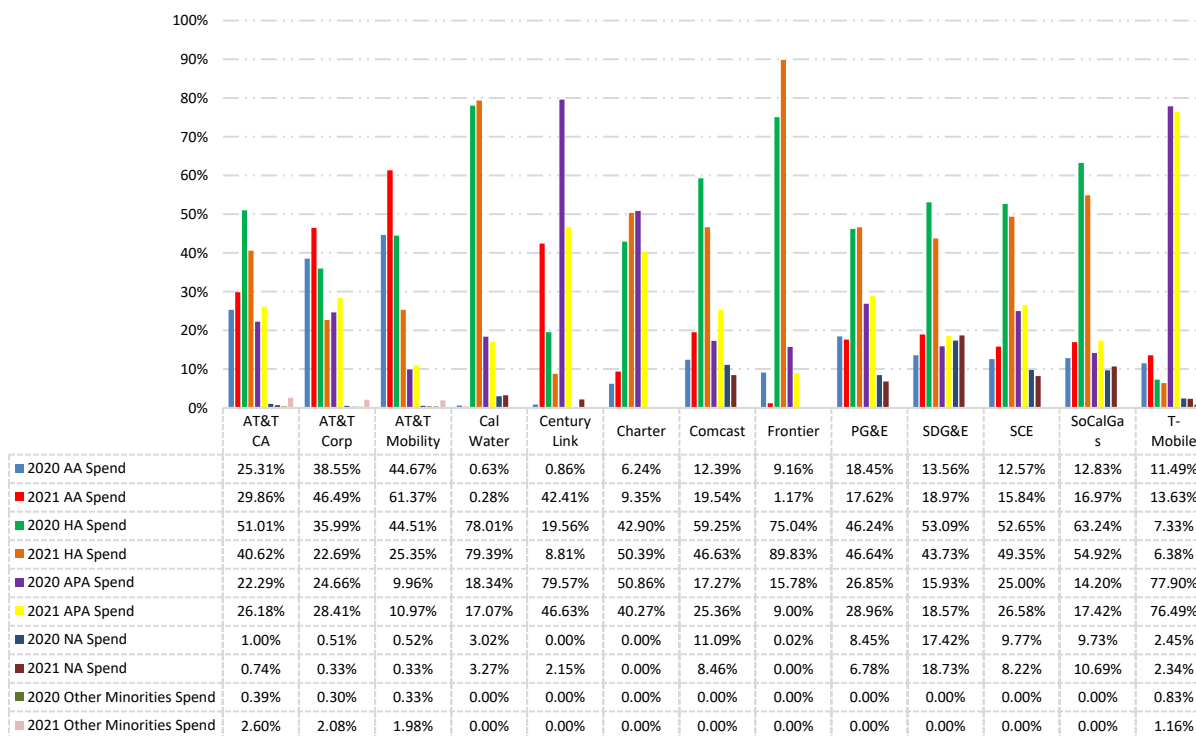
³³ Native American

³⁴ For detail utility MBE procurement by ethnicity, see Tables 4a, 4b, 5a, and 5b in Attachment A.

increases in both HA spend and percentages of total MBE spend, while AT&T CA, AT&T Corp, AT&T Mobility, Comcast, SDG&E, SoCalGas, and T-Mobile reported decreases in both.

- Increased APA suppliers spend by 9.1 percent from \$2.1 billion in 2020 to \$2.3 billion. The utilities all have APA suppliers spend with T-Mobile having the highest APA percentage at 76.5 percent of total MBE procurement. At nine percent, Frontier has the lowest APA percentage. APA dollars and percentages increased for AT&T Mobility, Comcast, PG&E, SDG&E, SCE, and SoCalGas, whereas Cal Water, Charter, and Frontier, and T-Mobile decreased in both.
- Decreased their NA spend by 3.8 percent from \$472.3 million in 2020 to \$454.2 million. Charter and Frontier did not conduct any procurement with NA suppliers. SDG&E had the highest NA percentage at 18.7 percent. CenturyLink, SDG&E, and SoCalGas increased their NA spend and percentages of total MBE procurement, while AT&T CA, AT&T Corp, AT&T Mobility, Comcast, Frontier, PG&E, SCE, and T-Mobile decreased in both.

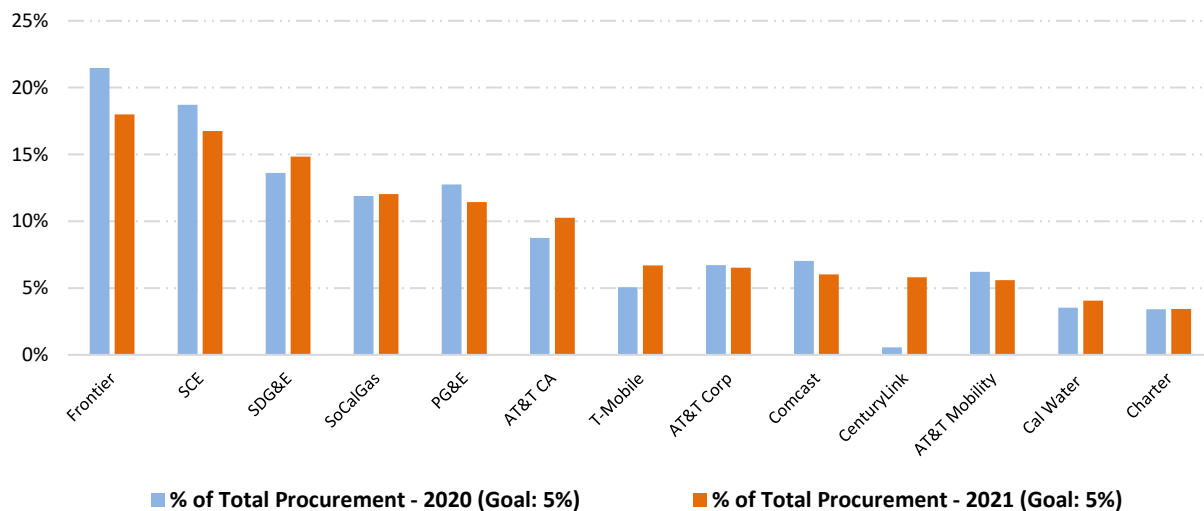
2020 and 2021 Large Utilities AA, HA, APA, and NA Percentages of Total MBE Spend Comparison



3. Large Utilities WBE Procurement Results

Overall, the large utilities' WBE procurement showed a small decline of 0.2 percent from \$4.04 billion in 2020 to \$4.03 billion in 2021. The WBE percentage of total procurement also slightly decreased from 10.6 percent to 10.5 percent, which still exceeded the five percent WBE goal. The large utilities met the five percent WBE goal with the exceptions of Cal Water and Charter. Of the large utilities, Frontier achieved the highest WBE spend percentage of total procurement (18 percent). SCE (16.8 percent) and SDG&E (14.8 percent) also reported high percentages. The utilities that reported the lowest WBE percentages were Charter (3.4 percent), and Cal Water (4.1 percent). AT&T CA, Cal Water, CenturyLink, Charter, SDG&E, SoCalGas, and T-Mobile reported increases in spend dollars and percentages with WBEs. In contrast, AT&T Corp, AT&T Mobility, PG&E, and SCE reported decreases in both (see Tables 3, 1a, and 1b in Attachment A).

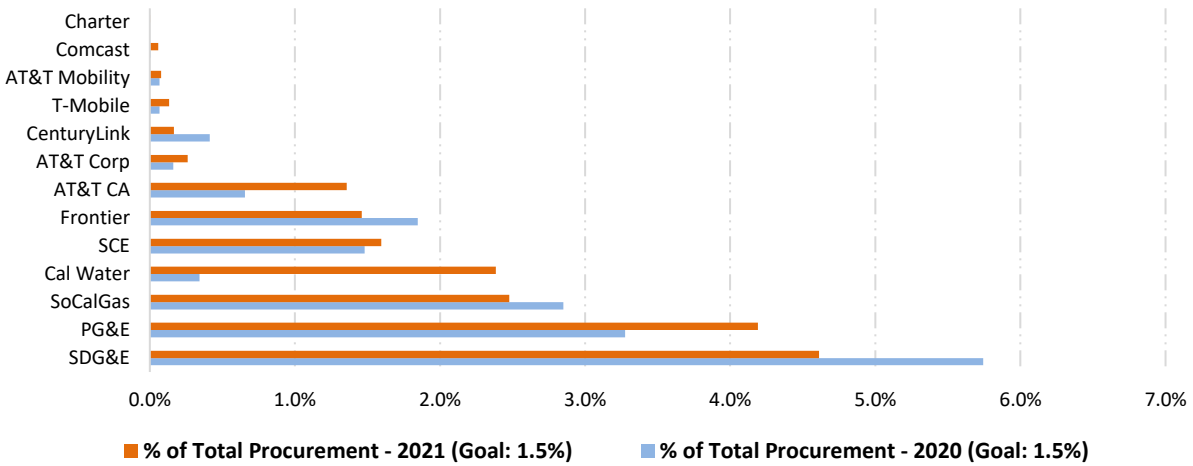
WBE 2020 and 2021 Spend Comparison



4. Large Utilities DVBE Procurement Results

The large utilities' DVBE procurement increased by 20.2 percent from \$631 million in 2020 to \$758.2 million in 2021. The DVBE percentage of total procurement also increased from 1.7 percent to two percent, surpassing the 1.5 percent DVBE goal. Of the large utilities, only Cal Water, PG&E, SDG&E, SCE, and SoCalGas met the 1.5 percent goal. SDG&E had the highest DVBE percentage of total procurement with 4.6 percent, followed by PG&E, 4.2 percent; and SoCalGas, 2.5 percent. The utilities that had the lowest DVBE percentages were Charter (0.0005 percent), Comcast (0.06 percent), and AT&T Mobility (0.08 percent). AT&T CA, AT&T Corp, AT&T Mobility, Cal Water, Charter, Comcast, PG&E, SCE, and T-Mobile reported increases in spend dollars and percentages with DVBEs. Conversely, CenturyLink, SDG&E, and SoCalGas reported decreases in both (see Tables 3, 1a, 1b, 7a, and 7b in Attachment A).

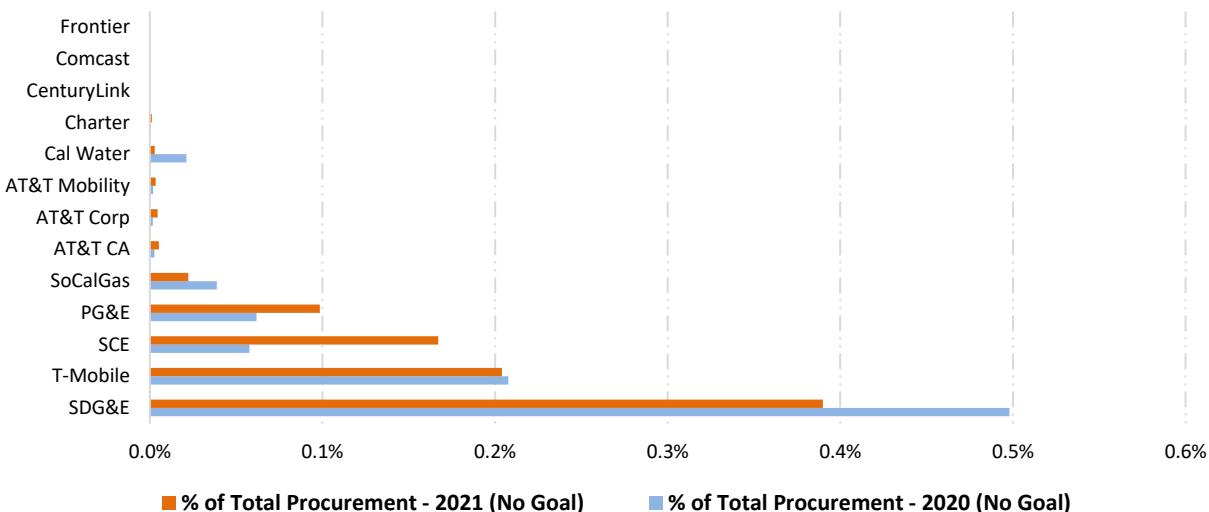
DVBE 2020 and 2021 Spend Comparison



5. Large Utilities LGBTBE Procurement Results

The large utilities' spend with LGBTBEs increased by 17.9 percent in 2021 from \$37.4 million in 2020 to \$44.1 million. The percentage of total procurement also increased from 0.10 percent to 0.11 percent. SDG&E had the highest percentage of total procurement (0.4 percent), followed by T-Mobile (0.2 percent). In 2021, CenturyLink, Comcast, and Frontier did not procure from LGBTBEs. Charter (0.001 percent) reported the lowest LGBTBE spend percentage in 2021. AT&T CA, AT&T Corp, AT&T Mobility, Charter, PG&E, and SCE showed increases in percentages and dollars spent with LGBTBEs, while Cal Water, SDG&E, SoCalGas, and T-Mobile showed decrease in both (see Tables 3, 1a, 1b, 8a, and 8b in Attachment A).

LGBTBE 2020 and 2021 Spend Comparison



Small Utilities Procurement Results

The small utilities represent approximately 2.2 percent (\$856.2 million) of the total procurement reported by all the utilities in 2021 (the combined large and small utilities' total procurement in 2021 was \$39.3 billion). The small utilities that report under the GO 156 program are: ³⁵

- AT&T Long Distance
- California American Water Company (Cal Am Water)
- Bear Valley Electric Service, Inc. (Bear Valley Electric)³⁶
- Golden State Water Company (Golden State Water)
- Liberty Utilities Corp. – Park Water and Apple Valley Ranchos (Park & Apple Valley Water)
- Liberty Utilities, LLC – CalPeco Electric (Liberty CalPeco)
- Pacific Power (PacifiCorp)
- San Gabriel Valley Water Company (San Gabriel Valley Water)
- San Jose Water Company (San Jose Water)
- Southwest Gas

³⁵ Horizon West Transmission, LLC did not submit a report covering 2021 supplier diversity performance and 2022 supplier diversity plans. The company submitted its first GO 156 report in March 2020 due its affiliation with Trans Bay Cable, LLC.

³⁶ Bear Valley Electric Service, Inc. submitted its first GO 156 report in 2022 describing its supplier diversity program 2021 performance and 2022 plans. Bear Valley Electric was a subsidiary of Golden State Water and became a separate entity of the American States Water Company portfolio in 2020.

- Suburban Water Systems (Suburban Water)
- U.S. TelePacific Communications (TelePacific)
- Trans Bay Cable, LLC (Trans Bay Cable)
- Wild Goose Storage, LLC (Wild Goose)

In 2021, the small utilities procured \$305.4 million in aggregate from diverse suppliers, showing an increase of 3.8 percent from \$294.2 million in 2020. They continued to procure more than 30 percent of their total procurement from diverse suppliers (35.7 percent).³⁷ The small utilities, in aggregate, exceeded all GO 156 goals³⁸ (see Tables 3, 2a, and 2b in Attachment A).

All the small utilities met the 21.5 percent goal in 2021 except for TelePacific, Trans Bay Cable, and Wild Goose. In 2021, Cal Am Water, Golden State Water, Park & Apple Valley Water, San Jose Water, Southwest Gas, Suburban Water, and Trans Bay Cable improved their percentages of total spend with diverse suppliers compared to 2020.

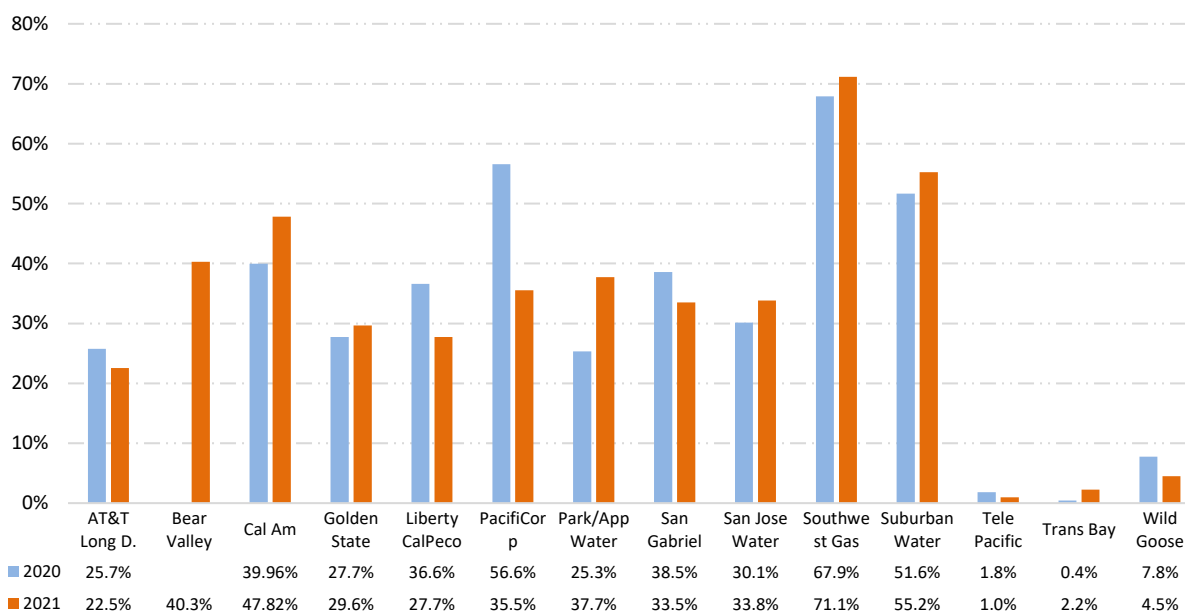
Southwest Gas spent the highest percentage with diverse suppliers (71.1 percent), followed by Suburban Water (55.2 percent), and Cal Am Water (47.8 percent). TelePacific (0.96 percent), Trans Bay Cable (2.2 percent), and Wild Goose (4.5 percent) spent the lowest percentages with diverse suppliers.

Cal Am Water, Park & Apple Valley Water, San Jose Water, Southwest Gas, Suburban Water, and Trans Bay Cable reported increases in diverse spend dollars and percentages of total procurement, whereas AT&T Long Distance, PacifiCorp, San Gabriel Valley Water, TelePacific, and Wild Goose experienced declines in both (see Tables 3, 2a, and 2b in Attachment A).

³⁷ The numbers may not reflect the percentage increases due to rounding. See Attachment A for detailed utilities' diverse procurement data.

³⁸ Overall, 21.5%; MBE, 15%; WBE, 5%; and DVBE, 1.5% goals.

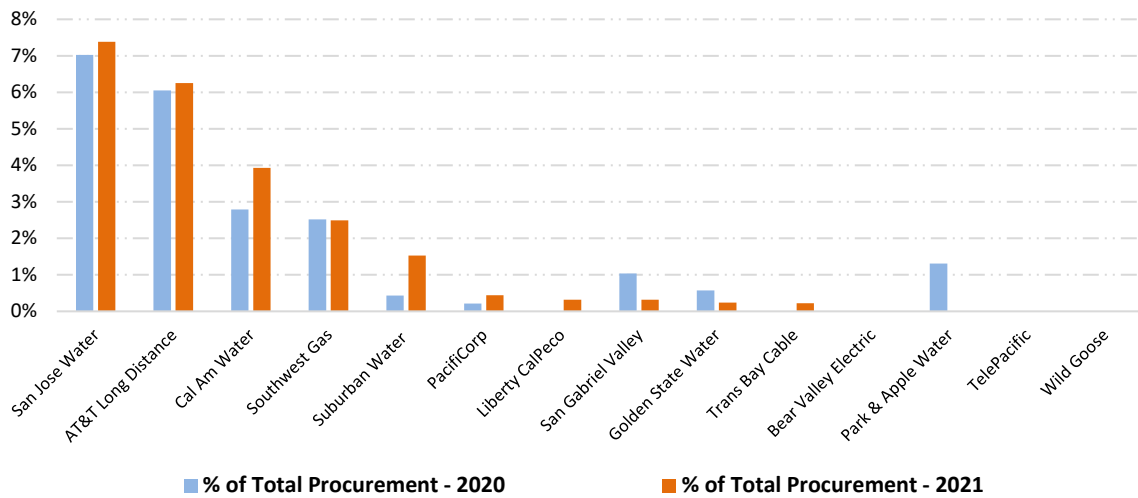
2020 and 2021 Small Utilities Diverse Spend Results



1. Small Utilities Diverse Subcontracting Procurement Results

The small utilities' diverse subcontracting spend increased by 16.1 percent from \$16.8 million in 2020 to \$19.6 million in 2021, and the percentage of total procurement increased from 1.9 percent to 2.3 percent. All the small utilities, except for Bear Valley Electric, Park & Apple Valley Water, TelePacific, and Wild Goose reported diverse subcontracting spend in 2021. Among the small utilities, San Jose Water had the highest diverse subcontracting percentage of total procurement with 7.4 percent, followed by AT&T Long Distance (6.3 percent), and Cal Am Water (3.9 percent). Trans Bay Cable (0.22 percent), Golden State Water (0.24 percent), and San Gabriel Valley Water (0.3 percent) reported the lowest diverse subcontracting percentages. AT&T Long Distance, Cal Am Water, Liberty CalPeco, PacifiCorp, San Jose Water, Suburban Water, and Trans Bay Cable showed increases in spend dollars and percentages of total spend with diverse subcontractors. However, Golden State Water, Park & Apple Valley Water, and San Gabriel Valley Water reported decreases in both (see Tables 11, 2a, and 2b in Attachment A).

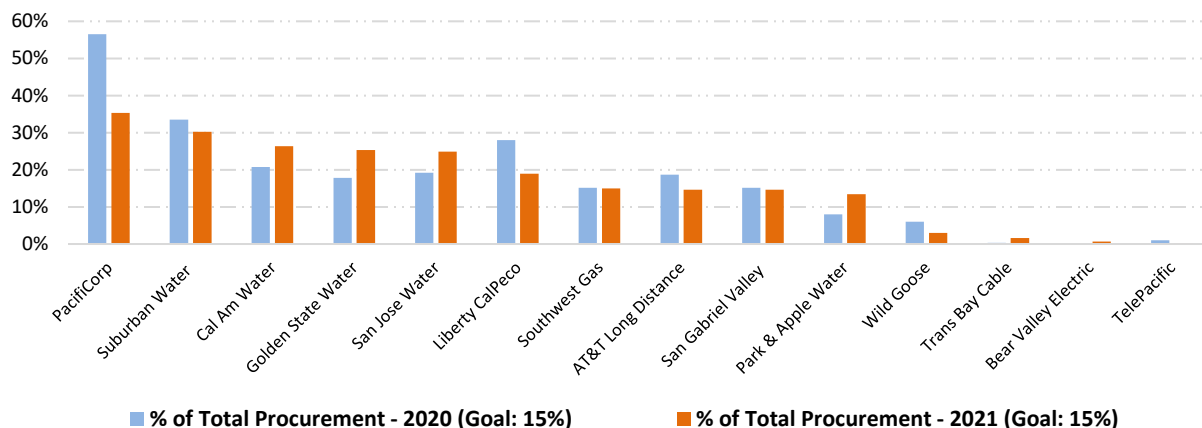
Diverse Subcontracting 2020 and 2021 Spend Comparison



2. Small Utilities MBE Procurement Results

The small utilities' MBE procurement increased by 1.2 percent in 2021, from \$170.3 million in 2020 to \$172.3 million, with an increase in MBE percentage of total procurement from 19.2 percent to 20.1 percent. AT&T Long Distance, Bear Valley Electric, Park & Apple Valley Water, San Gabriel Valley Water, Southwest Gas, TelePacific, Trans Bay Cable, and Wild Goose did not meet the 15 percent MBE goal. PacifiCorp had the highest MBE percentage (35.3 percent), followed by Suburban Water (30.2 percent), and Cal Am Water (26.4 percent). TelePacific (0.15 percent), Bear Valley Electric (0.7 percent), and Trans Bay Cable (1.6 percent) procured the lowest MBE percentages. Cal Am Water, Golden State Water, Park & Apple Valley Water, San Jose Water, and Trans Bay Cable reported increases in MBE procurement in dollars and percentages, while AT&T Long Distance, PacifiCorp, San Gabriel Valley Water, TelePacific, and Wild Goose reported decreases in both (see Tables 3, 2a, and 2b in Attachment A).

MBE 2019 and 2020 Spend Comparison



In 2021, the small utilities spent 75.8 percent of their MBE procurement with HA³⁹ suppliers. Of the remaining MBE spend, 9.1 percent was with AA⁴⁰ suppliers, 8.3 percent with APA⁴¹ suppliers, and 6.7 percent with NA⁴² suppliers.⁴³ The small utilities in 2021:

- Increased their spend with AA suppliers by 3.5 percent from \$15.1 million in 2020 to \$15.6 million in 2021. TelePacific, and Wild Goose did not procure from AA suppliers. Southwest Gas had the highest AA percentage of total MBE spend (68.3 percent), while PacifiCorp procured less than 0.01 percent from AA suppliers. AT&T Long Distance, Golden State Water, PacifiCorp, Park & Apple Valley Water, San Jose Water, Southwest Gas, and Trans Bay Cable increased their AA spend and percentages of total MBE spend, while Cal Am Water, Liberty CalPeco, San Gabriel Valley Water, and Suburban Water decreased in both.
- Increased their spend with HA suppliers by 1.77 percent, raising the dollar amount from \$128.4 million in 2020 to \$130.7 million in 2021. 99.99 percent of PacifiCorp’s MBE spend was with HA suppliers. TelePacific did not procure from HA suppliers, and Southwest Gas had the lowest HA percentage of total MBE spend at 13.9 percent. Cal Am Water, Golden State Water, Liberty CalPeco, Park & Apple Valley Water, and Trans Bay Cable increased their HA spend and percentages of total MBE spend. Conversely, AT&T Long Distance, PacifiCorp, Southwest Gas, and TelePacific declined in both.
- Increased their spend with APA suppliers by 21.3 percent from \$11.8 million in 2020 to \$14.3 million in 2021. TelePacific procured 100 percent of its MBE spend from APA suppliers.

³⁹ Hispanic American

⁴⁰ African American

⁴¹ Native American

⁴² Asian Pacific American

⁴³ For detail utility MBE procurement by ethnicity, see Tables 4a, 4b, 5a, and 5b in Attachment A.

PacifiCorp had the lowest with 0.01 percent. AT&T Long Distance, Cal Am Water, Golden State Water, PacifiCorp, San Jose Water, Southwest Gas, and Suburban Water reported increases in APA spend and percentages of total MBE spend, while Liberty CalPeco, Park & Apple Valley Water, San Gabriel Valley Water, Trans Bay Cable, and Wild Goose decreased in both.

- Decreased their spend with NA suppliers 23.1 percent from \$15 million in 2020 to \$11.6 million in 2021. Bear Valley Electric, Liberty CalPeco, PacifiCorp, Park & Apple Valley Water, Suburban Water, TelePacific, Trans Bay Cable, and Wild Goose did not procure from NA suppliers. San Gabriel Valley Water's MBE spend was 32.9 percent with NA suppliers, achieving the highest percentage, while AT&T Long Distance procured the lowest (0.5 percent). AT&T Long Distance, Cal Am Water, Golden State Water, San Jose Water, Southwest Gas, and Transbay Cable decreased their NA spend and percentages of total MBE procurement, while San Gabriel Valley Water increased in both.

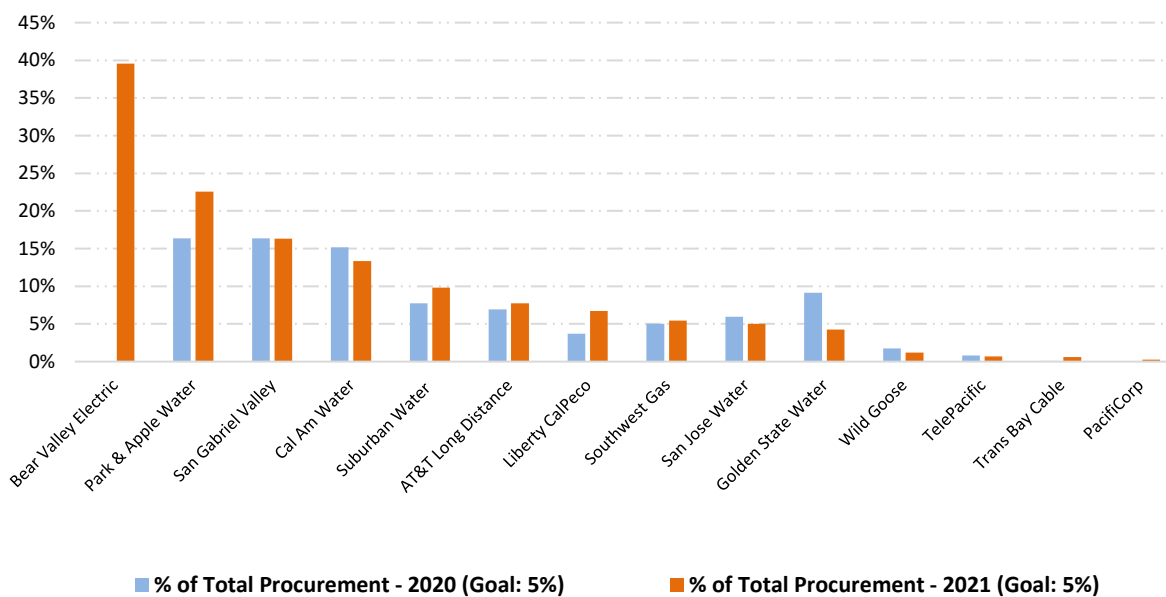
2020 and 2021 Small Utilities AA, HA, APA, and NA Percentages of Total MBE Spend Comparison



3. Small Utilities WBE Procurement Results

The small utilities' procurement from WBEs increased by 7.3 percent from \$64.5 million (7.3 percent) in 2020 to \$69.3 million (8.1 percent) in 2021. Golden State Water, PacifiCorp, TelePacific, Trans Bay Cable, and Wild Goose did not meet the WBE five percent goal in 2021. At 39.6 percent, Bear Valley Electric had the highest WBE percentage of total procurement, followed by Park Water & Apple Valley Water (22.5 percent), and San Gabriel Valley Water (16.3 percent). The utilities reporting the lowest percentages were PacifiCorp (0.3 percent), Transbay Cable (0.6 percent), and TelePacific (0.7 percent). AT&T Long Distance, Liberty CalPeco, PacifiCorp, Park & Apple Valley Water, Southwest Gas, Suburban Water, and Trans Bay Cable showed increases in WBE spend dollars and percentages, while Cal Am Water, Golden State Water, San Gabriel Valley Water, TelePacific, and Wild Goose reported decreases in both (see Tables 3, 2a, and 2b in Attachment A).

WBE 2020 and 2021 Spend Comparison

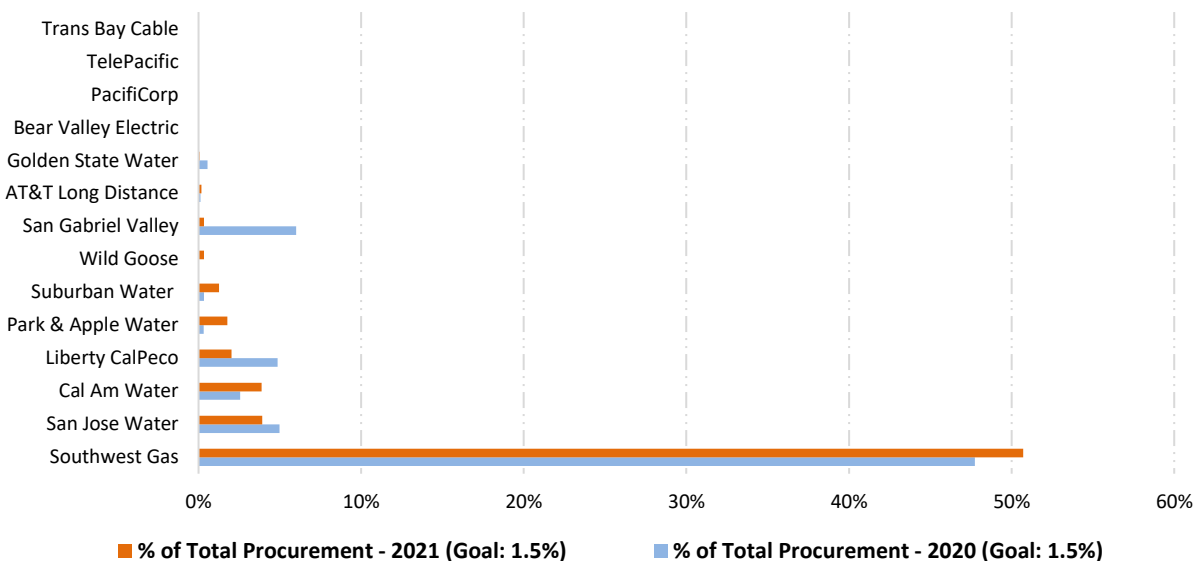


4. Small Utilities DVBE Procurement Results

The small utilities' DVBE procurement decreased by 0.7 percent, from \$53 million in 2020 to \$52.7 million in 2021; however, the percentage of total procurement increased from 6 percent to 6.2 percent. Cal Am Water, Liberty CalPeco, Park & Apple Valley Water, San Jose Water, and Southwest Gas exceeded the 1.5 percent DVBE goal. PacifiCorp, TelePacific, and Trans Bay Cable did not procure from DVBEs in 2021. Southwest Gas had the highest percentage of total procurement at 50.7 percent, followed by San Jose Water (3.91 percent), and Cal Am Water (3.88 percent). Bear Valley Electric (0.01 percent), Golden State Water (0.06 percent), and AT&T Long Distance (0.17 percent) had the lowest

DVBE percentages of total spend. AT&T Long Distance, Cal Am Water, Park & Apple Valley Water, Southwest Gas, Suburban Water, and Wild Goose reported increases in DVBE spend dollars and percentages, whereas Golden State Water, Liberty CalPeco, San Gabriel Valley Water, and San Jose Water reported decreases in both (see Tables 3, 2a, 2b, 7a, and 7b in Attachment A).

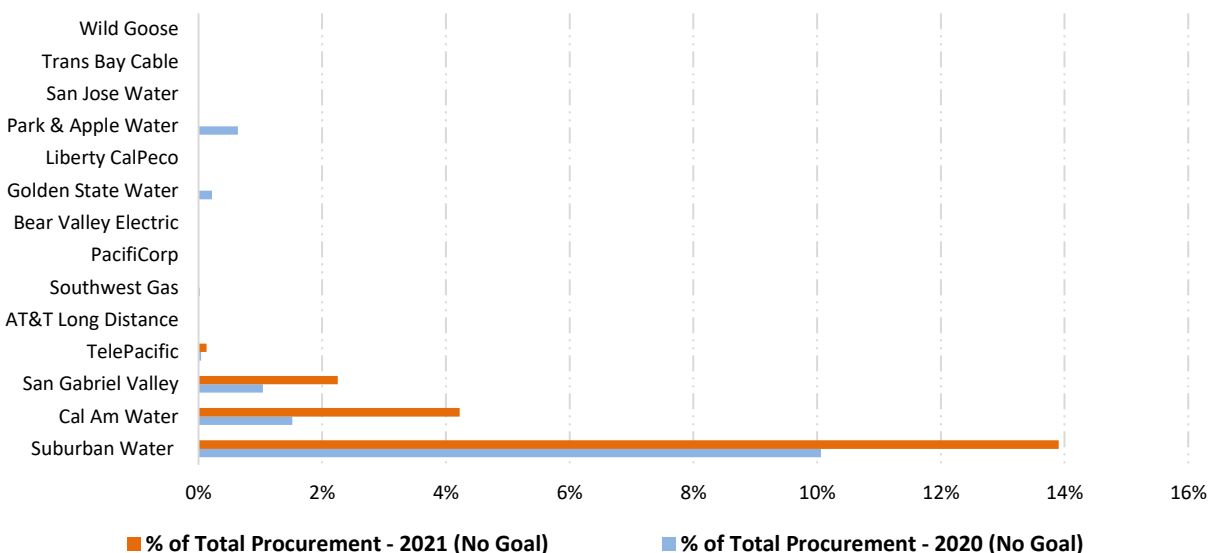
DVBE 2020 and 2021 Spend Comparison



5. Small Utilities LGBTBE Procurement Results

In 2021, the small utilities' LGBTBE spend showed a significant increase of 95.6 percent from \$5.7 million in 2020 to \$11.1 million. The percentage of total procurement increased from 0.6 percent to 1.3 percent. Bear Valley Electric, Golden State Water, Liberty CalPeco, Park & Apple Valley Water, San Jose Water, Trans Bay Cable, and Wild Goose did not procure from LGBTBEs in 2021. The small utilities that procured the highest percentages of total spend were Suburban Water (13.9 percent), Cal Am Water (4.2 percent), and San Gabriel Valley Water (2.3 percent). The small utilities that procured the lowest LGBTBE percentages of total spend were PacifiCorp (0.00004 percent), Southwest Gas (0.001 percent), and AT&T Long Distance (0.007 percent). AT&T Long Distance, Cal Am Water, San Gabriel Valley Water, Suburban Water, and TelePacific reported increases in spend dollars and percentages with LGBTBEs, while Golden State Water, PacifiCorp, Park & Apple Valley Water, and Southwest Gas reported decreases in both (see Tables 3, 2a, 2b, 8a, and 8b in Attachment A).

LGBTBE 2020 and 2021 Spend Comparison



The utilities, in aggregate, continued to show progress in increasing the representation of diverse suppliers in their supply chains. Both the large and small utilities continued to procure over 30 percent from diverse suppliers in the aggregate. Six large utilities and three small utilities did not meet the overall 21.5 goal in 2021.

In 2021, both the large and small utilities showed increases in MBE, LGBTBE, and diverse subcontracting spend compared to 2020. The LGBTBE spend for small utilities especially increased dramatically by 95.6 percent. Of the 13 large utilities, seven did not meet the MBE goal, two did not meet the WBE goal, and eight did not meet the DVBE goal. Of the 14 small utilities, eight did not meet the MBE goal, five did not meet the WBE goal, and nine did not meet the DVBE goal.

The CPUC encourages the utilities to continue their commitments to supplier diversity and to stay vigilant to ensure a steady growth in WMDVLGBTBE inclusion. The CPUC will continue to engage and work with the utilities, community-based organizations, and business organizations to resolve supplier diversity issues and ensure sustainable growth of inclusive procurement. The CPUC will especially focus on finding solutions to mitigate the ongoing barriers specific to LGBTBE and DVBE participation in utility contracts.

2021 Supplier Diversity Program Highlights

The global coronavirus (COVID-19) pandemic and its associated challenges continued in 2021, with utilities and CCAs reporting disruptions of supply chain and shortages of labor force impacting their supplier diversity programs. Through these difficult times, the CPUC, the utilities, and the CCAs continued moving forward by embracing mitigating solutions for a sustainable supplier diversity program.

In 2021, the CPUC opened R.21-03-010 to incorporate SB 255 revisions into GO 156; to adopt a voluntary procurement goal for LGBTBE as directed in D.15-06-007; and for the consideration of other issues such as expanding the Supplier Diversity Program to include businesses owned and controlled by persons with disabilities and adding reporting requirements on workforce and board diversity.⁴⁴ After hearing parties' comments, the CPUC issued D.22-04-035 on April 18, 2022, revising GO 156 to add SB 255 amendments and requirements; to set a voluntary procurement goal for LGBTBE of 0.5 percent for 2022, 1.0 percent for 2023, and 1.5 percent for 2024 and beyond; to designate Persons with Disabilities Business Enterprise as a new group of business enterprises; to adopt workforce and board diversity reporting; and to make other program revisions.⁴⁵

The CPUC's Supplier Diversity Program staff conducted various outreach activities to promote GO 156, supervised the Supplier Clearinghouse, and provided guidance to utilities and CCAs in 2021. Staff reviewed the utilities' and CCAs' GO 156 reports and held meetings with each entity to discuss their 2020 performance and 2021 plans. Furthermore, staff participated in the Joint Utilities⁴⁶ quarterly meetings that discussed the Supplier Clearinghouse performance and supplier diversity issues and best practices.

Due to the pandemic, CPUC staff continued to work virtually with community-based organizations (CBO), chambers of commerce, diverse communities, and other business organizations to provide education on the benefits of GO 156 and to increase the number of available diverse suppliers in the Supplier Clearinghouse database, especially in those product/service categories utilities find challenging.

⁴⁴ R. 21-03-010, *Order Instituting Rulemaking to Revise General Order 156 to Include Certain Electric Service Providers and Community Choice Aggregators and Encourage Voluntary Participation by Other Non-Utility Entities Pursuant to Senate Bill 255; Consider LGBT Business Enterprise Voluntary Target Procurement Percentage Goals; Incorporate Disabled Business Enterprises; Modify the Required Reports and Audits; and Update Other Related Matters* (March 23, 2021).

⁴⁵ D.22-04-035, *Decision Revising General Order 156 Supplier Diversity Program to Implement Senate Bill 255, Adopt a Voluntary Procurement Goal for LGBT Business Enterprises; Incorporate Persons with Disabilities Business Enterprises; and other Updates* (April 7, 2022).

⁴⁶ A working group consisting of the utilities that participate in the GO 156 program.

Finally, to advance the CPUC's commitment to Environmental and Social Justice (ESJ) communities as reiterated in the CPUC ESJ Action Plan,⁴⁷ staff continued to promote and advocate for increased and more accessible economic opportunities for diverse suppliers in ESJ communities.

The CPUC and the utilities made the following advancements in their supplier diversity programs in 2021.

1. Accomplishments in 2021

The CPUC and the utilities continued their engagement and outreach activities virtually because of COVID-19 pandemic. They used virtual platforms to conduct educational workshops and presentations; participate in engagement and networking activities; set-up virtual meet-and-greets; and participate in various supplier diversity related events. These virtual events continued to have more participants and attendees than in-person meetings.

Below are examples of successes in 2021:

- The small utilities' LGBTBE spend increased 95.6 percent from \$5.7 million in 2020 to \$11.1 million in 2021.
- The CPUC, in collaboration with the utilities, organized two virtual business expos through the Whova virtual event platform.⁴⁸ Each expo featured over 50 exhibitors representing utilities, public agencies, resource centers, business organizations, and prime contractors; workshops that discussed opportunities with utilities, CCAs, and California state agencies; and networking opportunities. Over 900 attendees registered for each expo.
- The CPUC participated in quarterly meetings with the California Statewide Coalition on Diversity Initiatives. This Coalition members are California state agencies committed to increasing the economic impact of the state's small and diverse businesses by expanding access to business resources and procurement opportunities.
- The CPUC's Supplier Diversity Program staff participated in more than 30 virtual events (conferences, workshops, webinars, expos, panel discussions, etc.) throughout California organized by CBOs, utilities, business organizations, public agencies, chambers of commerce, and other entities to publicize GO 156 as well as encourage the inclusion of small and diverse businesses in utility and public agency supply chains.
- Bear Valley Electric established a supplier diversity program and submitted its first GO 156 annual report. Bear Valley Electric was a subsidiary of Golden State Water and became a separate entity of the American States Water Company portfolio in 2020.
- Cal Water piloted a new accelerated payment program in which diverse suppliers receive payment within 15 days of invoicing to help increase financial stability for diverse suppliers.

⁴⁷<https://www.cpuc.ca.gov/esjactionplan/>

⁴⁸www.whova.com

- SCE released its second annual Supplier Diversity Economic Impact Report in 2021. The report noted that SCE's Supplier Diversity Program sustained more than 23,000 jobs in 2020 and had a \$3.5 billion economic impact of which 94.3 percent was in California.

2. Implemented New Diversity and Inclusion Initiatives

In 2021, the utilities continued their efforts to address social justice and inequality issues by strengthening their diversity, equity, and inclusion programs. The utilities reported developing strategies, setting goals, and allocating resources to address issues of diversity, equity, and inclusion in all aspects including supplier diversity. Examples reported by the utilities included:

- Some utilities focused on doing business with suppliers that have programs to address various social justice and diversity issues as well as to support disadvantaged communities.
- AT&T rolled out its Buy Small, Buy Local, Buy Diverse Program in 10 major cities nationwide, including the Bay Area cities in California.
- Cal Am Water established an Inclusion and Diversity Grant Funding Program to support inclusion and diversity in its communities. The Program provides financial assistance to organizations seeking to develop and implement programs that aim to promote and foster inclusion and diversity.
- Comcast RISE program and the Comcast RISE Investment Fund awarded more than \$11 million in grants and marketing and technology services impacting more than 6,700 small businesses in 422 cities in 34 states.
- Cox committed to spending one billion dollars with diverse suppliers by 2026.
- SDG&E established a new racial equity classroom matching program and invested \$250,000 in shareholder funding. Teachers who request anti-racism learning materials through the nonprofit crowdfunding platform DonorsChoose will have donations to their projects matched with \$2 for every \$1 that they raise.
- San Jose Water established a National Diversity, Equity & Inclusion Council to advise, empower, and advocate for diversity, equity, and inclusion across the company and communities.
- Southwest Gas created a dedicated Diversity, Equity and Inclusion (DEI) Department, developed a companywide DEI strategy, introduced diversity training, established an employee-led DEI council, and introduced three employee resource groups.
- T-Mobile launched its NextTech Diversity Program that aims to provide career training and placement for thousands of underrepresented candidates to take on roles as 5G network technicians. T-Mobile partnered with a diverse supplier to provide the training. 50 trainees graduated from the program in 2021, and each was offered (and accepted) an employment opportunity. Also, in 2021 T-Mobile extended the program to the commercial trucking space and 20 candidates from underrepresented communities began their training in that industry.
- Verizon's Citizen Verizon initiative will commit \$3 billion to bridge the digital divide and prepare for the digital economy of the future. The initiative will also assist small businesses succeed in the digital economy by providing resources to help one million small businesses thrive by 2030.

3. Enhanced Supplier Diversity Programs

Utilities report continued efforts to ensure sustainable progress in their supplier diversity programs. With commitment and support by executives and utilities' leadership teams, utilities continued to engage employees through trainings, performance reviews, and recognition and reward programs; develop and improve supplier diversity policies; set supplier diversity goals; establish and refine reporting metrics and protocols; allocate adequate resources and staff; adopt relevant and effective technologies; and create various tools to facilitate the success of their supplier diversity programs.

The utilities continued to reiterate the value diverse suppliers add to their companies due to their flexible, innovative, and cost-effective solutions. They are working collaboratively with internal and external stakeholders to develop sustainable pipelines of competitive diverse suppliers.

4. Worked with Prime Contractors to Improve the Utilization of Diverse Subcontractors

In 2021, the utilities continued to implement various measures to encourage and engage prime contractors to strengthen their diverse subcontracting procurements. Utilities monitored prime contractor performances, identified those underperforming against their goals, and provided guidance. They also provided trainings and developed manuals to communicate the best practices for prime contractors to excel in their endeavors including establishing supplier diversity plans, setting performance goals, adopting tracking and reporting systems, and creating mentorship and other educational programs. Some utilities have mandatory diverse subcontracting spend languages in contracts with prime contractors. Examples showing progress in diverse subcontracting spend included:

- Over 50 prime contractors exceeded AT&T's 21.5 percent supplier diversity goal.
- Cox set a goal of 50 percent prime contractor reporting compliance in 2021, and 89 percent of its prime contractors reported with over \$74 million in diverse subcontracting spend.
- 12 San Jose Water prime contractors spent \$8.8 million with diverse subcontractors representing 74 percent of San Jose Water's supplier diversity result.

5. Provided Technical Assistance and Capacity Building Opportunities

Through virtual platforms, the utilities continued to administer their technical assistance⁴⁹ and capacity building⁵⁰ programs in 2021. They conducted educational workshops and presentations; supported and built relationships with business organizations and associations; and provided sponsorships and scholarships. The utilities, independently or in collaboration with educational institutions, CBOs, and

⁴⁹ Technical Assistance: a development program that addresses how to get certified as a WMDVLGBTBE and technically informs about an industry and bid process for a business to become competitive. The program includes basic financial, marketing, and business skills.

⁵⁰ Capacity Building: a development program that provides a qualified business that is poised to expand its capacity through access to larger or unbundled contracts, advanced business and management skills, acquisition of the International Organization for Standardization certification, and/or external networking.

other business organizations, provided diverse suppliers with various educational opportunities to elevate their value and increase their competitiveness.

Topics typically covered by the utilities' technical assistance and capacity building programs include cybersecurity, safety, sustainability, business resiliency, access to capital, business growth strategies, risk analysis and mitigation, adopting to future trends, supplier code of conduct, and how to participate in strategic sourcing. The trainings equipped diverse suppliers with the fundamentals on how to align their businesses with utility requirements, standards, and current industry trends. Some of the training highlights reported by the utilities were:

- PG&E issued a total of 14 scholarships to the following universities: University of California (UC) Los Angeles, Management Development for Entrepreneurs Program (MDE); University of Washington, Minority Business Executive Program (MBE); UC Berkeley, Financial Data Analysis for Leaders Course; Stanford University, Latino Entrepreneur Initiative; and Dartmouth University, Tuck Business School, Building High-Performing MBEs Program.
- SCE invested over \$1.3 million in technical assistance, capacity-building, and development programs to build diverse suppliers' capabilities that will allow them to be more competitive for contracts.
- T-Mobile launched a formal supplier mentoring and development program called T-Mobile Mentor Protégé Program to provide diverse suppliers with education and mentorship to manage and grow their businesses.

The utilities' programs and activities demonstrate supplier diversity best practices. The CPUC acknowledges the advancements made thus far in WMDVLGBTBE procurement and the progress achieved in fostering diverse suppliers. The CPUC is fully invested in its Supplier Diversity Program and will continue to explore the landscape to develop solutions-based guidance for a sustained inclusion of diverse suppliers in contracts for a better California economy as envisioned by GO 156.

2021 Supplier Diversity Program Challenges

In 2021, in addition to the continued COVID-19 pandemic disruptions, the utilities faced ongoing roadblocks to their supplier diversity programs arising from factors including market conditions, the nature of utility operations, organization structure, and business strategy. The CPUC's Supplier Diversity Program and the utilities note the following challenges in 2021:

1. Disruptions due to the COVID-19 Pandemic

COVID-19 pandemic impacts persisted in 2021 causing supply chain disruptions, and labor force shortages. These challenges reduced the number of diverse suppliers able to meet utilities' needs. The health and safety protocols also required utilities to continue conducting their outreach and supplier development programs virtually, which limited in-person engagement of diverse suppliers and stakeholders that facilitates a more impactful relationship building.

2. Organization Barriers to Supplier Diversity

Since utilities are looking for the most cost-effective approach that maximizes efficiency, the way they do business may not be conducive for a supplier diversity program. Some of the organization barriers are:

- Centralized procurement system.
- Unfavorable terms and conditions, especially relating to payment terms.
- Cost-reduction efforts that consolidate contracts, limiting contracting opportunities.
- Use of proprietary technologies that offer no opportunities for diverse suppliers.
- Limited presence and narrow scope of operations in California.
- Few to no contracting opportunities in geographic areas where a utility has limited or no infrastructure and/or operations.
- Use of antiquated technologies to track and report supplier diversity metrics.

3. Challenging for Diverse Suppliers to meet Utilities' Minimum Standards and Requirements

In contracting, utilities are less flexible when it comes to certain standards and requirements, especially those relating to safety, security, and risk management. Few diverse suppliers have the capital and technical expertise to comply with these standards and requirements.

4. Difficulty Identifying Competitive Diverse Suppliers

The utilities continue to express concerns about the availability of qualified diverse suppliers with the prerequisite technical expertise, especially in the DVBE and LGBTBE categories. Even if diverse suppliers are available, some utilities state that the majority do not meet the utilities' needs in scale and scope and are financially vulnerable without adequate access to capital to effectively compete for utility

contracts. Furthermore, market changes and emerging technologies are eroding the competitiveness of diverse suppliers. Some examples the utilities mention are:

- Communications companies continue to struggle to diversify their handsets and network equipment procurement due to the absence of diverse Original Equipment Manufacturers (OEM). Progress towards building subcontracting spend in this category is proving to be challenging as the OEMs are multinational companies that require engagement at the most senior executive level to effect change
 - AT&T's diverse spend continues to be hampered by purchases of wireless devices that are designed, developed, and manufactured outside of the United States and have controlled, limited, and non-diverse distribution channels that are out of AT&T's control.
 - T-Mobile continues to have similar challenges as AT&T and recommends the exclusion of handset and SIM card spend from net procurement for GO 156 reporting purpose.
- Some diverse suppliers are not willing to obtain Supplier Clearinghouse certifications or are uncomfortable certifying in certain diverse categories.
- Identifying DVBEs is more challenging since certification allows only those businesses domiciled in California unlike the other certifications that are nationwide, making the DVBE pool smaller.
- PG&E is reporting diverse spend in only 11 categories out of the 40 Standard Industrial Classification (SIC) categories, representing approximately a total spend of \$44.3 million.
- Trans Bay Cable saw several diverse suppliers decline to participate in their request for proposal process.

5. Losing an Established Relationship and Spend with a Diverse Supplier due to Acquisition

For utilities, it may take time and resources to identify a diverse supplier, establish a business relationship, and bring the supplier onboard. This diverse supplier may have also come onboard with a multi-year utility contract. Therefore, when the supplier is acquired by a non-diverse business and no longer meets the Supplier Clearinghouse certification requirements, it is not easy for the utilities to replace the lost diverse spend in the short-term.

6. Diverse Suppliers Lacking a Succession Plan

Utilities lose diverse spend when a diverse business owner retires or passes on without a succession plan in place that ensures the continuity and stability of the business.

To encourage greater economic opportunity for diverse suppliers and to realize the vision of an inclusive economy, the CPUC is working with the utilities, CBOs, business organizations, and other entities for solutions to alleviate supplier diversity barriers. The CPUC will also continue to assess industry and market trends to anticipate future GO 156 roadblocks.

2021 Supplier Diversity Program Other Activities

CPUC's 2021 Annual *En Banc*: Public Hearing on GO 156 Program

Section 16 of GO 156 requires the CPUC to hold an annual *en banc* hearing or other proceeding to provide all stakeholders, such as utilities, CBOs, diverse suppliers, and members of the public, the opportunity to share ideas and offer recommendations to strengthen the progress of GO 156. The hearing examines the GO 156 participating entities' and CPUC's supplier diversity program practices, encourages transparency, and identifies present and future supplier diversity program barriers to discuss potential solutions.

On October 14, 2021, the CPUC held its 19th *en banc* entitled, "Thriving and Surviving During a Pandemic," to reflect on how businesses continue to flourish despite the COVID-19 pandemic economic hardships. This *en banc* was held virtually with the five CPUC Commissioners presiding. California State Senator Steven Bradford representing District 35, and California State Assemblymember Chris Holden representing District 41 were present to provide opening comments.

The *en banc* discussions centered around the impact of COVID-19 pandemic on diverse suppliers and supplier diversity programs, direct and subcontracting procurement opportunities for diverse suppliers, supplier diversity best practices, CCAs supplier diversity progress, and ongoing barriers to supplier diversity.

During the *en banc*, the CPUC's Supplier Diversity Program Manager presented a summary of utilities' and CCAs' supplier diversity performance in 2020 and highlighted the 2021 GO 156 report to the Legislature. The CPUC's Commissioners heard from utility executives, CCAs, as well as representatives from CBOs who are actively involved in supplier diversity initiatives. Highlights from the *en banc* include:

- COVID-19 pandemic contracted available procurement opportunities to the detriment of small and diverse businesses.
- Unless the state and the utilities support small and diverse businesses to weather the hardship, the pandemic impact will have a long-lasting effect.
- Since prompt payment is vital for the healthy cash flow of small and diverse businesses, utilities should develop flexible payment terms that allow for immediate payments.
- Utilities are not transparent with their future projects and spending plans for CBOs to develop pipelines of qualified and ready diverse suppliers.

- CCAs are committed to supplier diversity; however, due to Proposition 209,⁵¹ their efforts are focused on local and small businesses with outreach activities in disadvantaged communities.
- Utilities have increased their efforts to advance their subcontracting programs and expect future growth in diverse subcontracting spend.
- There are future utility contract opportunities for diverse suppliers in wildfire mitigation, decarbonization, clean energy innovation, trenching, logistics, and utility infrastructure projects such as undergrounding, charging station, and energy system.

The *en banc* concluded successfully with the Commissioners acknowledging the utilities', CCAs', and other stakeholders' efforts and successes. They stressed the importance of finding solutions to the barriers curtailing diverse suppliers' participation and emphasized on more educational outreach and marketing. Finally, the Commissioners recognized CCAs' legal limitation in advancing their supplier diversity programs and encouraged them to work with CPUC staff to explore ways to increase inclusion of diverse suppliers in their procurement activities.

Subcontracting

GO 156 Section 6.3 expects each utility or other covered entity to establish and maintain a subcontracting program for the purpose of encouraging prime contractors to utilize diverse subcontractors. In compliance, the utilities have instituted subcontracting programs, through which they work with their prime contractors to develop plans and goals to increase the utilization of diverse subcontractors.

As utilities continue to strategically source⁵² contracts to large prime contractors, who are often non-diverse businesses, diverse subcontracting has become a key area to foster for a sustained inclusion of diverse suppliers. CBOs, small- and mid-sized diverse suppliers, and the CPUC continue to highlight the importance of subcontracting opportunities.

To ensure inclusion, the utilities are adding contract language that encourages, and in some cases, mandates diverse subcontracting. The utilities also encourage their prime contractors to improve their supplier diversity programs by establishing prompt payment practices, providing education and mentorship, and embedding diverse subcontractors into their core businesses.

A robust subcontracting program provides the opportunity for all sized diverse suppliers to have access to utility contracts and help them grow in scale and technical knowledge. As a result, the program has

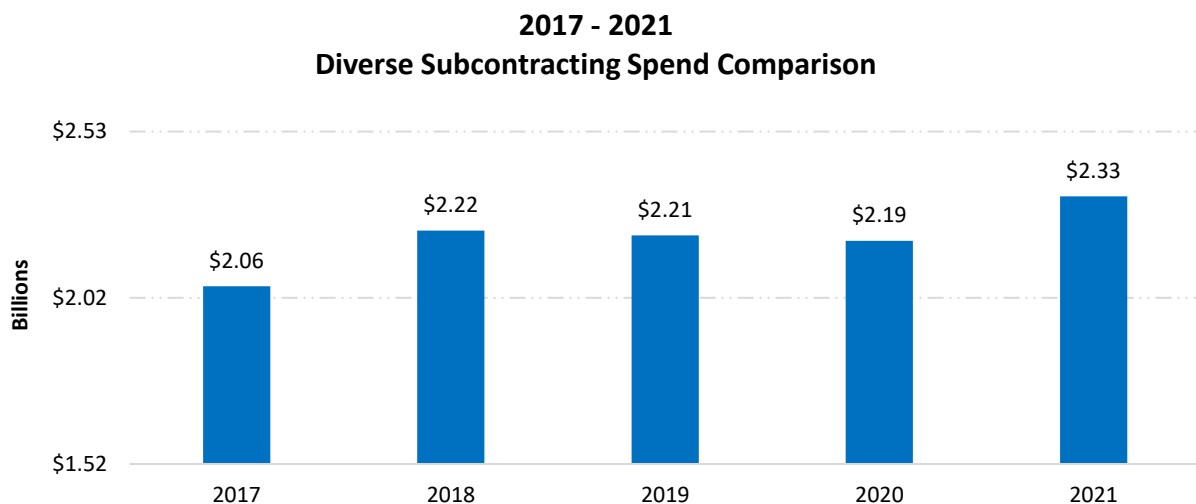
⁵¹ 1996 California Proposition 209, also known as California Civil Rights Initiative, prohibits state governmental institutions from considering race, sex, or ethnicity, specifically in the areas of public employment, public contracting, and public education.

⁵² To reduce cost and improve efficiency, utilities are moving more and more towards consolidating contracts and awarding one master contract to a prime contractor.

seen successes where diverse subcontractors developed to become utilities direct suppliers and/or prime contractors.

To strengthen their subcontracting programs, the utilities implemented various strategies in 2021. Below are some of the activities indicated in their GO 156 reports:

- Included/improved diverse subcontracting language or clauses in their procurement agreements or contracts with prime contractors that range from voluntary to mandatory inclusion of diverse subcontractors.
- Encouraged and mentored prime contractors to establish and implement a supplier diversity program with plans and specific performance goals that includes diverse suppliers' education and development, diverse spend tracking and reporting, as well as outreach.
- Enhanced their diverse subcontracting reporting process and technology.
- Assigned staff and made tools, resources, and trainings available to support prime contractors.
- Organized and created opportunities for prime contractors to engage with diverse suppliers such as workshops, conferences, networking events, and matchmaking software.
- Recognized and awarded prime contractors for their efforts and successes in supplier diversity.
- Continued to audit diverse subcontracting spend data to ensure quality and accuracy.



In the last five years, as the graph above shows, the utilities' diverse subcontracting spend has stabilized around \$2 billion. The utilities have increased the spend by 13.3 percent between 2017 and 2021. CPUC staff encourages the utilities to continue developing best practices and strategies to further progress their subcontracting programs.

Underutilized Categories

GO 156 encourages the utilities to do more in areas with low diverse procurement such as legal services, financial services, consultant services, insurance, advertising, and other areas technical in nature. Section 8.12 states, “[e]ach utility and other covered entity shall make special efforts to increase utilization and encourage entry into the marketplace of eligible suppliers in product or service categories where there has been low utilization of eligible suppliers, such as legal and financial services, fuel procurement, and areas that are considered technical.”

1. Legal Services

In 2021, the utilities’ aggregate diverse legal spend decreased 8.7 percent from \$28.1 million in 2020 to \$25.6 million.⁵³ The diverse percentage declined as well from 9.9 percent to 8.7 percent. SCE spent the highest percentage with WMDVLGBTBEs in 2021 (14.4 percent), followed by SDG&E (13.8 percent) and Cal Water (13.4 percent). AT&T, Cal Water, and Comcast increased their diverse legal dollars and percentages in 2021 compared to 2020, while Golden State Water, SDG&E, SCE, San Gabriel Valley Water, SoCalGas, and T-Mobile declined in both.

Even though the utilities have in-house legal departments, there are opportunities available for outside attorneys or legal firms in areas such as general and business litigation, personal injury, regulatory, employment and labor law, commercial, environmental, real estate, recovery claims, securities, intellectual property, and workers compensation. In 2021, despite the limitations due to the COVID-19 pandemic, the utilities’ supplier diversity programs, in collaboration with their legal departments, continued engaging diverse legal firms for available opportunities and supported the diversification of the overall legal field. Some of the initiatives the utilities undertook include:

- Sponsoring and participating in various programs, workshops, networking events, and industry conferences to identify and engage with diverse legal firms for potential contract opportunities.
- Building relationships and partnerships with various diverse bar associations, legal organizations, and professional groups to support the development of diverse legal firms.
- Encouraging non-diverse legal firms to demonstrate their commitments to hiring, retaining, and promoting diverse attorneys, paralegals, and other legal professionals.
- Directing non-diverse legal firms to staff utilities’ legal matters with diverse legal professionals. In some cases, utilities are setting minimum targets.
- Requiring non-diverse law firms to provide information and data on the utilization of diverse attorneys, paralegals, and other legal professionals on utilities’ legal cases.⁵⁴
- Recognizing and awarding legal firms with successful diversity and inclusion programs.

⁵³ Includes only those utilities that reported both diverse and total legal spends for 2020 and 2021: AT&T combined, Bear Valley Electric, Cal Water, Comcast, Golden State Water, PG&E, SDG&E, San Gabriel Valley Water, San Jose Water, SCE, SoCalGas, and T-Mobile.

⁵⁴ In their annual GO 156 reports, some utilities provide information and spend data on non-diverse legal firms’ use of diverse legal professionals to conduct the utilities’ legal cases.

- Implementing the American Bar Association's (ABA) Resolution 113 that urges all providers of legal services, including corporations and law firms, to expand and create opportunities, at all levels of responsibility, for diverse attorneys.
- Working to increase diversity in the legal field by sponsoring pipeline programs in partnership with organizations advocating for diverse communities; training and mentoring diverse law students and attorneys; and providing scholarships and internship opportunities to diverse law students.
- Introducing middle and high school, and college students from diverse and underrepresented populations to the legal profession to develop and support pipelines of diverse talents in the legal profession.
- Collaborating with other utilities and organizations to identify barriers and find solutions to accelerate diversity in utility supply chains.

2. Financial Services

In the financial field, the utilities reported efforts to include diverse suppliers in areas such as insurance and bonding services, cash management, bond underwriting, investment banking, investment management, commercial banking, accounting, auditing, pension and trust, investments, and management consulting. They supported different initiatives and activities in the financial sector through sponsorship, partnership, participation, and outreach to educate and connect with diverse financial firms. The utilities:

- Continued to identify diverse financial firms and promote opportunities.
- Conducted outreach and participated in multiple financial networking events, meetings, and conferences to educate and connect with diverse firms.
- Encouraged non-diverse financial firms to hire more diverse finance professionals.
- Engaged prime contractors to employ diverse financial firms.
- Provided development programs to help diverse financial firms build industry knowledge in the utility sector.

3. Technical Areas

GO 156 Section 9.1.7 refers to utilities engaging WMDVLGBTBEs in areas that are considered technical in nature. The utilities have identified areas such as marketing and consulting services. PG&E, SDG&E, and SCE, which administer the Electric Program Investment Charge (EPIC),⁵⁵ and implement a Grid Modernization Program, are working towards creating opportunities for diverse suppliers to participate in these projects. In 2021, the utilities continued to allocate and dedicate resources to identify highly technical areas where diverse suppliers are underutilized. The utilities are committed to explore opportunities and engage diverse suppliers to increase their participation. They also continued to

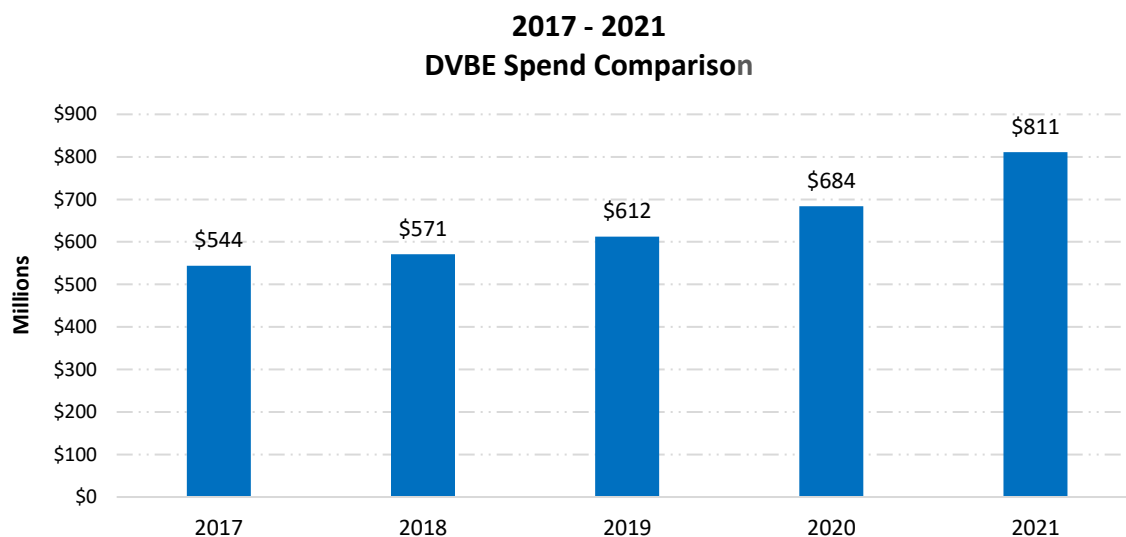
⁵⁵ EPIC supports the development of non-commercialized new and emerging clean energy technologies in California, as well as aids commercially viable projects to accelerate the transformation of the electricity sector to meet California's energy and climate goals.

provide education, improve transparency, support various organizations, host events, and participate in relevant discussions.

The CPUC recognizes the utilities' efforts and encourages them to continue identifying, developing, and including diverse suppliers in underutilized areas. The utilities have been meeting with potential diverse suppliers in those categories as well as sponsoring and participating in events and forums designed for such firms. In addition, the utilities support organizations and students to expand the qualified pool of WMDVLGBTBEs, as well as to ensure the steady flow of diversity into the fields. The CPUC will work with the utilities to identify and compile areas that are underperforming in diverse procurement to develop targeted approaches ensuring sustainable inclusion of WMDVLGBTBEs in all goods and services categories.

DVBE

In the last five years, the utilities have steadily increased DVBE spend as the graph below shows. However, they report ongoing challenges in finding DVBEs with the desired expertise, capacity, and location. The number of companies who met the 1.5 percent DVBE goal increased from nine in 2020 to ten in 2021. Cal Water, Cal Am Water, Liberty CalPeco, PG&E, Park & Apple Valley Water, SDG&E, San Jose Water, SCE, SoCalGas, Southwest Gas met the goal, with Southwest Gas reporting 50.7 percent, the highest DVBE percentage of all the utilities.



Building on past experiences, the utilities are implementing internal and external strategies to boost DVBE procurement participation. The utilities engaged DVBEs through education, technical assistance,

and capacity building trainings. They also organized and sponsored various DVBE-related events in partnership with DVBE organizations and on their own.

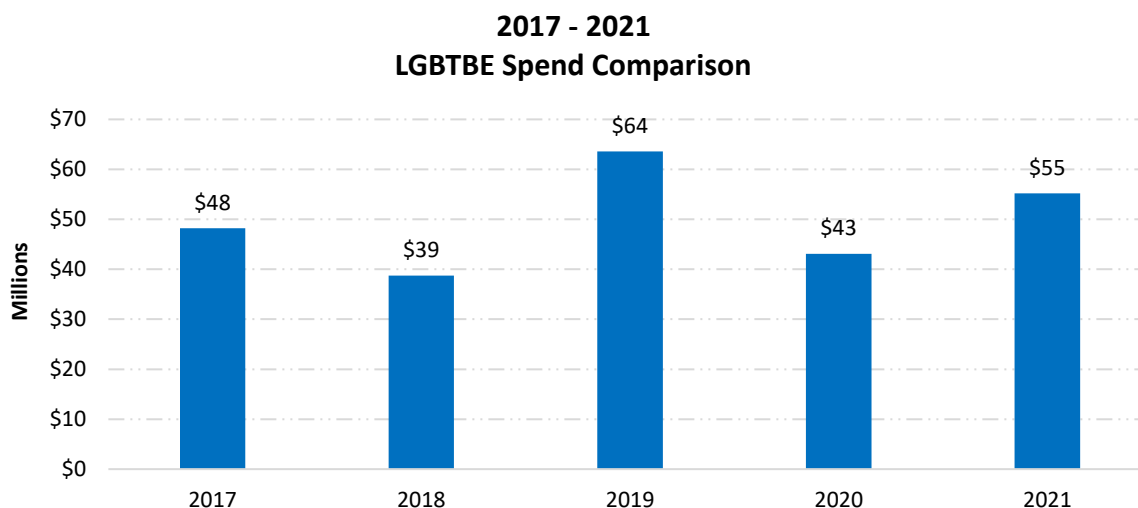
The CPUC will continue to work with the DVBE community and organizations to find solutions to the persistent challenges. Currently, DVBE certification requires a business to be domiciled in California, which is not a requirement for the other diverse categories. However, DVBEs outside California may now be eligible to certify for the new persons with disabilities business enterprise category that does not require presence in California.

LGBTBE

Since the inclusion of LGBTBE in the CPUC Supplier Diversity Program in 2015,⁵⁶ the utilities have directed resources to refine their strategies to grow LGBTBE participation in direct and subcontracting procurement opportunities. In 2021, the utilities continued their efforts to identify qualified LGBTBEs; to establish and develop relationships with LGBT organizations and communities; to host, sponsor, partner, and participate in LGBT-related events; to assist and encourage LGBTBEs to become certified; and to provide technical assistance and capacity building programs to increase the pool of LGBTBEs that align with utility operations.

Although some progress has been made, the inclusion of LGBTBEs remains challenging. The utilities report that it is difficult to find LGBTBEs with the scope and scale to compete for utility contracts. In 2021, the number of utilities who did not procure from LGBTBEs increased from eight in 2020 to ten. Bear Valley Electric, CenturyLink, Comcast, Frontier, Golden State Water, Liberty CalPeco, Park & Apple Valley Water, San Jose Water, Trans Bay Cable, and Wild Goose did not procure from LGBTBEs. In 2021 the utilities, in aggregate, increased the LGBTBE spend as indicated in the graph below; however, the last five-year LGBTBE spend reported by the utilities does not present a steady progressive improvement year-to-year.

⁵⁶ AB 1678 (Gordon, Stats. 2014, Ch. 633).



The CPUC’s decision, D.22-04-035, established a numerical goal for LGBTBE spend of 0.5 percent for 2022, 1.0 percent for 2023, and 1.5 percent for 2024 and beyond.⁵⁷ With the establishment of a defined goal along with development of best practices and strategies, and continued collaborations among the CPUC, utilities, stakeholders, and other business organizations, the CPUC is optimistic that the utilities will exhibit steady growth in LGBTBE inclusion and spend.

Fuel and Power Procurements⁵⁸

GO 156 allows the utilities to report fuel procurement separately from the purchase of other products and services but requires them to report their renewable and non-renewable power (energy) procurement in a similar manner to their fuel procurement.⁵⁹ Six energy utilities (Liberty CalPeco, PG&E, SDG&E, SCE, SoCalGas, and Southwest Gas) reported their 2021 fuel and/or power purchases separately.⁶⁰

In their GO 156 2021 reports, the utilities reiterated their continued commitments to diversify their fuel and power procurements and described the efforts and resources utilized to identify solutions to

⁵⁷ D.22-04-035, *Decision Revising General Order 156 Supplier Diversity Program to Implement Senate Bill 255, Adopt a Voluntary Procurement Goal for LGBT Business Enterprises; Incorporate Persons with Disabilities Business Enterprises; and other Updates* (April 7, 2022).

⁵⁸ Fuel procurement refers to purchases of fuel products, such as natural gas, used to provide gas services. Power procurement refers to purchases of renewable and non-renewable energy products used to provide electric services.

⁵⁹ GO 156 Sections 8.11, 9.1.9, and 9.1.11.

⁶⁰ For detail fuel and power diverse procurements data, see Attachment A, Tables 9 and 10.

barriers hindering diverse suppliers participation. They sponsored and participated in outreach events, partnered with various business organizations, and supported, mentored, and trained diverse suppliers to increase the WMDVLGBTBE base.

1. Fuel Procurement

The four utilities stated in the table below reported their 2021 diverse fuel procurement results. Altogether, the utilities spent \$337.9 million or 11.4 percent of their total fuel procurement with diverse suppliers, an improvement from their 2020 fuel result of \$107.3 million or 7.4 percent.

Fuel Procurement for Non-Generation

Utility	2020 Diverse Spend	2020 Diverse Spend % of Total Spend	2021 Diverse Spend	2021 Diverse Spend % of Total Spend
PG&E	\$1.6 M ⁶¹	0.3%	\$16.4 M	1.6%
SCE	\$1.1 M	100%	\$1.4 M	100%
SoCalGas	\$104.5 M	11.2%	\$320.1 M	17.4%
Southwest Gas	\$0.00	0.00%	\$0.00	0.00%

As shown in the table above, Southwest Gas was unsuccessful in procuring fuel from diverse suppliers in the last two GO 156 reporting years.⁶² In contrast, SCE procured 100 percent of its fuel needs from diverse suppliers in both 2020 and 2021.

In 2021, PG&E purchased more fuel products from diverse suppliers, increasing its diverse spend percentage from 0.3 percent in 2020 to 1.6 percent. SoCalGas also procured more from diverse suppliers, 17.4 percent in 2021 compared to 11.2 percent in 2020.⁶³

2. Power Procurement

Four utilities reported their diverse power procurement spend in 2021 as the table below indicates. These utilities' collective diverse power spend increased 33.9 percent from \$53.4 million in 2020 to \$71.5 million in 2021. The percentage of total procurement also increased, although slightly, from 0.63 percent to 0.75 percent.

⁶¹ M = Millions

⁶² Southwest Gas did not procure fuel from diverse suppliers in 2019 as well.

⁶³ Refer to Attachment B for graphs comparing the utilities' 2017 - 2021 diverse fuel procurement.

Power Procurement

Utility	2020 Diverse Result	2020 Diverse % of Total Spend	2021 Diverse Result	2021 Diverse % of Total Spend
Liberty CalPeco	\$0.00	0.00%	\$0.00	0.00%
PG&E	\$1.7 M	0.05%	\$1.4 M	0.04%
SDG&E	\$28.1 M	2.5%	\$30 M	2.6%
SCE	\$23.6 M	0.6%	\$40.16 M	0.8%

As the table above shows, Liberty CalPeco did not procure from WMDVLGBTBEs in 2020 and 2021.⁶⁴ PG&E procured 16.3 percent less power products from diverse suppliers in 2021 compared to 2020, with a nominal percentage decline from 0.05 percent to 0.04 percent. On the other hand, SDG&E and SCE increased their respective diverse power spend by 6.8 percent and 69.7 percent but without significant upward movement in both of their percentages of total power procurement.⁶⁵

3. Supplier Diversity Challenges in Fuel and Power Procurements

The utilities continued to report major industry-specific challenges to diversifying fuel and power procurements as seen from their diverse spend results.⁶⁶ In 2021, the utilities faced the usual barriers that persist in the fuel and power markets for diverse suppliers to participate and thrive. They provided the following challenges as the reasons that continue to hamper their efforts to increase the utilization of WMDVLGBTBEs in their fuel and power procurements.

- There are fewer natural gas procurement opportunities for all suppliers due to falling demands.⁶⁷
- Diverse suppliers have capital and size constraints to offer competitive prices compared to non-diverse businesses.
- Due to collateral requirements, electronic or online trading platforms are inaccessible to diverse suppliers. These platforms account for a significant portion of transactions in today's natural gas markets.
- Diverse suppliers have difficulties securing capital/credit to fulfill the stringent requirements and to manage and minimize their exposure to performance risks associated with the volatility in energy commodity markets.
- The changing industry trend towards renewable and alternative power places more emphasis on capital intensive and longer lead time projects that are barriers to diverse suppliers.

⁶⁴ Liberty CalPeco did not report power procurement from diverse suppliers in 2019 as well.

⁶⁵ Refer to Attachment B for graphs comparing the utilities' 2017 - 2021 diverse power procurement.

⁶⁶ To see the utilities' five-year fuel and power diverse spend results, refer to Attachment B.

⁶⁷ Reduced need for natural gas due to renewable and alternative power resources, formation of community choice aggregators, demand response programs, and other initiatives.

- The formation of CCAs has reduced energy utilities' electric load (customers transitioning from utilities to CCAs) leading to a decrease in power procurement.
- The utilities have been encouraging the use of a special credit instrument called the Funds Transfer Agency Agreement (FTAA)⁶⁸ to assist diverse suppliers in financing to enter the fuel and power markets. However, few banks are willing to offer such instruments to diverse suppliers.

Despite the challenges listed above, in 2021, the utilities continued their efforts to diversify their fuel and power procurements. Below are some of the reported activities:

- Provided technical assistance and capacity building through mentoring, coaching, and development programs on issues such as credit, contract, safety, and subcontracting.
- Connected diverse suppliers with prime contractors and provided guidance to cultivate their relationships.
- Continued to encourage major power and gas producers as well as marketers to work with diverse suppliers utilizing FTAA to assist with credit issues.
- Sponsored and participated at various events and industry-specific conferences to reach out to diverse suppliers and to promote business opportunities.
- Partnered with business organizations to identify and develop diverse suppliers.
- Developed strategies internally to make sure diverse suppliers are highlighted and considered in contract bidding process.
- Explored options outside the traditional direct procurement method to find opportunities for diverse suppliers. For example, broker services (brokerage transaction) where a broker can establish a business in the gas market with limited credit and operational requirements.
- Coordinated with financial institutions to provide technical assistance to strengthen the ability of diverse suppliers to obtain additional sources of capital.
- Assisted individual diverse suppliers with credit requirements to foster their participation in the power market.
- Continued to facilitate banking and payment options as well as structured contract payment provisions to fit the needs of diverse suppliers and their source gas suppliers.
- Discussed with other similar utilities best practices and the supplier diversity issues specific to the fuel and power markets.

The ongoing challenge to show meaningful progress in fuel and power procurements is concerning. The market conditions and industry-specific hurdles are issues that require a collaborative effort to effect change. The CPUC urges the utilities to prioritize the lack of diversity and dedicate adequate resources to identify and develop sustainable innovative solutions in collaboration with other utilities, industry stakeholders, CBOs, consultants, and chambers of commerce. The CPUC recognizes the utilities' commitments and efforts thus far; however, the CPUC expects to see meaningful improvements in future reports.

⁶⁸ FTAA: Financial tool used by diverse suppliers to provide the working capital and credit required to participate in the fuel and power markets; for example, FTAA helps diverse suppliers meet the required capital to procure natural gas from natural gas producers.

Diverse Supplier Certification

PU Code Section 8284(a) (1) requires the CPUC to adopt criteria for verifying and determining the eligibility of women, minority, and LGBT business enterprises (WMLGBTBE). Towards this end, the CPUC has established a clearinghouse operator called the Supplier Clearinghouse that verifies and certifies the eligibility of WMLGBTBEs and persons with disabilities business enterprises.⁶⁹ The California Department of General Services (DGS) verifies and certifies the eligibility of DVBEs and shares the information with the Supplier Clearinghouse.⁷⁰ The Clearinghouse re-certifies WMLGBTBEs and persons with disabilities business enterprises every three years. In addition, the Supplier Clearinghouse maintains a public searchable database of certified WMDVLGBTBEs and persons with disabilities business enterprises.

As part of the certification program, the Supplier Clearinghouse conducts and participates in training sessions to provide education on the certification process, benefits of becoming certified, frequently asked questions, and online application. It maintains a website with links to the certification portal, information on GO 156 and participating utilities, list of bid opportunities, as well as an event calendar showing upcoming CPUC and utility supplier diversity outreach activities. The Clearinghouse also frequently updates its online platform to improve functionality and user experience.

The operating costs of the Supplier Clearinghouse are paid directly by the GO 156 participating utilities. As of June 30, 2022, the Clearinghouse database had 8,105 verified diverse suppliers:⁷¹

- 3,719 WBEs,
- 3,989 MBEs,
- 1,637 DVBEs,
- 1640 Persons with Disabilities Business Enterprises,⁷²
- 234 LGBTBEs, and
- 41 8(a) certified businesses.⁷³

⁶⁹ In April 2022, through D.22-04-035, the CPUC added Persons with Disabilities Business Enterprise diverse category in to GO 156.

⁷⁰ PU Code, Section 8284 (a) (2).

⁷¹ Due to some firms holding multiple certifications, the total will be less than the sum of the individual types.

⁷² DVBEs are automatically added to the Persons with Disabilities Business Enterprise diverse category.

⁷³ GO 156 Section 1.3.13: ““ Other groups or individuals” means persons found to be disadvantaged by the U.S. Small Business Administration pursuant to Section 8(a) of Small Business Act, as amended (15 U.S.C. 637(a)) or the U.S. Secretary of Commerce, pursuant to Section 5 of Executive Order 11625.” This category may include non-diverse suppliers.

2021 Community Choice Aggregators Supplier Diversity Performance

In October 2019, SB 255 amended PU Code Section 366.2 to include CCAs into the CPUC Supplier Diversity Program to encourage greater economic opportunities for diverse suppliers. PU Code Section 366.2 (m) requires each CCA with gross annual revenues exceeding \$15 million to annually submit a detailed and verifiable plan to the CPUC to increase procurement from small, local, and diverse suppliers and a report regarding their performance in procuring from WMDVLGBTBEs. The annual report must also include CCAs' prime contractors spend and engagement with WMDVLGBTBEs.⁷⁴

The following 15 CCAs provided reports on their 2021 engagements with diverse suppliers and 2022 improvement plans:

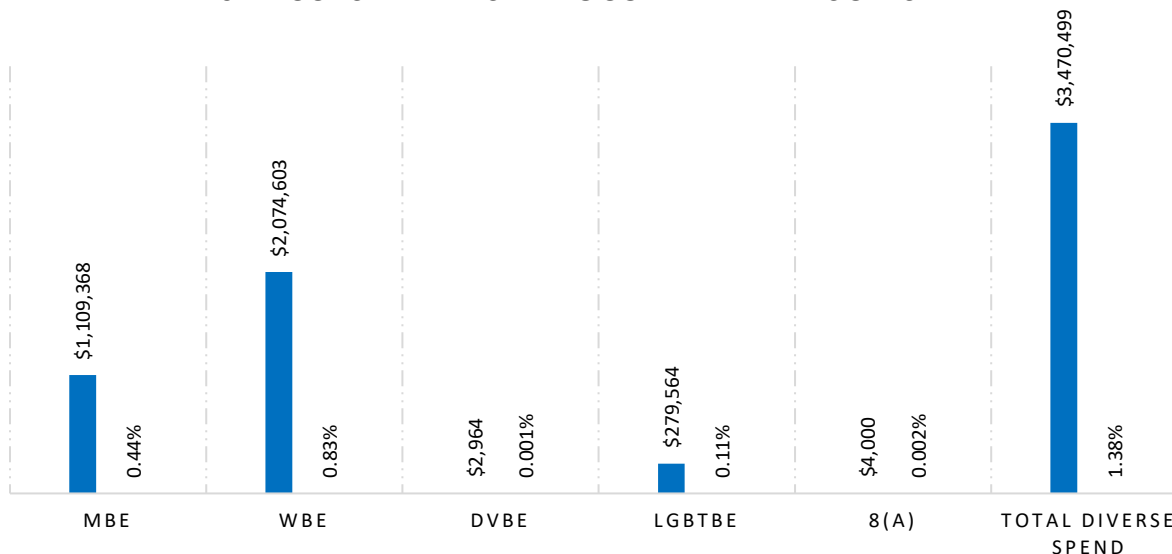
- California Choice Energy Authority (CalChoice)
- Central Coast Community Energy (Central Coast Community)
- Clean Power Alliance of Southern California (Clean Power Alliance)
- CleanPowerSF
- Desert Community Energy (Desert Community)
- East Bay Community Energy (East Bay Community)
- Marin Clean Energy Community Choice (MCE)
- Peninsula Clean Energy Authority (Peninsula Clean Energy)
- Pioneer Community Energy (Pioneer Community)
- Redwood Coast Energy Authority's (Redwood Coast Energy)
- San Diego Community Power
- San Jose Clean Energy
- Silicon Valley Clean Energy
- Sonoma Clean Power Authority (Sonoma Clean Power)
- Valley Clean Energy Alliance (Valley Clean Energy)

In 2021, the CPUC Supplier Diversity Program staff provided guidance to CCAs on how to develop their supplier diversity programs and provided templates to assist them with their required reports to the CPUC. The guidance included how to develop internal strategies for fostering an organization-wide culture of engaging, developing, and doing business with small, local, and diverse businesses, as well as how to conduct external activities to identify and recruit these businesses, implement outreach strategies, and build relationships with CBOs, chambers of commerce, and other business/trade associations/organizations.

⁷⁴ CPUC's decision, D.22-04-035, updated GO 156 to implement SB 255 and make other program additions and revisions.

In 2021, the CCAs' collective expenditure totaled \$251.2 million, of which 1.4 percent or \$3.5 million was with diverse suppliers as the graph below indicates.⁷⁵ This result shows an increase of 87.7 percent from their 2020 diverse spend (\$1.91 million).⁷⁶

2021 CCAS' DIVERSE PROCUREMENT RESULTS



Out of the 15 CCAs, two had no diverse spend to report in 2021.⁷⁷ The highest WMDVLGBTBE spend percentage was reported by East Bay Community (6.9 percent), followed by Pioneer Community (5.8 percent), and MCE (3.8 percent). The other CCAs reported diverse spend percentages between 0.1 percent and 3.8 percent.

⁷⁵ See Attachment C, Tables 1a, and 1b for each CCA detail 2020 and 2021 WMDVLGBTBE spend results.

⁷⁶ As mentioned earlier, GO 156 allows CCAs, utilities, and other covered entities to report power procurement separately from the purchase of other products and services. In their report for 2020, the CCAs did not separate the two purchases. For 2021, however, the CCAs reported them separately. Even though the CCAs did not procure power from diverse suppliers in 2020, since the 2020 total procurement (denominator) included power purchases and their 2021 did not, it was difficult to assess an accurate diverse percentage comparison between 2020 and 2021.

⁷⁷ CalChoice and Redwood Coast Energy.

For the diverse and other categories:⁷⁸

- MBE – In 2021, nine CCAs⁷⁹ procured \$1.1 million (0.44 percent) from MBEs, increasing the MBE spend by 43.7 percent from 0.77 million in 2020. East Bay Community, followed by CleanPowerSF had the highest MBE percentages of total procurement. Six CCAs⁸⁰ did not procure from MBEs.
- WBE – 12 CCAs⁸¹ reported \$2.1 million (0.83 percent) WBE spend in 2021. The CCAs' collective WBE spend increased 111.7 percent from \$0.98 million in 2020. Pioneer Community achieved the highest WBE percentage of total procurement followed by MCE. Three CCAs⁸² had no spend with WBEs.
- DVBE - Only CleanPowerSF and San Jose Clean Energy reported spend with DVBEs in 2021 for a total of \$2,964 which is a decrease of 43.4 percent from \$5,235 in 2020.
- LGBTBE – Eight CCAs⁸³ reported \$0.28 million (0.11 percent) LGBTBE spend in 2021, improving the LGBTBE spend by 82.5 percent from \$0.15 million in 2020. Clean Power Alliance achieved the highest LGBTBE percentage of total spend, followed by Desert Community. Seven CCAs⁸⁴ did not have LGBTBE spend to report.
- Subcontracting – CleanPowerSF is the only CCA to report on diverse subcontracting spend. Its prime contractors procured \$31,945 from diverse subcontractors in 2021.
- Power procurement – None of the CCAs procured power products from diverse suppliers in 2020 and 2021.

CalChoice and Redwood Coast Energy had no procurement spend with diverse suppliers in 2021. However, CalChoice reported non-power purchases of \$87,015 (1.35 percent) from small and micro businesses certified with the California Department of General Services and Redwood Coast Energy reported local spend of \$7.28 million that includes power purchase (biomass), professional services, Net Energy Metering customer payouts, supplies and outreach, and more.

In 2021, several CCAs are off to better starts with establishing more robust footing for their programs, policies, and reporting. A CCA-led collaborative supplier diversity subcommittee has come together to

⁷⁸ See Attachment C, Tables 1a, and 1b for each CCA detail 2020 and 2021 WMDVLGBTBE spend results.

⁷⁹ Central Coast Community, Clean Power Alliance, CleanPowerSF, East Bay Community, MCE, Peninsula Clean Energy, San Jose Clean Energy, Silicon Valley Clean Energy, and Sonoma Clean Power.

⁸⁰ CalChoice, Desert Community, Pioneer Community, Redwood Coast Energy, San Diego Community Power, and Valley Clean Energy.

⁸¹ Central Coast Community, Clean Power Alliance, CleanPowerSF, East Bay Community, MCE, Peninsula Clean Energy, Pioneer Community, San Diego Community Power, San Jose Clean Energy, Silicon Valley Clean Energy, Sonoma Clean Power, and Valley Clean Energy.

⁸² CalChoice, Desert Community, and Redwood Coast Energy.

⁸³ Central Coast Community, Clean Power Alliance, CleanPowerSF, Desert Community, East Bay Community, MCE, San Jose Clean Energy, and Sonoma Clean Power.

⁸⁴ CalChoice, Peninsula Clean Energy, Pioneer Community, Redwood Coast Energy, San Diego Community Power, Silicon Valley Clean Energy, and Valley Clean Energy.

routinely discuss and share best practices, ideas, and possible solutions to common challenges amongst themselves. Along with CPUC-led meetings throughout the year, these CCA-led meetings are helping to develop strong standard operating procedures.

2021 highlights include:

- Clean Power Alliance enrolled more than 2,000 low-income residential customers in its Disadvantaged Communities-Green Tariff program, known as Power Share, providing participants with 100 percent renewable electricity from local small-scale solar power with a 20 percent bill discount.
- Peninsula Clean Energy awarded 11 outreach grants totaling \$316,440 to enhance its ability to reach low-income and underserved communities. These grants helped use multiple languages and expertise to bridge critical gaps in communities and target difficult-to-reach audiences.
- Pioneer Community established a subscription-based platform with lists of power and non-power procurement solicitations with reach of more than 1,900 people.
- Redwood Coast Energy developed a Racial Justice Plan to guide their overall efforts to institutionalize diversity, equity, and inclusion across hiring practices, procurement, board representation, and community relations. This includes working with tribes on program development, adding tribal representation on their community advisory committee, and establishing a tribal liaison position.
- San Diego Community Power proactively outreached to diverse chambers of commerce, and sponsored events. They also have a partnership with the San Diego Padres to increase brand awareness efforts.
- Sonoma Clean Power opened a 10,000 square foot Advanced Energy Center in downtown Santa Rosa, which is a community hub for education, outreach, resource, contractor networking, and learning about electrification. This center offers technical trainings to contractors and Sonoma Clean Power customers in both Spanish and English. Some of these classes and tours were led by a diverse and bi-lingual group of paid interns.

In their second year of establishing and implementing a supplier diversity program, CCAs reported experiencing the following challenges:

- COVID-19 disruptions - Not only were in-person outreach events very limited, but a transition to mostly remote operations reduced operational costs and supplier spend.
- Limited procurement opportunities for diverse suppliers - The majority of CCA spend (approximately 90-95 percent) is on power procurement. Historically, the electric market has been dominated by larger corporations with the capital to meet the credit and collateral requirements, making it difficult for most small and diverse businesses to be competitive or achieve ownership of energy resources. This ratio of power spend with minimal other procurement opportunities has presented a challenge for CCAs looking to increase spend with diverse suppliers.

- Constraints because of the 1996 California Proposition 209 (Proposition 209)⁸⁵ - CCAs are lawfully equivalent to public agencies subject to Proposition 209, and thus, prohibited from giving preferential treatment based on race, sex, color, ethnicity, or national origin in procurement activities. Therefore, CCAs do not have set goals for supplier diversity and do not consider supplier diversity in procurement decision-making processes. Furthermore, it's difficult for CCAs to gather diverse data from suppliers since the solicitation for this data is voluntary due to Proposition 209.

Collectively, the CCAs presented a variety of ideas and actionable items for improving their supplier diversity programs in 2022. Some highlights include but are not limited to:

- Conducting a group-led effort to obtain legal analysis on Proposition 209 to better understand how to build their supplier diversity programs in conjunction with it.
- In continued collaboration, California Community Choice Association (CalCCA)⁸⁶ will host and organize quarterly joint-CCA meetings with CPUC staff in attendance.
- Continue to enhance supplier diversity participation, education, website, resource, and transparency.
- Consulting with diversity, equity, and inclusion professionals to develop and implement robust Environmental and Social Justice policies.
- Broadening outreach efforts through local tribes, chambers of commerce, and other business organizations.

The CPUC congratulates the CCAs for taking further steps towards supplier diversity despite the challenges and for reporting promising improvements. Currently, the CPUC is working with the CCAs and organizations in the energy industry to develop solutions, provide guidance, identify best practices, engage diverse suppliers, and build relationships with diverse chambers of commerce and local business organizations. The CPUC is looking forward to strengthening the existing collaborations to overcome roadblocks and achieve overall successes in supplier diversity.

⁸⁵ 1996 California Proposition 209, also known as California Civil Rights Initiative, prohibits state governmental institutions from considering race, sex, or ethnicity, specifically in the areas of public employment, public contracting, and public education.

⁸⁶ CalCCA advocates for CCAs and strives to create a legislative and regulatory environment that supports the development and long-term sustainability of locally run CCAs in California (www.cal-cca.org).

Conclusions

The CPUC's Supplier Diversity Program increases economic opportunities and advances job creation in diverse communities across California. GO 156 contributes to the diversification of supply chains and opens doors for diverse communities to actively participate in California's economic activities. The Program encourages corporate responsibility for diversity and inclusion and fosters competition to lower ratepayers' costs. As the utility and communications industries evolve, the CPUC will continue to encourage the inclusion and development of competitive diverse entrepreneurs who can bring value and efficiency to the industries.

The overall utilities' WMDVLGBTBE procurement increased 4.6 percent from \$11.7 billion in 2020 to \$12.3 billion in 2021. Similarly, the share of diverse spend of total procurement increased from 30.1 percent to 31.2 percent. In 2021, the MBE, DVBE, and LGBTBE spend increased 5.8 percent, 18.6 percent, and 28.2 percent, respectively, compared to 2020. The utilities spent 40 percent of their MBE spend with HA suppliers, 31.6 percent with APA suppliers, 21.6 percent with AA suppliers, and 6.4 percent with NA suppliers. As in previous years, collectively, the utilities exceeded all GO 156 goals in 2021.

The utilities continue to show progress in increasing the representation of diverse suppliers in their supply chains. Both the large and small utilities continue to procure over 30 percent from diverse suppliers. Six large utilities and three small utilities did not meet the overall 21.5 percent goal in 2021.

Both the large and small utilities showed increases in MBE, LGBTBE, and diverse subcontracting spend in 2021 compared to 2020. The LGBTBE spend for small utilities especially showed a dramatic increase of 95.6 percent. From the 13 large utilities, seven did not meet the MBE goal, two did not meet the WBE goal, and eight did not meet the DVBE goal. For the small utilities, out of 14, eight did not meet the MBE goal, five did not meet the WBE goal, and nine did not meet the DVBE goal.

Fifteen CCAs provided their supplier diversity reports in 2021. The CCAs collectively procured 1.4 percent or \$3.5 million from diverse suppliers. One CCA reported prime contractor spend with diverse subcontractors.

The CPUC will continue to collaborate with the utilities, CCAs, electric service providers, and other stakeholders to continue the over 30 years success of GO 156. The CPUC will continue to focus on:

- Providing guidance to all entities covered under GO 156 to ensure supplier diversity best practices, accurate reporting, and transparency.
- Monitoring and supporting GO 156 entities' supplier diversity programs especially their progress in incorporating the new LGBTBE aspirational goal and persons with disabilities business enterprise category.
- Working with CCAs to develop supplier diversity best practices that mitigate Proposition 209 limitations and other challenges.

- Advocating for the inclusion of diverse suppliers in the procurement activities of utilities, CCAs, energy service providers, and other entities under the purview of GO 156.
- Increasing the pool of qualified diverse suppliers in the Supplier Clearinghouse database, including persons with disabilities business enterprises.
- Partnering and collaborating with chambers of commerce, CBOs, diversity leaders, diverse communities, business organizations, and advocacy groups to educate and promote supplier diversity opportunities.
- Engaging supplier diversity stakeholders, utilities, CCAs, and other entities in dialogues to discuss solutions to the barriers affecting GO 156 progress.
- Reminding GO 156 covered entities to continuously assess their supplier diversity programs to identify and remove barriers, implement new best practices, incorporate new strategies, adopt new technologies, add more resources, and improve transparency, accountability, and compliance.
- Supporting the GO 156 covered entities to strengthen their supplier diversity subcontracting program.
- Identifying and compiling categories that are underperforming in diverse procurement to develop targeted approaches ensuring a sustainable inclusion of diverse suppliers in all goods and services categories.
- Finding solutions, in collaboration with the energy utilities, CCAs, and electric service providers, to increase diversity in fuel and power procurements.
- Creating opportunities for diverse suppliers to connect with utilities, prime contractors, CCAs, electric service providers, and other entities with supplier diversity programs.
- Developing strategies to improve the availability of competitive LGBTBEs and DVBEs in the utility industries.
- Quantifying GO 156 program benefits to the participating entities, ratepayers, and California economy.
- Supporting the CPUC's ESJ Action Plan by encouraging utilities, CCAs, and other GO 156 entities to develop intentional strategies that increase economic opportunities for ESJ communities in California.
- Proactively evaluating the supplier diversity industry to keep current and anticipate challenges.

The CPUC commends the utilities and CCAs on their efforts to incorporate diverse suppliers in contracting opportunities, technical assistance and capacity building programs, advocacy initiatives, and prime contractor engagements. The CPUC also congratulates the CCAs for embracing and incorporating supplier diversity in procurement activities. The 2021 results demonstrate participants' commitments to integrate WMDVLGBTBEs into their organizations culture and supply chains. As GO 156 continues to evolve and ensure fair participation of WMDVLGBTBEs, the CPUC will continue to encourage utilities, CCAs, and other covered entities to invest in economic development initiatives that promote opportunities and growth in ESJ communities. The CPUC looks forward to future accomplishments in supplier diversity.

Attachments

Attachment A: Utility 2021 and 2020 WMDVLGBTBE
Procurement Data Tables

Table 1a
2021 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
AT&T CA							
Direct		\$181,658,732 8.79%	\$175,350,335 8.48%	\$26,618,951 1.29%	\$29,251 0.001%	\$6,830,165 0.33%	\$390,487,434 18.89%
Subcontracting		\$62,270,112 3.01%	\$36,940,384 1.79%	\$1,439,557 0.07%	\$79,993 0.004%	\$0 0.00%	\$100,730,046 4.87%
Combined	\$2,067,322,139 100.00%	\$243,928,844 11.80%	\$212,290,719 10.27%	\$28,058,508 1.36%	\$109,244 0.005%	\$6,830,165 0.33%	\$491,217,480 23.76%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
AT&T Corp							
Direct		\$77,064,513 10.67%	\$35,444,581 4.91%	\$1,424,504 0.20%	\$7,182 0.001%	\$545,920 0.08%	\$114,486,700 15.85%
Subcontracting		\$19,780,176 2.74%	\$11,734,157 1.62%	\$457,277 0.06%	\$25,410 0.004%	\$0 0.00%	\$31,997,020 4.43%
Combined	\$722,429,886 100.00%	\$96,844,689 13.41%	\$47,178,738 6.53%	\$1,881,781 0.26%	\$32,592 0.005%	\$545,920 0.08%	\$146,483,720 20.28%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
AT&T Mobility							
Direct		\$553,266,710 10.86%	\$205,440,070 4.03%	\$866,431 0.02%	\$6,191 0.0001%	\$68,209 0.001%	\$759,647,611 14.91%
Subcontracting		\$133,213,559 2.61%	\$79,026,032 1.55%	\$3,079,624 0.06%	\$171,128 0.003%	\$0 0.00%	\$215,490,343 4.23%
Combined	\$5,095,123,045 100.00%	\$686,480,269 13.47%	\$284,466,102 5.58%	\$3,946,055 0.08%	\$177,319 0.003%	\$68,209 0.001%	\$975,137,954 19.14%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Cal Water							
Direct		\$22,188,113 8.65%	\$4,270,846 1.67%	\$1,581,508 0.62%	\$7,450 0.003%		\$28,047,917 10.94%
Subcontracting		\$14,734,333 5.75%	\$6,142,666 2.40%	\$4,533,017 1.77%	\$0 0.00%		\$25,410,016 9.91%
Combined	\$256,397,274 100.00%	\$36,922,446 14.40%	\$10,413,512 4.06%	\$6,114,525 2.38%	\$7,450 0.003%		\$53,457,933 20.85%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CenturyLink							
Direct		\$105,225,099 14.84%	\$41,150,997 5.80%	\$1,171,826 0.17%	\$0 0.00%		\$147,547,922 20.80%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$709,265,167 100.00%	\$105,225,099 14.84%	\$41,150,997 5.80%	\$1,171,826 0.17%	\$0 0.00%		\$147,547,922 20.80%

Table 1a
2021 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Charter							
Direct		\$69,042,349	\$23,648,697	\$3,428	\$8,675		\$92,703,149
		9.97%	3.41%	0.0005%	0.001%		13.38%
Subcontracting		\$169,609	\$230,920	\$0	\$0		\$400,529
		0.02%	0.03%	0.00%	0.00%		0.06%
Combined	\$692,634,500	\$69,211,958	\$23,879,617	\$3,428	\$8,675		\$93,103,678
	100.00%	9.99%	3.45%	0.0005%	0.001%		13.44%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Comcast							
Direct		\$16,293,385	\$31,921,270	\$425,502	\$0		\$48,640,158
		2.20%	4.32%	0.06%	0.00%		6.58%
Subcontracting		\$15,258,648	\$12,627,475	\$0	\$0		\$27,886,123
		2.06%	1.71%	0.00%	0.00%		3.77%
Combined	\$739,635,043	\$31,552,033	\$44,548,745	\$425,502	\$0		\$76,526,281
	100.00%	4.27%	6.02%	0.06%	0.00%		10.35%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Frontier							
Direct		\$53,175,113	\$26,833,474	\$2,965,908	\$0		\$82,974,495
		17.99%	9.08%	1.00%	0.00%		28.07%
Subcontracting		\$3,275,951	\$26,389,181	\$1,354,218	\$0		\$31,019,350
		1.11%	8.93%	0.46%	0.00%		10.49%
Combined	\$295,576,694	\$56,451,064	\$53,222,655	\$4,320,126	\$0		\$113,993,845
	100.00%	19.10%	18.01%	1.46%	0.00%		38.57%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
PG&E							
Direct		\$2,041,584,941	\$903,110,343	\$390,325,754	\$9,991,819		\$3,345,012,857
		19.70%	8.72%	3.77%	0.10%		32.28%
Subcontracting		\$337,767,532	\$282,014,391	\$43,981,216	\$214,568		\$663,977,707
		3.26%	2.72%	0.42%	0.00%		6.41%
Combined	\$10,362,629,507	\$2,379,352,473	\$1,185,124,734	\$434,306,970	\$10,206,387		\$4,008,990,564
	100.00%	22.96%	11.44%	4.19%	0.10%		38.69%

Table 1a
2021 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
SDG&E	Direct	\$319,227,239	\$262,629,600	\$57,628,000	\$8,079,735		\$647,564,574
		13.34%	10.98%	2.41%	0.34%		27.07%
	Subcontracting	\$141,939,513	\$92,583,093	\$52,711,237	\$1,248,317		\$288,482,160
		5.93%	3.87%	2.20%	0.05%		12.06%
Combined	\$2,392,256,805	\$461,166,752	\$355,212,693	\$110,339,237	\$9,328,052		\$936,046,734
	100.00%	19.28%	14.85%	4.61%	0.39%		39.13%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
SCE	Direct	\$916,923,262	\$860,667,368	\$55,704,941	\$10,521,302		\$1,843,816,873
		14.29%	13.41%	0.87%	0.16%		28.74%
	Subcontracting	\$336,721,029	\$214,251,670	\$46,641,292	\$193,326		\$597,807,317
		5.25%	3.34%	0.73%	0.003%		9.32%
Combined	\$6,416,362,709	\$1,253,644,291	\$1,074,919,038	\$102,346,233	\$10,714,628		\$2,441,624,190
	100.00%	19.54%	16.75%	1.60%	0.17%		38.05%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
SoCalGas	Direct	\$509,787,061	\$208,834,794	\$35,329,291	\$43,283	\$7,313	\$754,001,742
		22.24%	9.11%	1.54%	0.002%	0.0003%	32.89%
	Subcontracting	\$129,758,071	\$66,882,209	\$21,465,325	\$466,992	\$0	\$218,572,597
		5.66%	2.92%	0.94%	0.02%	0.00%	9.53%
Combined	\$2,292,720,643	\$639,545,132	\$275,717,003	\$56,794,616	\$510,275	\$7,313	\$972,574,339
	100.00%	27.89%	12.03%	2.48%	0.02%	0.0003%	42.42%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
T-Mobile	Direct	\$975,505,778	\$393,113,382	\$7,718,558	\$12,694,037		\$1,389,031,755
		15.32%	6.17%	0.12%	0.20%		21.81%
	Subcontracting	\$71,751,698	\$33,704,722	\$775,084	\$290,974		\$106,522,478
		1.13%	0.53%	0.01%	0.005%		1.67%
Combined	\$6,368,533,223	\$1,047,257,476	\$426,818,104	\$8,493,642	\$12,985,011		\$1,495,554,233
	100.00%	16.44%	6.70%	0.13%	0.20%		23.48%

Total	\$38,410,886,635	\$7,107,582,527	\$4,034,942,656	\$758,202,449	\$44,079,633	\$7,451,607	\$11,952,258,872
	100.00%	18.50%	10.50%	1.97%	0.11%	0.019%	31.12%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 1b
2020 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
AT&T CA							
Direct		\$232,892,274 12.03%	\$126,481,964 6.53%	\$11,170,059 0.58%	\$542 0.00003%	\$9,605 0.0005%	\$370,554,444 19.14%
Subcontracting		\$67,698,931 3.50%	\$42,934,619 2.22%	\$1,498,500 0.08%	\$49,462 0.003%	\$0 0.00%	\$112,181,512 5.80%
Combined	\$1,935,530,620 100.00%	\$300,591,205 15.53%	\$169,416,583 8.75%	\$12,668,559 0.65%	\$50,004 0.003%	\$9,605 0.0005%	\$482,735,956 24.94%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
AT&T Corp							
Direct		\$92,388,770 11.53%	\$41,479,280 5.18%	\$868,471 0.11%	\$149 0.00002%	\$81,987 0.01%	\$134,818,657 16.83%
Subcontracting		\$19,393,343 2.42%	\$12,299,246 1.54%	\$429,267 0.05%	\$14,169 0.002%	\$0 0.00%	\$32,136,025 4.01%
Combined	\$800,952,598 100.00%	\$111,782,113 13.96%	\$53,778,526 6.71%	\$1,297,738 0.16%	\$14,318 0.002%	\$81,987 0.01%	\$166,954,682 20.84%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
AT&T Mobility							
Direct		\$522,538,581 10.76%	\$222,546,319 4.58%	\$516,895 0.01%	\$118 0.000002%	\$7,558 0.0002%	\$745,609,471 15.36%
Subcontracting		\$124,472,535 2.56%	\$78,940,404 1.63%	\$2,755,171 0.06%	\$90,942 0.002%	\$0 0.00%	\$206,259,052 4.25%
Combined	\$4,854,774,541 100.00%	\$647,011,116 13.33%	\$301,486,723 6.21%	\$3,272,066 0.07%	\$91,060 0.002%	\$7,558 0.0002%	\$951,868,523 19.61%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Cal Water							
Direct		\$28,462,128 10.01%	\$5,357,205 1.88%	\$424,402 0.15%	\$60,055 0.02%		\$34,303,790 12.07%
Subcontracting		\$12,401,625 4.36%	\$4,711,325 1.66%	\$549,184 0.19%	\$0 0.00%		\$17,662,134 6.21%
Combined	\$284,213,288 100.00%	\$40,863,753 14.38%	\$10,068,530 3.54%	\$973,586 0.34%	\$60,055 0.02%		\$51,965,923 18.28%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CenturyLink							
Direct		\$30,573,897 8.22%	\$2,069,538 0.56%	\$1,539,656 0.41%	\$0 0.00%		\$34,183,091 9.19%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$372,020,708 100.00%	\$30,573,897 8.22%	\$2,069,538 0.56%	\$1,539,656 0.41%	\$0 0.00%		\$34,183,091 9.19%

Table 1b
2020 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Charter							
Direct		\$56,463,309	\$23,000,162	\$0	\$4,008		\$79,467,479
		8.40%	3.42%	0.00%	0.001%		11.82%
Subcontracting		\$121,231	\$0	\$0	\$0		\$121,231
		0.02%	0.00%	0.00%	0.00%		0.02%
Combined	\$672,136,855	\$56,584,540	\$23,000,162	\$0	\$4,008		\$79,588,710
	100.00%	8.42%	3.42%	0.00%	0.001%		11.84%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Comcast							
Direct		\$13,990,145	\$38,051,831	\$24,621	\$0		\$52,066,597
		2.30%	6.27%	0.004%	0.00%		8.58%
Subcontracting		\$11,053,551	\$4,686,334	\$0	\$0		\$15,739,885
		1.82%	0.77%	0.00%	0.00%		2.59%
Combined	\$607,128,831	\$25,043,696	\$42,738,165	\$24,621	\$0		\$67,806,482
	100.00%	4.12%	7.04%	0.004%	0.00%		11.17%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Frontier							
Direct		\$26,749,258	\$25,842,496	\$1,720,285	\$0	\$0	\$54,312,039
		14.70%	14.21%	0.95%	0.00%	0.00%	29.85%
Subcontracting		\$6,720,914	\$13,242,447	\$1,638,009	\$0	\$106,164	\$21,707,534
		3.69%	7.28%	0.90%	0.00%	0.06%	11.93%
Combined	\$181,920,464	\$33,470,172	\$39,084,943	\$3,358,294	\$0	\$106,164	\$76,019,573
	100.00%	18.40%	21.48%	1.85%	0.00%	0.06%	41.79%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
PG&E							
Direct		\$1,975,484,980	\$993,768,327	\$283,039,582	\$4,041,517		\$3,256,334,406
		19.81%	9.96%	2.84%	0.04%		32.65%
Subcontracting		\$298,479,495	\$278,880,091	\$43,607,583	\$2,113,660		\$623,080,829
		2.99%	2.80%	0.44%	0.02%		6.25%
Combined	\$9,974,059,425	\$2,273,964,475	\$1,272,648,418	\$326,647,165	\$6,155,177		\$3,879,415,235
	100.00%	22.80%	12.76%	3.27%	0.06%		38.90%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
SDG&E							
Direct		\$327,872,424	\$183,704,507	\$54,246,117	\$9,233,110		\$575,056,158
		15.63%	8.76%	2.59%	0.44%		27.41%
Subcontracting		\$127,545,225	\$102,191,608	\$66,275,729	\$1,215,652		\$297,228,214
		6.08%	4.87%	3.16%	0.06%		14.17%
Combined	\$2,098,149,510	\$455,417,649	\$285,896,115	\$120,521,846	\$10,448,762		\$872,284,372
	100.00%	21.71%	13.63%	5.74%	0.50%		41.57%

Table 1b
2020 Supplier Diversity Results for Large Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
SCE	Direct	\$832,859,783 13.04%	\$908,215,632 14.22%	\$62,829,700 0.98%	\$183,736 0.003%	\$0 0.00%	\$1,804,088,851 28.25%
	Subcontracting	\$279,191,223 4.37%	\$286,992,892 4.49%	\$31,708,778 0.50%	\$3,497,615 0.05%	\$52,257 0.001%	\$601,442,765 9.42%
	Combined	\$6,386,837,449 100.00%	\$1,112,051,006 17.41%	\$1,195,208,524 18.71%	\$94,538,478 1.48%	\$3,681,351 0.06%	\$52,257 0.001%
SoCalGas	Direct	\$450,996,835 21.08%	\$197,609,262 9.24%	\$43,882,163 2.05%	\$0 0.00%		\$692,488,260 32.36%
	Subcontracting	\$116,708,665 5.45%	\$57,071,441 2.67%	\$17,083,262 0.80%	\$829,474 0.04%		\$191,692,842 8.96%
	Combined	\$2,139,674,225 100.00%	\$567,705,500 26.53%	\$254,680,703 11.90%	\$60,965,425 2.85%	\$829,474 0.04%	\$884,181,102 41.32%
T-Mobile	Direct	\$1,027,303,270 13.29%	\$366,332,512 4.74%	\$2,779,087 0.04%	\$16,054,439 0.21%		\$1,412,469,308 18.27%
	Subcontracting	\$28,858,492 0.37%	\$25,747,453 0.33%	\$2,372,925 0.03%	\$0 0.00%		\$56,978,870 0.74%
	Combined	\$7,731,037,451 100.00%	\$1,056,161,762 13.66%	\$392,079,965 5.07%	\$5,152,012 0.07%	\$16,054,439 0.21%	\$1,469,448,178 19.01%
Total	\$38,038,435,965 100.00%	\$6,711,220,884 17.64%	\$4,042,156,895 10.63%	\$630,959,447 1.66%	\$37,388,648 0.10%	\$257,571 0.001%	\$11,421,983,444 30.03%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 2a
2021 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
AT&T Long Distance							
Direct		\$5,219,741 10.76%	\$2,633,194 5.43%	\$39,883 0.08%	\$1,092 0.002%	\$4,828 0.01%	\$7,898,738 16.28%
Subcontracting		\$1,874,830 3.86%	\$1,112,201 2.29%	\$43,342 0.09%	\$2,408 0.005%	\$0 0.00%	\$3,032,781 6.25%
Combined	\$48,515,584 100.00%	\$7,094,571 14.62%	\$3,745,395 7.72%	\$83,225 0.17%	\$3,500 0.007%	\$4,828 0.01%	\$10,931,519 22.53%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Bear Valley Electric							
Direct		\$173,843 0.70%	\$9,795,645 39.56%	\$1,910 0.01%	\$0 0.00%		\$9,971,398 40.26%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$24,764,464 100.00%	\$173,843 0.70%	\$9,795,645 39.56%	\$1,910 0.01%	\$0 0.00%		\$9,971,398 40.26%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Cal Am Water							
Direct		\$26,281,094 26.07%	\$12,988,881 12.89%	\$713,369 0.71%	\$4,258,134 4.22%		\$44,241,478 43.89%
Subcontracting		\$302,084 0.30%	\$457,672 0.45%	\$3,200,225 3.17%	\$0 0.00%		\$3,959,981 3.93%
Combined	\$100,796,029 100.00%	\$26,583,178 26.37%	\$13,446,553 13.34%	\$3,913,594 3.88%	\$4,258,134 4.22%		\$48,201,459 47.82%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Golden State Water							
Direct		\$33,538,474 25.21%	\$5,546,366 4.17%	\$26,480 0.02%	\$0 0.00%		\$39,111,320 29.40%
Subcontracting		\$165,096 0.12%	\$103,459 0.08%	\$48,260 0.04%	\$0 0.00%		\$316,815 0.24%
Combined	\$133,016,053 100.00%	\$33,703,570 25.34%	\$5,649,825 4.25%	\$74,740 0.06%	\$0 0.00%		\$39,428,135 29.64%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Liberty CalPeco							
Direct		\$13,220,094 18.89%	\$4,542,563 6.49%	\$1,421,979 2.03%	\$0 0.00%		\$19,184,636 27.41%
Subcontracting		\$59,843 0.09%	\$162,910 0.23%	\$0 0.00%	\$0 0.00%		\$222,753 0.32%
Combined	\$69,984,840 100.00%	\$13,279,937 18.98%	\$4,705,473 6.72%	\$1,421,979 2.03%	\$0 0.00%		\$19,407,389 27.73%

Table 2a
2021 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
PacifiCorp							
Direct		\$23,642,924	\$170,386	\$0	\$26		\$23,813,336
		34.84%	0.25%	0.00%	0.00004%		35.10%
Subcontracting		\$298,438	\$0	\$0	\$0		\$298,438
		0.44%	0.00%	0.00%	0.00%		0.44%
Combined	\$67,852,962	\$23,941,362	\$170,386	\$0	\$26		\$24,111,774
	100.00%	35.28%	0.25%	0.00%	0.00004%		35.54%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Park & Apple Water							
Direct		\$3,612,488	\$6,076,019	\$477,520	\$0		\$10,166,027
		13.41%	22.55%	1.77%	0.00%		37.73%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$26,946,934	\$3,612,488	\$6,076,019	\$477,520	\$0		\$10,166,027
	100.00%	13.41%	22.55%	1.77%	0.00%		37.73%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
San Gabriel Valley							
Direct		\$9,576,106	\$10,922,319	\$225,234	\$1,507,831		\$22,231,490
		14.29%	16.30%	0.34%	2.25%		33.17%
Subcontracting		\$212,728	\$0	\$0	\$0		\$212,728
		0.32%	0.00%	0.00%	0.00%		0.32%
Combined	\$67,012,782	\$9,788,834	\$10,922,319	\$225,234	\$1,507,831		\$22,444,218
	100.00%	14.61%	16.30%	0.34%	2.25%		33.49%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
San Jose Water							
Direct		\$27,247,496	\$4,312,083	\$93,880	\$0		\$31,653,459
		22.74%	3.60%	0.08%	0.00%		26.42%
Subcontracting		\$2,529,681	\$1,716,787	\$4,596,941	\$0		\$8,843,409
		2.11%	1.43%	3.84%	0.00%		7.38%
Combined	\$119,821,872	\$29,777,177	\$6,028,870	\$4,690,821	\$0		\$40,496,868
	100.00%	24.85%	5.03%	3.91%	0.00%		33.80%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Southwest Gas							
Direct		\$10,597,750	\$4,186,623	\$41,100,980	\$0		\$55,885,353
		13.02%	5.14%	50.49%	0.00%		68.65%
Subcontracting		\$1,585,653	\$254,320	\$189,476	\$1,136		\$2,030,585
		1.95%	0.31%	0.23%	0.001%		2.49%
Combined	\$81,411,281	\$12,183,403	\$4,440,943	\$41,290,456	\$1,136		\$57,915,938
	100.00%	14.97%	5.45%	50.72%	0.001%		71.14%

Table 2a
2021 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Suburban Water	Direct	\$11,258,060	\$3,466,346	\$440,820	\$5,297,383		\$20,462,609
		29.55%	9.10%	1.16%	13.90%		53.71%
Subcontracting	Combined	\$263,892	\$275,409	\$41,669	\$0		\$580,970
		0.69%	0.72%	0.11%	0.00%		1.52%
		\$38,098,263	\$11,521,952	\$3,741,755	\$482,489	\$5,297,383	\$21,043,579
		100.00%	30.24%	9.82%	1.27%	13.90%	55.24%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
TelePacific	Direct	\$70,377	\$312,534	\$0	\$61,278		\$444,189
		0.15%	0.67%	0.00%	0.13%		0.96%
Subcontracting	Combined	\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
		\$46,324,468	\$70,377	\$312,534	\$0	\$61,278	\$444,189
		100.00%	0.15%	0.67%	0.00%	0.13%	0.96%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Trans Bay Cable	Direct	\$414,557	\$112,711	\$0	\$0	\$2,400	\$529,668
		1.58%	0.43%	0.00%	0.00%	0.01%	2.02%
Subcontracting	Combined	\$14,033	\$43,476	\$0	\$0	\$0	\$57,509
		0.05%	0.17%	0.00%	0.00%	0.00%	0.22%
		\$26,262,243	\$428,590	\$156,187	\$0	\$2,400	\$587,177
		100.00%	1.63%	0.59%	0.00%	0.01%	2.24%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Wild Goose Storage	Direct	\$159,594	\$63,157	\$18,404	\$0		\$241,155
		2.97%	1.17%	0.34%	0.00%		4.49%
Subcontracting	Combined	\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
		\$5,375,545	\$159,594	\$63,157	\$18,404	\$0	\$241,155
		100.00%	2.97%	1.17%	0.34%	0.00%	4.49%

Total	\$856,183,320	\$172,318,876	\$69,255,061	\$52,680,372	\$11,129,288	\$7,228	\$305,390,825
	100.00%	20.13%	8.09%	6.15%	1.30%	0.001%	35.67%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 2b
2020 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
AT&T Long Distance							
Direct		\$6,969,804 15.02%	\$2,148,727 4.63%	\$20,847 0.04%	\$20 0.00004%	\$346 0.001%	\$9,139,744 19.70%
Subcontracting		\$1,693,575 3.65%	\$1,074,065 2.31%	\$37,487 0.08%	\$1,237 0.003%	\$0 0.00%	\$2,806,364 6.05%
Combined	\$46,404,409 100.00%	\$8,663,379 18.67%	\$3,222,792 6.95%	\$58,334 0.13%	\$1,257 0.003%	\$346 0.001%	\$11,946,108 25.74%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Cal Am Water							
Direct		\$21,726,872 20.44%	\$14,964,885 14.08%	\$1,212,480 1.14%	\$1,612,623 1.52%		\$39,516,860 37.17%
Subcontracting		\$321,142 0.30%	\$1,148,239 1.08%	\$1,499,508 1.41%	\$0 0.00%		\$2,968,889 2.79%
Combined	\$106,314,863 100.00%	\$22,048,014 20.74%	\$16,113,124 15.16%	\$2,711,988 2.55%	\$1,612,623 1.52%		\$42,485,749 39.96%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Golden State Water							
Direct		\$26,291,344 17.73%	\$13,061,677 8.81%	\$582,140 0.39%	\$324,919 0.22%		\$40,260,080 27.14%
Subcontracting		\$140,299 0.09%	\$474,056 0.32%	\$235,236 0.16%	\$0 0.00%		\$849,591 0.57%
Combined	\$148,321,740 100.00%	\$26,431,643 17.82%	\$13,535,733 9.13%	\$817,376 0.55%	\$324,919 0.22%		\$41,109,671 27.72%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Horizon West							
Direct		\$3,684,495 28.83%	\$89,890 0.70%	\$0 0.00%	\$0 0.00%	\$642,319 5.03%	\$4,416,704 34.56%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$12,778,045 100.00%	\$3,684,495 28.83%	\$89,890 0.70%	\$0 0.00%	\$0 0.00%	\$642,319 5.03%	\$4,416,704 34.56%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Liberty CalPeco							
Direct		\$11,726,481 28.03%	\$1,544,412 3.69%	\$2,030,496 4.85%	\$0 0.00%		\$15,301,389 36.58%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$41,829,285 100.00%	\$11,726,481 28.03%	\$1,544,412 3.69%	\$2,030,496 4.85%	\$0 0.00%		\$15,301,389 36.58%

Table 2b
2020 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
PacifiCorp							
Direct		\$43,289,896	\$49,913	\$0	\$140		\$43,339,949
		56.30%	0.06%	0.00%	0.0002%		56.36%
Subcontracting		\$161,938	\$0	\$0	\$0		\$161,938
		0.21%	0.00%	0.00%	0.00%		0.21%
Combined	\$76,897,601	\$43,451,834	\$49,913	\$0	\$140		\$43,501,887
	100.00%	56.51%	0.06%	0.00%	0.0002%		56.57%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Park & Apple Water							
Direct		\$2,405,037	\$5,853,494	\$110,260	\$227,086		\$8,595,877
		6.72%	16.36%	0.31%	0.63%		24.02%
Subcontracting		\$465,938	\$1,484	\$0	\$0		\$467,422
		1.30%	0.004%	0.00%	0.00%		1.31%
Combined	\$35,783,773	\$2,870,975	\$5,854,978	\$110,260	\$227,086		\$9,063,299
	100.00%	8.02%	16.36%	0.31%	0.63%		25.33%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
San Gabriel Valley							
Direct		\$10,249,911	\$11,330,504	\$4,133,921	\$734,529		\$26,448,865
		14.53%	16.07%	5.86%	1.04%		37.50%
Subcontracting		\$419,076	\$216,118	\$99,402	\$0		\$734,596
		0.59%	0.31%	0.14%	0.00%		1.04%
Combined	\$70,521,239	\$10,668,987	\$11,546,622	\$4,233,323	\$734,529		\$27,183,461
	100.00%	15.13%	16.37%	6.00%	1.04%		38.55%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
San Jose Water							
Direct		\$17,866,407	\$4,107,808	\$125,456	\$0		\$22,099,671
		18.67%	4.29%	0.13%	0.00%		23.10%
Subcontracting		\$480,078	\$1,592,789	\$4,645,418	\$0		\$6,718,285
		0.50%	1.66%	4.86%	0.00%		7.02%
Combined	\$95,671,562	\$18,346,485	\$5,700,597	\$4,770,874	\$0		\$28,817,956
	100.00%	19.18%	5.96%	4.99%	0.00%		30.12%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Southwest Gas							
Direct		\$10,498,118	\$3,611,310	\$38,209,603	\$0		\$52,319,031
		13.12%	4.51%	47.75%	0.00%		65.38%
Subcontracting		\$1,601,174	\$394,572	\$0	\$18,289		\$2,014,035
		2.00%	0.49%	0.00%	0.02%		2.52%
Combined	\$80,024,554	\$12,099,292	\$4,005,882	\$38,209,603	\$18,289		\$54,333,066
	100.00%	15.12%	5.01%	47.75%	0.02%		67.90%

Table 2b
2020 Supplier Diversity Results for Small Utilities
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Suburban Water							
Direct		\$9,121,012	\$1,984,715	\$92,754	\$2,738,316		\$13,936,797
		33.52%	7.29%	0.34%	10.06%		51.21%
Subcontracting		\$0	\$117,232	\$0	\$0		\$117,232
		0.00%	0.43%	0.00%	0.00%		0.43%
Combined	\$27,214,187	\$9,121,012	\$2,101,947	\$92,754	\$2,738,316		\$14,054,029
	100.00%	33.52%	7.72%	0.34%	10.06%		51.64%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
TelePacific							
Direct		\$755,968	\$636,440	\$0	\$32,119		\$1,424,527
		0.96%	0.81%	0.00%	0.04%		1.82%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$78,363,216	\$755,968	\$636,440	\$0	\$32,119		\$1,424,527
	100.00%	0.96%	0.81%	0.00%	0.04%		1.82%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Trans Bay Cable							
Direct		\$226,224	\$57,733	\$0	\$0	\$1,600	\$285,557
		0.35%	0.09%	0.00%	0.00%	0.002%	0.44%
Subcontracting		\$0	\$0	\$0	\$0	\$0	\$0
		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Combined	\$64,840,514	\$226,224	\$57,733	\$0	\$0	\$1,600	\$285,557
	100.00%	0.35%	0.09%	0.00%	0.00%	0.002%	0.44%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Wild Goose Storage							
Direct		\$220,170	\$64,411	\$0	\$0		\$284,581
		6.00%	1.76%	0.00%	0.00%		7.76%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$3,667,739	\$220,170	\$64,411	\$0	\$0		\$284,581
	100.00%	6.00%	1.76%	0.00%	0.00%		7.76%

Total	\$888,632,727	\$170,314,959	\$64,524,474	\$53,035,008	\$5,689,278	\$644,265	\$294,207,984
	100.00%	19.17%	7.26%	5.97%	0.64%	0.07%	33.11%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 3
2021 and 2020 Comparative Summary of Large, Small, and Combined Utilities' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
2021							
Total Large Utilities	\$38,410,886,635 100.00%	\$7,107,582,527 18.50%	\$4,034,942,656 10.50%	\$758,202,449 1.97%	\$44,079,633 0.11%	\$7,451,607 0.02%	\$11,952,258,872 31.12%
Total Small Utilities	\$856,183,320 100.00%	\$172,318,876 20.13%	\$69,255,061 8.09%	\$52,680,372 6.15%	\$11,129,288 1.30%	\$7,228 0.001%	\$305,390,825 35.67%
Total Combined	\$39,267,069,955 100.00%	\$7,279,901,402 18.54%	\$4,104,197,717 10.45%	\$810,882,821 2.07%	\$55,208,921 0.14%	\$7,458,835 0.02%	\$12,257,649,697 31.22%
2020							
Total Large Utilities	\$38,038,435,965 100.00%	\$6,711,220,884 17.64%	\$4,042,156,895 10.63%	\$630,959,447 1.66%	\$37,388,648 0.10%	\$257,571 0.001%	\$11,421,983,444 30.03%
Total Small Utilities	\$888,632,727 100.00%	\$170,314,959 19.17%	\$64,524,474 7.26%	\$53,035,008 5.97%	\$5,689,278 0.64%	\$644,265 0.07%	\$294,207,984 33.11%
Total Combined	\$38,927,068,692 100.00%	\$6,881,535,843 17.68%	\$4,106,681,368 10.55%	\$683,994,455 1.76%	\$43,077,926 0.11%	\$901,836 0.002%	\$11,716,191,427 30.10%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 4a - 1
2021 Summary of Large Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T CA	AT&T Corp	AT&T Mobility	Cal Water	CenturyLink	Charter	Comcast	Frontier	PG&E	SDG&E	SCE	SoCalGas	T-Mobile
Black													
Direct	\$59,137,853	\$40,667,420	\$391,974,689	\$102,594	\$44,628,863	\$6,469,307	\$2,598,782	\$512,112	\$397,186,638	\$76,147,908	\$184,775,388	\$83,190,653	\$134,377,541
	24.24%	41.99%	57.10%	0.28%	42.41%	9.35%	8.24%	0.91%	16.69%	16.51%	14.74%	13.01%	12.83%
Subcontracting	\$13,705,101	\$4,353,442	\$29,319,127	\$0	\$0	\$0	\$3,566,580	\$149,745	\$21,963,884	\$11,336,191	\$13,812,079	\$25,344,687	\$8,320,760
	5.62%	4.50%	4.27%	0.00%	0.00%	0.00%	11.30%	0.27%	0.92%	2.46%	1.10%	3.96%	0.79%
Combined	\$72,842,954	\$45,020,862	\$421,293,816	\$102,594	\$44,628,863	\$6,469,307	\$6,165,361	\$661,857	\$419,150,522	\$87,484,099	\$198,587,467	\$108,535,340	\$142,698,301
	29.86%	46.49%	61.37%	0.28%	42.41%	9.35%	19.54%	1.17%	17.62%	18.97%	15.84%	16.97%	13.63%
Hispanic													
Direct	\$77,014,842	\$14,967,275	\$126,838,231	\$15,462,822	\$9,269,759	\$34,713,213	\$9,251,273	\$50,704,921	\$899,817,286	\$108,076,902	\$395,726,917	\$266,932,226	\$63,440,490
	31.57%	15.45%	18.48%	41.88%	8.81%	50.15%	29.32%	89.82%	37.82%	23.44%	31.57%	41.74%	6.06%
Subcontracting	\$22,063,782	\$7,008,587	\$47,200,731	\$13,848,547	\$0	\$160,585	\$5,462,671	\$3,346	\$210,017,514	\$93,592,814	\$222,987,413	\$84,300,576	\$3,409,163
	9.05%	7.24%	6.88%	37.51%	0.00%	0.23%	17.31%	0.01%	8.83%	20.29%	17.79%	13.18%	0.33%
Combined	\$99,078,624	\$21,975,862	\$174,038,962	\$29,311,368	\$9,269,759	\$34,873,798	\$14,713,944	\$50,708,267	\$1,109,834,800	\$201,669,716	\$618,714,330	\$351,232,802	\$66,849,653
	40.62%	22.69%	25.35%	79.39%	8.81%	50.39%	46.63%	89.83%	46.64%	43.73%	49.35%	54.92%	6.38%
Asian-Pacific													
Direct	\$44,602,135	\$21,396,921	\$34,074,514	\$5,531,659	\$49,064,326	\$27,859,829	\$3,148,560	\$1,958,080	\$616,997,563	\$57,743,340	\$240,493,501	\$104,084,221	\$741,207,635
	18.28%	22.09%	4.96%	14.98%	46.63%	40.25%	9.98%	3.47%	25.93%	12.52%	19.18%	16.27%	70.78%
Subcontracting	\$19,264,471	\$6,119,382	\$41,212,207	\$771,035	\$0	\$9,024	\$4,854,220	\$3,122,860	\$72,067,003	\$27,875,757	\$92,784,473	\$7,306,742	\$59,873,932
	7.90%	6.32%	6.00%	2.09%	0.00%	0.01%	15.38%	5.53%	3.03%	6.04%	7.40%	1.14%	5.72%
Combined	\$63,866,606	\$27,516,303	\$75,286,721	\$6,302,694	\$49,064,326	\$27,868,853	\$8,002,780	\$5,080,940	\$689,064,566	\$85,619,097	\$333,277,974	\$111,390,963	\$801,081,567
	26.18%	28.41%	10.97%	17.07%	46.63%	40.27%	25.36%	9.00%	28.96%	18.57%	26.58%	17.42%	76.49%
Native American													
Direct	\$903,902	\$32,897	\$379,276	\$1,091,040	\$2,262,151	\$0	\$1,294,770	\$0	\$127,583,454	\$77,259,089	\$95,927,456	\$55,579,961	\$24,471,465
	0.37%	0.03%	0.06%	2.95%	2.15%	0.00%	4.10%	0.00%	5.36%	16.75%	7.65%	8.69%	2.34%
Subcontracting	\$896,895	\$284,900	\$1,918,715	\$114,751	\$0	\$0	\$1,375,177	\$0	\$33,719,131	\$9,134,751	\$7,137,064	\$12,806,066	\$51,272
	0.37%	0.29%	0.28%	0.31%	0.00%	0.00%	4.36%	0.00%	1.42%	1.98%	0.57%	2.00%	0.005%
Combined	\$1,800,797	\$317,797	\$2,297,991	\$1,205,791	\$2,262,151	\$0	\$2,669,947	\$0	\$161,302,585	\$86,393,840	\$103,064,520	\$68,386,027	\$24,522,737
	0.74%	0.33%	0.33%	3.27%	2.15%	0.00%	8.46%	0.00%	6.78%	18.73%	8.22%	10.69%	2.34%
Other													
Direct	\$0	\$0	\$0										\$12,008,647
	0.00%	0.00%	0.00%										1.15%
Subcontracting	\$6,339,863	\$2,013,865	\$13,562,779										\$96,571
	2.60%	2.08%	1.98%										0.01%
Combined	\$6,339,863	\$2,013,865	\$13,562,779										\$12,105,218
	2.60%	2.08%	1.98%										1.16%
2021 Total MBE Procurement													
	\$243,928,844	\$96,844,689	\$686,480,269	\$36,922,446	\$105,225,099	\$69,211,958	\$31,552,033	\$56,451,064	\$2,379,352,473	\$461,166,752	\$1,253,644,291	\$639,545,132	\$1,047,257,476
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 4a - 2
2021 Summary of Small Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Long Distance	Bear Valley Electric	Cal-Am Water	Golden State	Liberty CalPeco	PacifiCorp	Park & Apple Water	San Gabriel Valley	San Jose Water	Southwest Gas	Suburban Water	TelePacific	Trans Bay Cable	Wild Goose Storage
Black														
Direct	\$1,809,555	\$29,730	\$3,359,339	\$267,446	\$121,556	\$210	\$94,717	\$844,045	\$24,800	\$8,324,646	\$12,400	\$0	\$69,918	\$0
	25.51%	17.10%	12.64%	0.79%	0.92%	0.001%	2.62%	8.62%	0.08%	68.33%	0.11%	0.00%	16.31%	0.00%
Subcontracting	\$412,633	\$0	\$45,359	\$0	\$0	\$0	\$0	\$49,268	\$141,271	\$616	\$0	\$0	\$0	\$0
	5.82%	0.00%	0.17%	0.00%	0.00%	0.00%	0.00%	0.50%	0.47%	0.005%	0.00%	0.00%	0.00%	0.00%
Combined	\$2,222,188	\$29,730	\$3,404,698	\$267,446	\$121,556	\$210	\$94,717	\$893,313	\$166,071	\$8,325,262	\$12,400	\$0	\$69,918	\$0
	31.32%	17.10%	12.81%	0.79%	0.92%	0.001%	2.62%	9.13%	0.56%	68.33%	0.11%	0.00%	16.31%	0.00%
Hispanic														
Direct	\$1,948,340	\$55,078	\$16,537,615	\$28,343,549	\$11,797,553	\$23,640,377	\$3,158,464	\$4,716,742	\$25,497,964	\$107,655	\$10,397,158	\$0	\$332,308	\$102,494
	27.46%	31.68%	62.21%	84.10%	88.84%	98.74%	87.43%	48.18%	85.63%	0.88%	90.24%	0.00%	77.54%	64.22%
Subcontracting	\$664,297	\$0	\$229,725	\$165,096	\$59,843	\$298,438	\$0	\$163,460	\$815,289	\$1,584,232	\$49,332	\$0	\$14,033	\$0
	9.36%	0.00%	0.86%	0.49%	0.45%	1.25%	0.00%	1.67%	2.74%	13.00%	0.43%	0.00%	3.27%	0.00%
Combined	\$2,612,637	\$55,078	\$16,767,340	\$28,508,645	\$11,857,396	\$23,938,815	\$3,158,464	\$4,880,202	\$26,313,253	\$1,691,887	\$10,446,490	\$0	\$346,341	\$102,494
	36.83%	31.68%	63.08%	84.59%	89.29%	99.99%	87.43%	49.85%	88.37%	13.89%	90.67%	0.00%	80.81%	64.22%
Asian-Pacific														
Direct	\$1,456,843	\$89,035	\$703,367	\$3,205,294	\$1,300,985	\$2,337	\$359,307	\$797,137	\$1,385,447	\$1,593,566	\$848,502	\$70,377	\$12,331	\$57,100
	20.53%	51.22%	2.65%	9.51%	9.80%	0.01%	9.95%	8.14%	4.65%	13.08%	7.36%	100.00%	2.88%	35.78%
Subcontracting	\$580,015	\$0	\$27,000	\$0	\$0	\$0	\$0	\$0	\$1,573,121	\$0	\$214,560	\$0	\$0	\$0
	8.18%	0.00%	0.10%	0.00%	0.00%	0.00%	0.00%	0.00%	5.28%	0.00%	1.86%	0.00%	0.00%	0.00%
Combined	\$2,036,858	\$89,035	\$730,367	\$3,205,294	\$1,300,985	\$2,337	\$359,307	\$797,137	\$2,958,568	\$1,593,566	\$1,063,062	\$70,377	\$12,331	\$57,100
	28.71%	51.22%	2.75%	9.51%	9.80%	0.01%	9.95%	8.14%	9.94%	13.08%	9.23%	100.00%	2.88%	35.78%
Native American														
Direct	\$5,003	\$0	\$5,680,773	\$1,722,185	\$0	\$0	\$0	\$3,218,182	\$339,285	\$571,883	\$0	\$0	\$0	\$0
	0.07%	0.00%	21.37%	5.11%	0.00%	0.00%	0.00%	32.88%	1.14%	4.69%	0.00%	0.00%	0.00%	0.00%
Subcontracting	\$27,004	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$805	\$0	\$0	\$0	\$0
	0.38%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%
Combined	\$32,007	\$0	\$5,680,773	\$1,722,185	\$0	\$0	\$0	\$3,218,182	\$339,285	\$572,688	\$0	\$0	\$0	\$0
	0.45%	0.00%	21.37%	5.11%	0.00%	0.00%	0.00%	32.88%	1.14%	4.70%	0.00%	0.00%	0.00%	0.00%
Other														
Direct	\$0													
	0.00%													
Subcontracting	\$190,881													
	2.69%													
Combined	\$190,881													
	2.69%													
2020 Total MBE Procurement														
	\$7,094,571	\$173,843	\$26,583,178	\$33,703,570	\$13,279,937	\$23,941,362	\$3,612,488	\$9,788,834	\$29,777,177	\$12,183,403	\$11,521,952	\$70,377	\$428,590	\$159,594
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 4b - 1
2020 Summary of Large Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T CA	AT&T Corp	AT&T Mobility	Cal Water	CenturyLink	Charter	Comcast	Frontier	PG&E	SDG&E	SCE	SoCalGas	T-Mobile
Black													
Direct	\$57,966,249	\$37,900,635	\$255,720,940	\$256,396	\$264,111	\$3,530,471	\$2,061,761	\$1,501,021	\$406,338,608	\$48,693,862	\$136,842,843	\$55,230,050	\$120,585,978
	19.28%	33.91%	39.52%	0.63%	0.86%	6.24%	8.23%	4.48%	17.87%	10.69%	12.31%	9.73%	11.42%
Subcontracting	\$18,102,933	\$5,185,848	\$33,284,395	\$0	\$0	\$0	\$1,041,969	\$1,565,176	\$13,314,134	\$13,048,699	\$2,983,948	\$17,596,380	\$793,213
	6.02%	4.64%	5.14%	0.00%	0.00%	0.00%	4.16%	4.68%	0.59%	2.87%	0.27%	3.10%	0.08%
Combined	\$76,069,182	\$43,086,483	\$289,005,335	\$256,396	\$264,111	\$3,530,471	\$3,103,730	\$3,066,197	\$419,652,742	\$61,742,561	\$139,826,791	\$72,826,430	\$121,379,191
	25.31%	38.55%	44.67%	0.63%	0.86%	6.24%	12.39%	9.16%	18.45%	13.56%	12.57%	12.83%	11.49%
Hispanic													
Direct	\$127,310,514	\$32,769,274	\$240,141,453	\$20,347,650	\$5,980,721	\$24,154,836	\$7,092,378	\$20,578,805	\$845,462,581	\$173,367,339	\$398,381,966	\$277,286,814	\$74,416,457
	42.35%	29.32%	37.12%	49.79%	19.56%	42.69%	28.32%	61.48%	37.18%	38.07%	35.82%	48.84%	7.05%
Subcontracting	\$26,035,599	\$7,458,276	\$47,869,544	\$11,528,215	\$0	\$121,231	\$7,745,370	\$4,537,141	\$206,067,278	\$68,402,966	\$187,146,792	\$81,739,751	\$3,020,969
	8.66%	6.67%	7.40%	28.21%	0.00%	0.21%	30.93%	13.56%	9.06%	15.02%	16.83%	14.40%	0.29%
Combined	\$153,346,113	\$40,227,550	\$288,010,997	\$31,875,865	\$5,980,721	\$24,276,067	\$14,837,748	\$25,115,946	\$1,051,529,859	\$241,770,305	\$585,528,758	\$359,026,565	\$77,437,426
	51.01%	35.99%	44.51%	78.01%	19.56%	42.90%	59.25%	75.04%	46.24%	53.09%	52.65%	63.24%	7.33%
Asian-Pacific													
Direct	\$46,083,140	\$21,578,058	\$26,023,540	\$6,815,984	\$24,329,065	\$28,778,002	\$2,405,640	\$4,661,359	\$571,633,553	\$38,797,411	\$198,365,361	\$74,102,713	\$797,942,050
	15.33%	19.30%	4.02%	16.68%	79.57%	50.86%	9.61%	13.93%	25.14%	8.52%	17.84%	13.05%	75.55%
Subcontracting	\$20,909,771	\$5,989,908	\$38,445,101	\$679,682	\$0	\$0	\$1,919,019	\$618,597	\$39,022,224	\$33,752,866	\$79,636,203	\$6,502,375	\$24,768,816
	6.96%	5.36%	5.94%	1.66%	0.00%	0.00%	7.66%	1.85%	1.72%	7.41%	7.16%	1.15%	2.35%
Combined	\$66,992,911	\$27,567,966	\$64,468,641	\$7,495,666	\$24,329,065	\$28,778,002	\$4,324,659	\$5,279,956	\$610,655,777	\$72,550,277	\$278,001,564	\$80,605,088	\$822,710,866
	22.29%	24.66%	9.96%	18.34%	79.57%	50.86%	17.27%	15.78%	26.85%	15.93%	25.00%	14.20%	77.90%
Native American													
Direct	\$1,532,371	\$140,803	\$652,648	\$1,042,099	\$0	\$0	\$2,430,366	\$8,073	\$152,050,238	\$67,013,812	\$99,269,613	\$44,377,258	\$25,719,745
	0.51%	0.13%	0.10%	2.55%	0.00%	0.00%	9.70%	0.02%	6.69%	14.71%	8.93%	7.82%	2.44%
Subcontracting	\$1,479,572	\$423,845	\$2,720,369	\$193,728	\$0	\$0	\$347,193	\$0	\$40,075,859	\$12,340,694	\$9,424,280	\$10,870,159	\$178,326
	0.49%	0.38%	0.42%	0.47%	0.00%	0.00%	1.39%	0.00%	1.76%	2.71%	0.85%	1.91%	0.02%
Combined	\$3,011,943	\$564,648	\$3,373,017	\$1,235,826	\$0	\$0	\$2,777,559	\$8,073	\$192,126,097	\$79,354,506	\$108,693,893	\$55,247,417	\$25,898,071
	1.00%	0.51%	0.52%	3.02%	0.00%	0.00%	11.09%	0.02%	8.45%	17.42%	9.77%	9.73%	2.45%
Other													
Direct	\$0	\$0	\$0										\$8,639,040
	0.00%	0.00%	0.00%										0.82%
Subcontracting	\$1,171,056	\$335,466	\$2,153,126										\$97,168
	0.39%	0.30%	0.33%										0.01%
Combined	\$1,171,056	\$335,466	\$2,153,126										\$8,736,208
	0.39%	0.30%	0.33%										0.83%
2020 Total MBE Procurement													
	\$300,591,205	\$111,782,113	\$647,011,116	\$40,863,753	\$30,573,897	\$56,584,540	\$25,043,696	\$33,470,172	\$2,273,964,475	\$455,417,649	\$1,112,051,006	\$567,705,500	\$1,056,161,762
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 4b - 2
2020 Summary of Small Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total MBE Procurement)

	AT&T Long Distance	Cal-Am Water	Golden State	Horizon West	Liberty CalPeco	PacifiCorp	Park & Apple Water	San Gabriel Valley	San Jose Water	Southwest Gas	Suburban Water	TelePacific	Trans Bay Cable	Wild Goose Storage
Black														
Direct	\$1,754,468	\$3,561,058	\$107,213	\$0	\$147,625	\$147	\$70,268	\$753,928	\$30,477	\$7,464,195	\$248,460	\$0	\$0	\$0
	20.25%	16.15%	0.41%	0.00%	1.26%	0.0003%	2.45%	7.07%	0.17%	61.69%	2.72%	0.00%	0.00%	0.00%
Subcontracting	\$452,868	\$0	\$6,750	\$0	\$0	\$0	\$0	\$419,076	\$0	\$62,767	\$0	\$0	\$0	\$0
	5.23%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	3.93%	0.00%	0.52%	0.00%	0.00%	0.00%	0.00%
Combined	\$2,207,336	\$3,561,058	\$113,963	\$0	\$147,625	\$147	\$70,268	\$1,173,004	\$30,477	\$7,526,962	\$248,460	\$0	\$0	\$0
	25.48%	16.15%	0.43%	0.00%	1.26%	0.0003%	2.45%	10.99%	0.17%	62.21%	2.72%	0.00%	0.00%	0.00%
Hispanic														
Direct	\$3,758,569	\$9,340,171	\$20,517,681	\$3,684,495	\$10,128,680	\$43,289,749	\$1,909,459	\$4,913,856	\$16,858,710	\$1,141,863	\$8,451,823	\$545,386	\$95,288	\$131,193
	43.38%	42.36%	77.63%	100.00%	86.37%	99.63%	66.51%	46.06%	91.89%	9.44%	92.66%	72.14%	42.12%	59.59%
Subcontracting	\$651,314	\$321,142	\$133,549	\$0	\$0	\$161,938	\$465,938	\$0	\$368,375	\$1,538,407	\$0	\$0	\$0	\$0
	7.52%	1.46%	0.51%	0.00%	0.00%	0.37%	16.23%	0.00%	2.01%	12.71%	0.00%	0.00%	0.00%	0.00%
Combined	\$4,409,883	\$9,661,313	\$20,651,230	\$3,684,495	\$10,128,680	\$43,451,687	\$2,375,397	\$4,913,856	\$17,227,085	\$2,680,270	\$8,451,823	\$545,386	\$95,288	\$131,193
	50.90%	43.82%	78.13%	100.00%	86.37%	99.9997%	82.74%	46.06%	93.90%	22.15%	92.66%	72.14%	42.12%	59.59%
Asian-Pacific														
Direct	\$1,448,235	\$532,007	\$2,406,484	\$0	\$1,307,746	\$0	\$425,310	\$2,465,972	\$312,014	\$1,275,114	\$420,729	\$210,582	\$129,816	\$88,977
	16.72%	2.41%	9.10%	0.00%	11.15%	0.00%	14.81%	23.11%	1.70%	10.54%	4.61%	27.86%	57.38%	40.41%
Subcontracting	\$523,085	\$0	\$0	\$0	\$142,430	\$0	\$0	\$0	\$80,066	\$0	\$0	\$0	\$0	\$0
	6.04%	0.00%	0.00%	0.00%	1.21%	0.00%	0.00%	0.00%	0.44%	0.00%	0.00%	0.00%	0.00%	0.00%
Combined	\$1,971,320	\$532,007	\$2,406,484	\$0	\$1,450,176	\$0	\$425,310	\$2,465,972	\$392,080	\$1,275,114	\$420,729	\$210,582	\$129,816	\$88,977
	22.75%	2.41%	9.10%	0.00%	12.37%	0.00%	14.81%	23.11%	2.14%	10.54%	4.61%	27.86%	57.38%	40.41%
Native American														
Direct	\$8,532	\$8,293,636	\$3,259,966	\$0	\$0	\$0	\$0	\$2,116,155	\$665,206	\$616,946	\$0	\$0	\$1,120	\$0
	0.10%	37.62%	12.33%	0.00%	0.00%	0.00%	0.00%	19.83%	3.63%	5.10%	0.00%	0.00%	0.50%	0.00%
Subcontracting	\$37,013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$31,637	\$0	\$0	\$0	\$0	\$0
	0.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.17%	0.00%	0.00%	0.00%	0.00%	0.00%
Combined	\$45,545	\$8,293,636	\$3,259,966	\$0	\$0	\$0	\$0	\$2,116,155	\$696,843	\$616,946	\$0	\$0	\$1,120	\$0
	0.53%	37.62%	12.33%	0.00%	0.00%	0.00%	0.00%	19.83%	3.80%	5.10%	0.00%	0.00%	0.50%	0.00%
Other														
Direct	\$0													
	0.00%													
Subcontracting	\$29,295													
	0.34%													
Combined	\$29,295													
	0.34%													
2020 Total MBE Procurement														
	\$8,663,379	\$22,048,014	\$26,431,643	\$3,684,495	\$11,726,481	\$43,451,834	\$2,870,975	\$10,668,987	\$18,346,485	\$12,099,292	\$9,121,012	\$755,968	\$226,224	\$220,170
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

Table 5a - 1
2021 Summary of Large Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T CA	AT&T Corp	AT&T Mobility	Cal Water	CenturyLink	Charter	Comcast	Frontier	PG&E	SDG&E	SCE	SoCalGas	T-Mobile
Black													
Direct	\$59,137,853 2.86%	\$40,667,420 5.63%	\$391,974,689 7.69%	\$102,594 0.04%	\$44,628,863 6.29%	\$6,469,307 0.93%	\$2,598,782 0.35%	\$512,112 0.17%	\$397,186,638 3.83%	\$76,147,908 3.18%	\$184,775,388 2.88%	\$83,190,653 3.63%	\$134,377,541 2.11%
Subcontracting	\$13,705,101 0.66%	\$4,353,442 0.60%	\$29,319,127 0.58%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$3,566,580 0.48%	\$149,745 0.05%	\$21,963,884 0.21%	\$11,336,191 0.47%	\$13,812,079 0.22%	\$25,344,687 1.11%	\$8,320,760 0.13%
Combined	\$72,842,954 3.52%	\$45,020,862 6.23%	\$421,293,816 8.27%	\$102,594 0.04%	\$44,628,863 6.29%	\$6,469,307 0.93%	\$6,165,361 0.83%	\$661,857 0.22%	\$419,150,522 4.04%	\$87,484,099 3.66%	\$198,587,467 3.10%	\$108,535,340 4.73%	\$142,698,301 2.24%
Hispanic													
Direct	\$77,014,842 3.73%	\$14,967,275 2.07%	\$126,838,231 2.49%	\$15,462,822 6.03%	\$9,269,759 1.31%	\$34,713,213 5.01%	\$9,251,273 1.25%	\$50,704,921 17.15%	\$899,817,286 8.68%	\$108,076,902 4.52%	\$395,726,917 6.17%	\$266,932,226 11.64%	\$63,440,490 1.00%
Subcontracting	\$22,063,782 1.07%	\$7,008,587 0.97%	\$47,200,731 0.93%	\$13,848,547 5.40%	\$0 0.00%	\$160,585 0.02%	\$5,462,671 0.74%	\$3,346 0.001%	\$210,017,514 2.03%	\$93,592,814 3.91%	\$222,987,413 3.48%	\$84,300,576 3.68%	\$3,409,163 0.05%
Combined	\$99,078,624 4.79%	\$21,975,862 3.04%	\$174,038,962 3.42%	\$29,311,368 11.43%	\$9,269,759 1.31%	\$34,873,798 5.03%	\$14,713,944 1.99%	\$50,708,267 17.16%	\$1,109,834,800 10.71%	\$201,669,716 8.43%	\$618,714,330 9.64%	\$351,232,802 15.32%	\$66,849,653 1.05%
Asian-Pacific													
Direct	\$44,602,135 2.16%	\$21,396,921 2.96%	\$34,074,514 0.67%	\$5,531,659 2.16%	\$49,064,326 6.92%	\$27,859,829 4.02%	\$3,148,560 0.43%	\$1,958,080 0.66%	\$616,997,563 5.95%	\$57,743,340 2.41%	\$240,493,501 3.75%	\$104,084,221 4.54%	\$741,207,635 11.64%
Subcontracting	\$19,264,471 0.93%	\$6,119,382 0.85%	\$41,212,207 0.81%	\$771,035 0.30%	\$0 0.00%	\$9,024 0.001%	\$4,854,220 0.66%	\$3,122,860 1.06%	\$72,067,003 0.70%	\$27,875,757 1.17%	\$92,784,473 1.45%	\$7,306,742 0.32%	\$59,873,932 0.94%
Combined	\$63,866,606 3.09%	\$27,516,303 3.81%	\$75,286,721 1.48%	\$6,302,694 2.46%	\$49,064,326 6.92%	\$27,868,853 4.02%	\$8,002,780 1.08%	\$5,080,940 1.72%	\$689,064,566 6.65%	\$85,619,097 3.58%	\$333,277,974 5.19%	\$111,390,963 4.86%	\$801,081,567 12.58%
Native American													
Direct	\$903,902 0.04%	\$32,897 0.005%	\$379,276 0.01%	\$1,091,040 0.43%	\$2,262,151 0.32%	\$0 0.00%	\$1,294,770 0.18%	\$0 0.00%	\$127,583,454 1.23%	\$77,259,089 3.23%	\$95,927,456 1.50%	\$55,579,961 2.42%	\$24,471,465 0.38%
Subcontracting	\$896,895 0.04%	\$284,900 0.04%	\$1,918,715 0.04%	\$114,751 0.04%	\$0 0.00%	\$0 0.00%	\$1,375,177 0.19%	\$0 0.00%	\$33,719,131 0.33%	\$9,134,751 0.38%	\$7,137,064 0.11%	\$12,806,066 0.56%	\$51,272 0.001%
Combined	\$1,800,797 0.09%	\$317,797 0.04%	\$2,297,991 0.05%	\$1,205,791 0.47%	\$2,262,151 0.32%	\$0 0.00%	\$2,669,947 0.36%	\$0 0.00%	\$161,302,585 1.56%	\$86,393,840 3.61%	\$103,064,520 1.61%	\$68,386,027 2.98%	\$24,522,737 0.39%
Other													
Direct	\$0 0.00%	\$0 0.00%	\$0 0.00%										\$12,008,647 0.19%
Subcontracting	\$6,339,863 0.31%	\$2,013,865 0.28%	\$13,562,779 0.27%										\$96,571 0.002%
Combined	\$6,339,863 0.31%	\$2,013,865 0.28%	\$13,562,779 0.27%										\$12,105,218 0.19%
2021 Total Corporate Procurement	\$2,067,322,139 100.00%	\$722,429,886 100.00%	\$5,095,123,045 100.00%	\$256,397,274 100.00%	\$709,265,167 100.00%	\$692,634,500 100.00%	\$739,635,043 100.00%	\$295,576,694 100.00%	\$10,362,629,507 100.00%	\$2,392,256,805 100.00%	\$6,416,362,709 100.00%	\$2,292,720,643 100.00%	\$6,368,533,223 100.00%
2021 Total MBE Procurement	\$243,928,844 11.80%	\$96,844,689 13.41%	\$686,480,269 13.47%	\$36,922,446 14.40%	\$105,225,099 14.84%	\$69,211,958 9.99%	\$31,552,033 4.27%	\$56,451,064 19.10%	\$2,379,352,473 22.96%	\$461,166,752 19.28%	\$1,253,644,291 19.54%	\$639,545,132 27.89%	\$1,047,257,476 16.44%

Table 5a - 2
2021 Summary of Small Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Long Distance	Bear Valley Electric	Cal-Am Water	Golden State	Liberty CalPeco	PacifiCorp	Park & Apple Water	San Gabriel Valley	San Jose Water	Southwest Gas	Suburban Water	TelePacific	Trans Bay Cable	Wild Goose Storage
Black														
Direct	\$1,809,555	\$29,730	\$3,359,339	\$267,446	\$121,556	\$210	\$94,717	\$844,045	\$24,800	\$8,324,646	\$12,400	\$0	\$69,918	\$0
	3.73%	0.12%	3.33%	0.20%	0.17%	0.0003%	0.35%	1.26%	0.02%	10.23%	0.03%	0.00%	0.27%	0.00%
Subcontracting	\$412,633	\$0	\$45,359	\$0	\$0	\$0	\$0	\$49,268	\$141,271	\$616	\$0	\$0	\$0	\$0
	0.85%	0.00%	0.05%	0.00%	0.00%	0.00%	0.00%	0.07%	0.12%	0.001%	0.00%	0.00%	0.00%	0.00%
Combined	\$2,222,188	\$29,730	\$3,404,698	\$267,446	\$121,556	\$210	\$94,717	\$893,313	\$166,071	\$8,325,262	\$12,400	\$0	\$69,918	\$0
	4.58%	0.12%	3.38%	0.20%	0.17%	0.0003%	0.35%	1.33%	0.14%	10.23%	0.03%	0.00%	0.27%	0.00%
Hispanic														
Direct	\$1,948,340	\$55,078	\$16,537,615	\$28,343,549	\$11,797,553	\$23,640,377	\$3,158,464	\$4,716,742	\$25,497,964	\$107,655	\$10,397,158	\$0	\$332,308	\$102,494
	4.02%	0.22%	16.41%	21.31%	16.86%	34.84%	11.72%	7.04%	21.28%	0.13%	27.29%	0.00%	1.27%	1.91%
Subcontracting	\$664,297	\$0	\$229,725	\$165,096	\$59,843	\$298,438	\$0	\$163,460	\$815,289	\$1,584,232	\$49,332	\$0	\$14,033	\$0
	1.37%	0.00%	0.23%	0.12%	0.09%	0.44%	0.00%	0.24%	0.68%	1.95%	0.13%	0.00%	0.05%	0.00%
Combined	\$2,612,637	\$55,078	\$16,767,340	\$28,508,645	\$11,857,396	\$23,938,815	\$3,158,464	\$4,880,202	\$26,313,253	\$1,691,887	\$10,446,490	\$0	\$346,341	\$102,494
	5.39%	0.22%	16.63%	21.43%	16.94%	35.28%	11.72%	7.28%	21.96%	2.08%	27.42%	0.00%	1.32%	1.91%
Asian-Pacific														
Direct	\$1,456,843	\$89,035	\$703,367	\$3,205,294	\$1,300,985	\$2,337	\$359,307	\$797,137	\$1,385,447	\$1,593,566	\$848,502	\$70,377	\$12,331	\$57,100
	3.00%	0.36%	0.70%	2.41%	1.86%	0.003%	1.33%	1.19%	1.16%	1.96%	2.23%	0.15%	0.05%	1.06%
Subcontracting	\$580,015	\$0	\$27,000	\$0	\$0	\$0	\$0	\$0	\$1,573,121	\$0	\$214,560	\$0	\$0	\$0
	1.20%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%	1.31%	0.00%	0.56%	0.00%	0.00%	0.00%
Combined	\$2,036,858	\$89,035	\$730,367	\$3,205,294	\$1,300,985	\$2,337	\$359,307	\$797,137	\$2,958,568	\$1,593,566	\$1,063,062	\$70,377	\$12,331	\$57,100
	4.20%	0.36%	0.72%	2.41%	1.86%	0.003%	1.33%	1.19%	2.47%	1.96%	2.79%	0.15%	0.05%	1.06%
Native American														
Direct	\$5,003	\$0	\$5,680,773	\$1,722,185	\$0	\$0	\$0	\$3,218,182	\$339,285	\$571,883	\$0	\$0	\$0	\$0
	0.01%	0.00%	5.64%	1.29%	0.00%	0.00%	0.00%	4.80%	0.28%	0.70%	0.00%	0.00%	0.00%	0.00%
Subcontracting	\$27,004	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$805	\$0	\$0	\$0	\$0
	0.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.001%	0.00%	0.00%	0.00%	0.00%
Combined	\$32,007	\$0	\$5,680,773	\$1,722,185	\$0	\$0	\$0	\$3,218,182	\$339,285	\$572,688	\$0	\$0	\$0	\$0
	0.07%	0.00%	5.64%	1.29%	0.00%	0.00%	0.00%	4.80%	0.28%	0.70%	0.00%	0.00%	0.00%	0.00%
Other														
Direct	\$0													
	0.00%													
Subcontracting	\$190,881													
	0.39%													
Combined	\$190,881													
	0.39%													
2020 Total Corporate Procurement														
	\$48,515,584	\$24,764,464	\$100,796,029	\$133,016,053	\$69,984,840	\$67,852,962	\$26,946,934	\$67,012,782	\$119,821,872	\$81,411,281	\$38,098,263	\$46,324,468	\$26,262,243	\$5,375,545
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
2020 Total MBE Procurement														
	\$7,094,571	\$173,843	\$26,583,178	\$33,703,570	\$13,279,937	\$23,941,362	\$3,612,488	\$9,788,834	\$29,777,177	\$12,183,403	\$11,521,952	\$70,377	\$428,590	\$159,594
	14.62%	0.70%	26.37%	25.34%	18.98%	35.28%	13.41%	14.61%	24.85%	14.97%	30.24%	0.15%	1.63%	2.97%

Table 5b - 1
2020 Summary of Large Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T CA	AT&T Corp	AT&T Mobility	Cal Water	CenturyLink	Charter	Comcast	Frontier	PG&E	SDG&E	SCE	SoCalGas	T-Mobile
Black													
Direct	\$57,966,249	\$37,900,635	\$255,720,940	\$256,396	\$264,111	\$3,530,471	\$2,061,761	\$1,501,021	\$406,338,608	\$48,693,862	\$136,842,843	\$55,230,050	\$120,585,978
	2.99%	4.73%	5.27%	0.09%	0.07%	0.53%	0.34%	0.83%	4.07%	2.32%	2.14%	2.58%	1.56%
Subcontracting	\$18,102,933	\$5,185,848	\$33,284,395	\$0	\$0	\$0	\$1,041,969	\$1,565,176	\$13,314,134	\$13,048,699	\$2,983,948	\$17,596,380	\$793,213
	0.94%	0.65%	0.69%	0.00%	0.00%	0.00%	0.17%	0.86%	0.13%	0.62%	0.05%	0.82%	0.01%
Combined	\$76,069,182	\$43,086,483	\$289,005,335	\$256,396	\$264,111	\$3,530,471	\$3,103,730	\$3,066,197	\$419,652,742	\$61,742,561	\$139,826,791	\$72,826,430	\$121,379,191
	3.93%	5.38%	5.95%	0.09%	0.07%	0.53%	0.51%	1.69%	4.21%	2.94%	2.19%	3.40%	1.57%
Hispanic													
Direct	\$127,310,514	\$32,769,274	\$240,141,453	\$20,347,650	\$5,980,721	\$24,154,836	\$7,092,378	\$20,578,805	\$845,462,581	\$173,367,339	\$398,381,966	\$277,286,814	\$74,416,457
	6.58%	4.09%	4.95%	7.16%	1.61%	3.59%	1.17%	11.31%	8.48%	8.26%	6.24%	12.96%	9.6%
Subcontracting	\$26,035,599	\$7,458,276	\$47,869,544	\$11,528,215	\$0	\$121,231	\$7,745,370	\$4,537,141	\$206,067,278	\$68,402,966	\$187,146,792	\$81,739,751	\$3,020,969
	1.35%	0.93%	0.99%	4.06%	0.00%	0.02%	1.28%	2.49%	2.07%	3.26%	2.93%	3.82%	0.04%
Combined	\$153,346,113	\$40,227,550	\$288,010,997	\$31,875,865	\$5,980,721	\$24,276,067	\$14,837,748	\$25,115,946	\$1,051,529,859	\$241,770,305	\$585,528,758	\$359,026,565	\$77,437,426
	7.92%	5.02%	5.93%	11.22%	1.61%	3.61%	2.44%	13.81%	10.54%	11.52%	9.17%	16.78%	1.00%
Asian-Pacific													
Direct	\$46,083,140	\$21,578,058	\$26,023,540	\$6,815,984	\$24,329,065	\$28,778,002	\$2,405,640	\$4,661,359	\$571,633,553	\$38,797,411	\$198,365,361	\$74,102,713	\$797,942,050
	2.38%	2.69%	0.54%	2.40%	6.54%	4.28%	0.40%	2.56%	5.73%	1.85%	3.11%	3.46%	10.32%
Subcontracting	\$20,909,771	\$5,989,908	\$38,445,101	\$679,682	\$0	\$0	\$1,919,019	\$618,597	\$39,022,224	\$33,752,866	\$79,636,203	\$6,502,375	\$24,768,816
	1.08%	0.75%	0.79%	0.24%	0.00%	0.00%	0.32%	0.34%	0.39%	1.61%	1.25%	0.30%	0.32%
Combined	\$66,992,911	\$27,567,966	\$64,468,641	\$7,495,666	\$24,329,065	\$28,778,002	\$4,324,659	\$5,279,956	\$610,655,777	\$72,550,277	\$278,001,564	\$80,605,088	\$822,710,866
	3.46%	3.44%	1.33%	2.64%	6.54%	4.28%	0.71%	2.90%	6.12%	3.46%	4.35%	3.77%	10.64%
Native American													
Direct	\$1,532,371	\$140,803	\$652,648	\$1,042,099	\$0	\$0	\$2,430,366	\$8,073	\$152,050,238	\$67,013,812	\$99,269,613	\$44,377,258	\$25,719,745
	0.08%	0.02%	0.01%	0.37%	0.00%	0.00%	0.40%	0.004%	1.52%	3.19%	1.55%	2.07%	0.33%
Subcontracting	\$1,479,572	\$423,845	\$2,720,369	\$193,728	\$0	\$0	\$347,193	\$0	\$40,075,859	\$12,340,694	\$9,424,280	\$10,870,159	\$178,326
	0.08%	0.05%	0.06%	0.07%	0.00%	0.00%	0.06%	0.00%	0.40%	0.59%	0.15%	0.51%	0.00%
Combined	\$3,011,943	\$564,648	\$3,373,017	\$1,235,826	\$0	\$0	\$2,777,559	\$8,073	\$192,126,097	\$79,354,506	\$108,693,893	\$55,247,417	\$25,898,071
	0.16%	0.07%	0.07%	0.43%	0.00%	0.00%	0.46%	0.004%	1.93%	3.78%	1.70%	2.58%	0.33%
Other													
Direct	\$0	\$0	\$0										\$8,639,040
	0.00%	0.00%	0.00%										0.11%
Subcontracting	\$1,171,056	\$335,466	\$2,153,126										\$97,168
	0.06%	0.04%	0.04%										0.00%
Combined	\$1,171,056	\$335,466	\$2,153,126										\$8,736,208
	0.06%	0.04%	0.04%										0.11%
2020 Total Corporate Procurement													
	\$1,935,530,620	\$800,952,598	\$4,854,774,541	\$284,213,288	\$372,020,708	\$672,136,855	\$607,128,831	\$181,920,464	\$9,974,059,425	\$2,098,149,510	\$6,386,837,449	\$2,139,674,225	\$7,731,037,451
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
2020 Total MBE Procurement													
	\$300,591,205	\$111,782,113	\$647,011,116	\$40,863,753	\$30,573,897	\$56,584,540	\$25,043,696	\$33,470,172	\$2,273,964,475	\$455,417,649	\$1,112,051,006	\$567,705,500	\$1,056,161,762
	15.53%	13.96%	13.33%	14.38%	8.22%	8.42%	4.12%	18.40%	22.80%	21.71%	17.41%	26.53%	13.66%

Table 5b - 2
2020 Summary of Small Utilities Ethnic Procurement Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	AT&T Long Distance	Cal-Am Water	Golden State	Horizon West	Liberty CalPeco	PacifiCorp	Park & Apple Water	San Gabriel Valley	San Jose Water	Southwest Gas	Suburban Water	TelePacific	Trans Bay Cable	Wild Goose Storage
Black														
Direct	\$1,754,468	\$3,561,058	\$107,213	\$0	\$147,625	\$147	\$70,268	\$753,928	\$30,477	\$7,464,195	\$248,460	\$0	\$0	\$0
	3.78%	3.35%	0.07%	0.00%	0.35%	0.0002%	0.20%	1.07%	0.03%	9.33%	0.91%	0.00%	0.00%	0.00%
Subcontracting	\$452,868	\$0	\$6,750	\$0	\$0	\$0	\$0	\$419,076	\$0	\$62,767	\$0	\$0	\$0	\$0
	0.98%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.59%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%
Combined	\$2,207,336	\$3,561,058	\$113,963	\$0	\$147,625	\$147	\$70,268	\$1,173,004	\$30,477	\$7,526,962	\$248,460	\$0	\$0	\$0
	4.76%	3.35%	0.08%	0.00%	0.35%	0.0002%	0.20%	1.66%	0.03%	9.41%	0.91%	0.00%	0.00%	0.00%
Hispanic														
Direct	\$3,758,569	\$9,340,171	\$20,517,681	\$3,684,495	\$10,128,680	\$43,289,749	\$1,909,459	\$4,913,856	\$16,858,710	\$1,141,863	\$8,451,823	\$545,386	\$95,288	\$131,193
	8.10%	8.79%	13.83%	28.83%	24.21%	56.30%	5.34%	6.97%	17.62%	1.43%	31.06%	0.70%	0.15%	3.58%
Subcontracting	\$651,314	\$321,142	\$133,549	\$0	\$0	\$161,938	\$465,938	\$0	\$368,375	\$1,538,407	\$0	\$0	\$0	\$0
	1.40%	0.30%	0.09%	0.00%	0.00%	0.21%	1.30%	0.00%	0.39%	1.92%	0.00%	0.00%	0.00%	0.00%
Combined	\$4,409,883	\$9,661,313	\$20,651,230	\$3,684,495	\$10,128,680	\$43,451,687	\$2,375,397	\$4,913,856	\$17,227,085	\$2,680,270	\$8,451,823	\$545,386	\$95,288	\$131,193
	9.50%	9.09%	13.92%	28.83%	24.21%	56.51%	6.64%	6.97%	18.01%	3.35%	31.06%	0.70%	0.15%	3.58%
Asian-Pacific														
Direct	\$1,448,235	\$532,007	\$2,406,484	\$0	\$1,307,746	\$0	\$425,310	\$2,465,972	\$312,014	\$1,275,114	\$420,729	\$210,582	\$129,816	\$88,977
	3.12%	0.50%	1.62%	0.00%	3.13%	0.00%	1.19%	3.50%	0.33%	1.59%	1.55%	0.27%	0.20%	2.43%
Subcontracting	\$523,085	\$0	\$0	\$0	\$142,430	\$0	\$0	\$0	\$80,066	\$0	\$0	\$0	\$0	\$0
	1.13%	0.00%	0.00%	0.00%	0.34%	0.00%	0.00%	0.00%	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%
Combined	\$1,971,320	\$532,007	\$2,406,484	\$0	\$1,450,176	\$0	\$425,310	\$2,465,972	\$392,080	\$1,275,114	\$420,729	\$210,582	\$129,816	\$88,977
	4.25%	0.50%	1.62%	0.00%	3.47%	0.00%	1.19%	3.50%	0.41%	1.59%	1.55%	0.27%	0.20%	2.43%
Native American														
Direct	\$8,532	\$8,293,636	\$3,259,966	\$0	\$0	\$0	\$0	\$2,116,155	\$665,206	\$616,946	\$0	\$0	\$1,120	\$0
	0.02%	7.80%	2.20%	0.00%	0.00%	0.00%	0.00%	3.00%	0.70%	0.77%	0.00%	0.00%	0.002%	0.00%
Subcontracting	\$37,013	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$31,637	\$0	\$0	\$0	\$0	\$0
	0.08%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.03%	0.00%	0.00%	0.00%	0.00%	0.00%
Combined	\$45,545	\$8,293,636	\$3,259,966	\$0	\$0	\$0	\$0	\$2,116,155	\$696,843	\$616,946	\$0	\$0	\$1,120	\$0
	0.10%	7.80%	2.20%	0.00%	0.00%	0.00%	0.00%	3.00%	0.73%	0.77%	0.00%	0.00%	0.002%	0.00%
Other														
Direct	\$0													
	0.00%													
Subcontracting	\$29,295													
	0.06%													
Combined	\$29,295													
	0.06%													
2020 Total Corporate Procurement														
	\$46,404,409	\$106,314,863	\$148,321,740	\$12,778,045	\$41,829,285	\$76,897,601	\$35,783,773	\$70,521,239	\$95,671,562	\$80,024,554	\$27,214,187	\$78,363,216	\$64,840,514	\$3,667,739
	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
2020 Total MBE Procurement														
	\$8,663,379	\$22,048,014	\$26,431,643	\$3,684,495	\$11,726,481	\$43,451,834	\$2,870,975	\$10,668,987	\$18,346,485	\$12,099,292	\$9,121,012	\$755,968	\$226,224	\$220,170
	18.67%	20.74%	17.82%	28.83%	28.03%	56.51%	8.02%	15.13%	19.18%	15.12%	33.52%	0.96%	0.35%	6.00%

Table 6a - 1 2021 Summary of Large Utilities Procurement from Women Business Enterprises (in Dollars and as a Percentage of Total Corporate Procurement)

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
AT&T CA					
	Direct	\$38,243,994 1.85%	\$175,350,335 8.48%	\$213,594,329 10.33%	
	Subcontracting	\$651,130 0.03%	\$36,940,384 1.79%	\$37,591,514 1.82%	
	Combined	\$38,895,124 1.88%	\$212,290,719 10.27%	\$251,185,843 12.15%	\$2,067,322,139 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
AT&T Corp					
	Direct	\$8,455,385 1.17%	\$35,444,581 4.91%	\$43,899,966 6.08%	
	Subcontracting	\$206,832 0.03%	\$11,734,157 1.62%	\$11,940,989 1.65%	
	Combined	\$8,662,217 1.20%	\$47,178,738 6.53%	\$55,840,955 7.73%	\$722,429,886 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
AT&T Mobility					
	Direct	\$10,239,070 0.20%	\$205,440,070 4.03%	\$215,679,140 4.23%	
	Subcontracting	\$1,392,951 0.03%	\$79,026,032 1.55%	\$80,418,983 1.58%	
	Combined	\$11,632,021 0.23%	\$284,466,102 5.58%	\$296,098,123 5.81%	\$5,095,123,045 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Cal Water					
	Direct	\$1,472,708 0.57%	\$4,270,846 1.67%	\$5,743,554 2.24%	
	Subcontracting	\$407,693 0.16%	\$6,142,666 2.40%	\$6,550,359 2.55%	
	Combined	\$1,880,402 0.73%	\$10,413,512 4.06%	\$12,293,913 4.79%	\$256,397,274 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
CenturyLink					
	Direct	\$3,869,864 0.55%	\$41,150,997 5.80%	\$45,020,861 6.35%	
	Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
	Combined	\$3,869,864 0.55%	\$41,150,997 5.80%	\$45,020,861 6.35%	\$709,265,167 100.00%

Table 6a - 1
2021 Summary of Large Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Charter				
Direct	\$1,794,484	\$23,648,697	\$25,443,181	
	0.26%	3.41%	3.67%	
Subcontracting	\$9,024	\$230,920	\$239,944	
	0.001%	0.03%	0.03%	
Combined	\$1,803,508	\$23,879,617	\$25,683,125	\$692,634,500
	0.26%	3.45%	3.71%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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Comcast				
Direct	\$6,279,697	\$31,921,270	\$38,200,967	
	0.85%	4.32%	5.16%	
Subcontracting	\$6,295,401	\$12,627,475	\$18,922,876	
	0.85%	1.71%	2.56%	
Combined	\$12,575,098	\$44,548,745	\$57,123,843	\$739,635,043
	1.70%	6.02%	7.72%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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Frontier				
Direct	\$7,388,926	\$26,833,474	\$34,222,400	
	2.50%	9.08%	11.58%	
Subcontracting	\$2,283,233	\$26,389,181	\$28,672,414	
	0.77%	8.93%	9.70%	
Combined	\$9,672,159	\$53,222,655	\$62,894,814	\$295,576,694
	3.27%	18.01%	21.28%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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PG&E				
Direct	\$572,952,969	\$903,110,343	\$1,476,063,312	
	5.53%	8.72%	14.24%	
Subcontracting	\$82,453,152	\$282,014,391	\$364,467,543	
	0.80%	2.72%	3.52%	
Combined	\$655,406,121	\$1,185,124,734	\$1,840,530,855	\$10,362,629,507
	6.32%	11.44%	17.76%	100.00%

Table 6a - 1
2021 Summary of Large Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
SDG&E				
Direct	\$21,153,401 0.88%	\$262,629,600 10.98%	\$283,783,001 11.86%	
Subcontracting	\$45,889,147 1.92%	\$92,583,093 3.87%	\$138,472,240 5.79%	
Combined	\$67,042,548 2.80%	\$355,212,693 14.85%	\$422,255,241 17.65%	\$2,392,256,805 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
SCE				
Direct	\$99,948,549 1.56%	\$860,667,368 13.41%	\$960,615,917 14.97%	
Subcontracting	\$88,108,739 1.37%	\$214,251,670 3.34%	\$302,360,409 4.71%	
Combined	\$188,057,288 2.93%	\$1,074,919,038 16.75%	\$1,262,976,326 19.68%	\$6,416,362,709 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
SoCalGas				
Direct	\$61,948,737 2.70%	\$208,834,794 9.11%	\$270,783,531 11.81%	
Subcontracting	\$23,319,318 1.02%	\$66,882,209 2.92%	\$90,201,527 3.93%	
Combined	\$85,268,055 3.72%	\$275,717,003 12.03%	\$360,985,058 15.74%	\$2,292,720,643 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
T-Mobile				
Direct	\$44,375,185 0.70%	\$393,113,382 6.17%	\$437,488,567 6.87%	
Subcontracting	\$7,079,012 0.11%	\$33,704,722 0.53%	\$40,783,734 0.64%	
Combined	\$51,454,197 0.81%	\$426,818,104 6.70%	\$478,272,301 7.51%	\$6,368,533,223 100.00%

Total	\$1,136,218,602 2.96%	\$4,034,942,656 10.50%	\$5,171,161,259 13.46%	\$38,410,886,635 100.00%
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*MWBE - Minority Women Business Enterprise (Does not include Caucasian Women Business Enterprises).
*WBE - Women Business Enterprise (may include MWBEs).

Table 6a - 2
2021 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
AT&T Long Distance				
Direct	\$798,526	\$2,633,194	\$3,431,720	
	1.65%	5.43%	7.07%	
Subcontracting	\$19,605	\$1,112,201	\$1,131,806	
	0.04%	2.29%	2.33%	
Combined	\$818,131	\$3,745,395	\$4,563,526	\$48,515,584
	1.69%	7.72%	9.41%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Bear Valley Electric				
Direct	\$18,726	\$9,795,645	\$9,814,371	
	0.08%	39.56%	39.63%	
Subcontracting	\$0	\$0	\$0	
	0.00%	0.00%	0.00%	
Combined	\$18,726	\$9,795,645	\$9,814,371	\$24,764,464
	0.08%	39.56%	39.63%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Cal-Am Water				
Direct	\$2,789,204	\$12,988,881	\$15,778,085	
	2.77%	12.89%	15.65%	
Subcontracting	\$134,270	\$457,672	\$591,942	
	0.13%	0.45%	0.59%	
Combined	\$2,923,474	\$13,446,553	\$16,370,027	\$100,796,029
	2.90%	13.34%	16.24%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Golden State Water				
Direct	\$3,825,099	\$5,546,366	\$9,371,465	
	2.88%	4.17%	7.05%	
Subcontracting	\$0	\$103,459	\$103,459	
	0.00%	0.08%	0.08%	
Combined	\$3,825,099	\$5,649,825	\$9,474,924	\$133,016,053
	2.88%	4.25%	7.12%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Liberty CalPeco				
Direct	\$483,710	\$4,542,563	\$5,026,273	
	0.69%	6.49%	7.18%	
Subcontracting	\$0	\$162,910	\$162,910	
	0.00%	0.23%	0.00%	
Combined	\$483,710	\$4,705,473	\$5,189,183	\$69,984,840
	0.69%	6.72%	7.41%	100.00%

Table 6a - 2
2021 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
PacifiCorp				
Direct	\$127	\$170,386	\$170,513	
	0.0002%	0.25%	0.25%	
Subcontracting	\$298,438	\$0	\$298,438	
	0.44%	0.00%	0.44%	
Combined	\$298,565	\$170,386	\$468,951	\$67,852,962
	0.44%	0.25%	0.69%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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Park & Apple Water				
Direct	\$337,774	\$6,076,019	\$6,413,793	
	1.25%	22.55%	23.80%	
Subcontracting	\$0	\$0	\$0	
	0.00%	0.00%	0.00%	
Combined	\$337,774	\$6,076,019	\$6,413,793	\$26,946,934
	1.25%	22.55%	23.80%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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San Gabriel Valley				
Direct	\$1,540,145	\$10,922,319	\$12,462,464	
	2.30%	16.30%	18.60%	
Subcontracting	\$0	\$0	\$0	
	0.00%	0.00%	0.00%	
Combined	\$1,540,145	\$10,922,319	\$12,462,464	\$67,012,782
	2.30%	16.30%	18.60%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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San Jose Water				
Direct	\$1,781,444	\$4,312,083	\$6,093,527	
	1.49%	3.60%	5.09%	
Subcontracting	\$1,597,043	\$1,716,787	\$3,313,830	
	1.33%	1.43%	2.77%	
Combined	\$3,378,487	\$6,028,870	\$9,407,357	\$119,821,872
	2.82%	5.03%	7.85%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
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Southwest Gas				
Direct	\$211,562	\$4,186,623	\$4,398,185	
	0.26%	5.14%	5.40%	
Subcontracting	\$448,171	\$254,320	\$702,491	
	0.55%	0.31%	0.86%	
Combined	\$659,733	\$4,440,943	\$5,100,676	\$81,411,281
	0.81%	5.45%	6.27%	100.00%

Table 6a - 2
2021 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2021 Total Corporate Procurement
Suburban Water				
Direct	\$197,801 0.52%	\$3,466,346 9.10%	\$3,664,147 9.62%	
Subcontracting	\$33,452 0.09%	\$275,409 0.72%	\$308,861 0.81%	
Combined	\$231,253 0.61%	\$3,741,755 9.82%	\$3,973,008 10.43%	\$38,098,263 100.00%
TelePacific				
Direct	\$0 0.00%	\$312,534 0.67%	\$312,534 0.67%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$0 0.00%	\$312,534 0.67%	\$312,534 0.67%	\$46,324,468 100.00%
Trans Bay Cable				
Direct	\$8,675 0.03%	\$112,711 0.43%	\$121,386 0.46%	
Subcontracting	\$0 0.00%	\$43,476 0.17%	\$43,476 0.17%	
Combined	\$8,675 0.03%	\$156,187 0.59%	\$164,862 0.63%	\$26,262,243 100.00%
Wild Goose Storage				
Direct	\$0 0.00%	\$63,157 1.17%	\$63,157 1.17%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$0 0.00%	\$63,157 1.17%	\$63,157 1.17%	\$5,375,545 100.00%
Total	\$14,523,772 1.70%	\$69,255,061 8.09%	\$83,778,833 9.79%	\$856,183,320 100.00%

*MWBE - Minority Women Business Enterprise (Does not include Caucasian Women Business Enterprises).

*WBE - Women Business Enterprise (may include MWBEs).

Table 6b - 1
2020 Summary of Large Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
AT&T CA				
Direct	\$33,773,278	\$126,481,964	\$160,255,242	
	1.74%	6.53%	8.28%	
Subcontracting	\$1,314,833	\$42,934,619	\$44,249,452	
	0.07%	2.22%	2.29%	
Combined	\$35,088,111	\$169,416,583	\$204,504,694	\$1,935,530,620
	1.81%	8.75%	10.57%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
AT&T Corp				
Direct	\$10,964,207	\$41,479,280	\$52,443,487	
	1.37%	5.18%	6.55%	
Subcontracting	\$376,653	\$12,299,246	\$12,675,899	
	0.05%	1.54%	1.58%	
Combined	\$11,340,860	\$53,778,526	\$65,119,386	\$800,952,598
	1.42%	6.71%	8.13%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
AT&T Mobility				
Direct	\$10,169,176	\$222,546,319	\$232,715,495	
	0.21%	4.58%	4.79%	
Subcontracting	\$2,417,475	\$78,940,404	\$81,357,879	
	0.05%	1.63%	1.68%	
Combined	\$12,586,651	\$301,486,723	\$314,073,374	\$4,854,774,541
	0.26%	6.21%	6.47%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Cal Water				
Direct	\$1,674,909	\$5,357,205	\$7,032,114	
	0.59%	1.88%	2.47%	
Subcontracting	\$182,734	\$4,711,325	\$4,894,059	
	0.06%	1.66%	1.72%	
Combined	\$1,857,643	\$10,068,530	\$11,926,173	\$284,213,288
	0.65%	3.54%	4.20%	100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
CenturyLink				
Direct	\$374,346	\$2,069,538	\$2,443,884	
	0.10%	0.56%	0.66%	
Subcontracting	\$0	\$0	\$0	
	0.00%	0.00%	0.00%	
Combined	\$374,346	\$2,069,538	\$2,443,884	\$372,020,708
	0.10%	0.56%	0.66%	100.00%

Table 6b - 1
2020 Summary of Large Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Charter	Direct	\$10,363,982	\$23,000,162	\$33,364,144	
		1.54%	3.42%	4.96%	
	Subcontracting	\$0	\$0	\$0	
		0.00%	0.00%	0.000%	
	Combined	\$10,363,982	\$23,000,162	\$33,364,144	\$672,136,855
		1.54%	3.42%	4.96%	100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Comcast	Direct	\$3,730,048	\$38,051,831	\$41,781,879	
		0.61%	6.27%	6.88%	
	Subcontracting	\$4,297,424	\$4,686,334	\$8,983,758	
		0.71%	0.77%	1.48%	
	Combined	\$8,027,472	\$42,738,165	\$50,765,637	\$607,128,831
		1.32%	7.04%	8.36%	100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Frontier	Direct	\$6,432,582	\$25,842,496	\$32,275,078	
		3.54%	14.21%	17.74%	
	Subcontracting	\$5,080,605	\$13,242,447	\$18,323,052	
		2.79%	7.28%	10.07%	
	Combined	\$11,513,187	\$39,084,943	\$50,598,130	\$181,920,464
		6.33%	21.48%	27.81%	100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
PG&E	Direct	\$525,228,555	\$993,768,327	\$1,518,996,882	
		5.27%	9.96%	15.23%	
	Subcontracting	\$56,529,061	\$278,880,091	\$335,409,152	
		0.57%	2.80%	3.36%	
	Combined	\$581,757,616	\$1,272,648,418	\$1,854,406,034	\$9,974,059,425
		5.83%	12.76%	18.59%	100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
SDG&E	Direct	\$19,970,030	\$183,704,507	\$203,674,537	
		0.95%	8.76%	9.71%	
	Subcontracting	\$21,081,549	\$102,191,608	\$123,273,157	
		1.00%	4.87%	5.88%	
	Combined	\$41,051,579	\$285,896,115	\$326,947,694	\$2,098,149,510
		1.96%	13.63%	15.58%	100.00%

Table 6b - 1
2020 Summary of Large Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
SCE					
	Direct	\$103,156,374 1.62%	\$908,215,632 14.22%	\$1,011,372,006 15.84%	
	Subcontracting	\$76,447,044 1.20%	\$286,992,892 4.49%	\$363,439,936 5.69%	
	Combined	\$179,603,418 2.81%	\$1,195,208,524 18.71%	\$1,374,811,942 21.53%	\$6,386,837,449 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
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SoCalGas					
	Direct	\$64,922,859 3.03%	\$197,609,262 9.24%	\$262,532,121 12.27%	
	Subcontracting	\$20,661,062 0.97%	\$57,071,441 2.67%	\$77,732,503 3.63%	
	Combined	\$85,583,921 4.00%	\$254,680,703 11.90%	\$340,264,624 15.90%	\$2,139,674,225 100.00%

		MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
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T-Mobile					
	Direct	\$85,734,130 1.11%	\$366,332,512 4.74%	\$452,066,642 5.85%	
	Subcontracting	\$10,208,568 0.13%	\$25,747,453 0.33%	\$35,956,021 0.47%	
	Combined	\$95,942,698 1.24%	\$392,079,965 5.07%	\$488,022,663 6.31%	\$7,731,037,451 100.00%

Total		\$1,075,091,484 2.83%	\$4,042,156,895 10.63%	\$5,117,248,379 13.45%	\$38,038,435,965 100.00%
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***MWBE** - Minority Women Business Enterprise (Does not include Caucasian Women Business Enterprises).

***WBE** - Women Business Enterprise (may include MWBEs).

Table 6b - 2
2020 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
AT&T Long Distance				
Direct	\$747,162 1.61%	\$2,148,727 4.63%	\$2,895,889 6.24%	
Subcontracting	\$32,893 0.07%	\$1,074,065 2.31%	\$1,106,958 2.39%	
Combined	\$780,055 1.68%	\$3,222,792 6.95%	\$4,002,847 8.63%	\$46,404,409 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Cal-Am Water				
Direct	\$2,797,892 2.63%	\$14,964,885 14.08%	\$17,762,777 16.71%	
Subcontracting	\$45,572 0.04%	\$1,148,239 1.08%	\$1,193,811 1.12%	
Combined	\$2,843,464 2.67%	\$16,113,124 15.16%	\$18,956,588 17.83%	\$106,314,863 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Golden State Water				
Direct	\$2,225,648 1.50%	\$13,061,677 8.81%	\$15,287,325 10.31%	
Subcontracting	\$94,837 0.06%	\$474,056 0.32%	\$568,893 0.38%	
Combined	\$2,320,485 1.56%	\$13,535,733 9.13%	\$15,856,218 10.69%	\$148,321,740 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Horizon West				
Direct	\$0 0.00%	\$89,890 0.70%	\$89,890 0.70%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$0 0.00%	\$89,890 0.70%	\$89,890 0.70%	\$12,778,045 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Liberty CalPeco				
Direct	\$142,430 0.34%	\$1,544,412 3.69%	\$1,686,842 4.03%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$142,430 0.34%	\$1,544,412 3.69%	\$1,686,842 4.03%	\$41,829,285 100.00%

Table 6b - 2
2020 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
PacifiCorp				
Direct	\$103 0.0001%	\$49,913 0.06%	\$50,016 0.07%	
Subcontracting	\$161,938 0.21%	\$0 0.00%	\$161,938 0.21%	
Combined	\$162,041 0.21%	\$49,913 0.06%	\$211,954 0.28%	\$76,897,601 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Park & Apple Water				
Direct	\$169,597 0.47%	\$5,853,494 16.36%	\$6,023,091 16.83%	
Subcontracting	\$465,938 1.30%	\$1,484 0.004%	\$467,422 1.31%	
Combined	\$635,535 1.78%	\$5,854,978 16.36%	\$6,490,513 18.14%	\$35,783,773 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
San Gabriel Valley				
Direct	\$1,948,096 2.76%	\$11,330,504 16.07%	\$13,278,600 18.83%	
Subcontracting	\$0 0.00%	\$216,118 0.31%	\$216,118 0.31%	
Combined	\$1,948,096 2.76%	\$11,546,622 16.37%	\$13,494,718 19.14%	\$70,521,239 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
San Jose Water				
Direct	\$0 0.00%	\$4,107,808 4.29%	\$4,107,808 4.29%	
Subcontracting	\$0 0.00%	\$1,592,789 1.66%	\$1,592,789 1.66%	
Combined	\$0 0.00%	\$5,700,597 5.96%	\$5,700,597 5.96%	\$95,671,562 100.00%

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Southwest Gas				
Direct	\$1,438,703 1.80%	\$3,611,310 4.51%	\$5,050,013 6.31%	
Subcontracting	\$224,174 0.28%	\$394,572 0.49%	\$618,746 0.77%	
Combined	\$1,662,877 2.08%	\$4,005,882 5.01%	\$5,668,759 7.08%	\$80,024,554 100.00%

Table 6b - 2
2020 Summary of Small Utilities Procurement from
Women Business Enterprises
(in Dollars and as a Percentage of Total Corporate Procurement)

	MWBE Procurement	WBE Procurement	Combined Women Procurement	2020 Total Corporate Procurement
Suburban Water				
Direct	\$2,259,853 8.30%	\$1,984,715 7.29%	\$4,244,568 15.60%	
Subcontracting	\$0 0.00%	\$117,232 0.43%	\$117,232 0.43%	
Combined	\$2,259,853 8.30%	\$2,101,947 7.72%	\$4,361,800 16.03%	\$27,214,187 100.00%
TelePacific				
Direct	\$0 0.00%	\$636,440 0.81%	\$636,440 0.81%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$0 0.00%	\$636,440 0.81%	\$636,440 0.81%	\$78,363,216 100.00%
Trans Bay Cable				
Direct	\$3,577 0.01%	\$57,733 0.09%	\$61,310 0.09%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$3,577 0.01%	\$57,733 0.09%	\$61,310 0.09%	\$64,840,514 100.00%
Wild Goose Storage				
Direct	\$0 0.00%	\$64,411 1.76%	\$64,411 1.76%	
Subcontracting	\$0 0.00%	\$0 0.00%	\$0 0.00%	
Combined	\$0 0.00%	\$64,411 1.76%	\$64,411 1.76%	\$3,667,739 100.00%
Total	\$12,758,413 1.44%	\$64,524,474 7.26%	\$77,282,887 8.70%	\$888,632,727 100.00%

*MWBE - Minority Women Business Enterprise (Does not include Caucasian Women Business Enterprises).

*WBE - Women Business Enterprise (may include MWBEs).

Table 7a
2021 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	DVBE Procurement		2021 Total Procurement
Large Utilities			
AT&T CA	\$28,058,508	1.36%	\$2,067,322,139
AT&T Corp	\$1,881,781	0.26%	\$722,429,886
AT&T Mobility	\$3,946,055	0.08%	\$5,095,123,045
Cal Water	\$6,114,525	2.38%	\$256,397,274
CenturyLink	\$1,171,826	0.17%	\$709,265,167
Charter	\$3,428	0.0005%	\$692,634,500
Comcast	\$425,502	0.06%	\$739,635,043
Frontier	\$4,320,126	1.46%	\$295,576,694
PG&E	\$434,306,970	4.19%	\$10,362,629,507
SDG&E	\$110,339,237	4.61%	\$2,392,256,805
SCE	\$102,346,233	1.60%	\$6,416,362,709
SoCalGas	\$56,794,616	2.48%	\$2,292,720,643
T-Mobile	\$8,493,642	0.13%	\$6,368,533,223
Total	\$758,202,449	1.97%	\$38,410,886,635
Small Utilities			
AT&T Long Distance	\$83,225	0.17%	\$48,515,584
Bear Valley Electric	\$1,910	0.01%	\$24,764,464
Cal-Am Water	\$3,913,594	3.88%	\$100,796,029
Golden State Water	\$74,740	0.06%	\$133,016,053
Liberty CalPeco	\$1,421,979	2.03%	\$69,984,840
PacifiCorp	\$0	0.00%	\$67,852,962
Park & Apple Water	\$477,520	1.77%	\$26,946,934
San Gabriel Valley	\$225,234	0.34%	\$67,012,782
San Jose Water	\$4,690,821	3.91%	\$119,821,872
Southwest Gas	\$41,290,456	50.72%	\$81,411,281
Suburban Water	\$482,489	1.27%	\$38,098,263
TelePacific	\$0	0.00%	\$46,324,468
Trans Bay Cable	\$0	0.00%	\$26,262,243
Wild Goose Storage	\$18,404	0.34%	\$5,375,545
Total	\$52,680,372	6.15%	\$856,183,320
Grand Total	\$810,882,821	2.07%	\$39,267,069,955

Table 7b
2020 DVBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	DVBE Procurement		2020 Total Procurement
Large Utilities			
AT&T CA	\$12,668,559	0.65%	\$1,935,530,620
AT&T Corp	\$1,297,738	0.16%	\$800,952,598
AT&T Mobility	\$3,272,066	0.07%	\$4,854,774,541
Cal Water	\$973,586	0.34%	\$284,213,288
CenturyLink	\$1,539,656	0.41%	\$372,020,708
Charter	\$0	0.00%	\$672,136,855
Comcast	\$24,621	0.004%	\$607,128,831
Frontier	\$3,358,294	1.85%	\$181,920,464
PG&E	\$326,647,165	3.27%	\$9,974,059,425
SDG&E	\$120,521,846	5.74%	\$2,098,149,510
SCE	\$94,538,478	1.48%	\$6,386,837,449
SoCalGas	\$60,965,425	2.85%	\$2,139,674,225
T-Mobile	\$5,152,012	0.07%	\$7,731,037,451
Total	\$630,959,447	1.66%	\$38,038,435,965
Small Utilities			
AT&T Long Distance	\$58,334	0.13%	\$46,404,409
Cal-Am Water	\$2,711,988	2.55%	\$106,314,863
Golden State Water	\$817,376	0.55%	\$148,321,740
Horizon West	\$0	0.00%	\$12,778,045
Liberty CalPeco	\$2,030,496	4.85%	\$41,829,285
PacifiCorp	\$0	0.00%	\$76,897,601
Park & Apple Water	\$110,260	0.31%	\$35,783,773
San Gabriel Valley	\$4,233,323	6.00%	\$70,521,239
San Jose Water	\$4,770,874	4.99%	\$95,671,562
Southwest Gas	\$38,209,603	47.75%	\$80,024,554
Suburban Water	\$92,754	0.34%	\$27,214,187
TelePacific	\$0	0.00%	\$78,363,216
Trans Bay Cable	\$0	0.00%	\$64,840,514
Wild Goose Storage	\$0	0.00%	\$3,667,739
Total	\$53,035,008	5.97%	\$888,632,727
Grand Total	\$683,994,455	1.76%	\$38,927,068,692

Table 8a
2021 LGBTBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	LGBTBE Procurement		2021 Total Procurement
Large Utilities			
AT&T CA	\$109,244	0.01%	\$2,067,322,139
AT&T Corp	\$32,592	0.005%	\$722,429,886
AT&T Mobility	\$177,319	0.003%	\$5,095,123,045
Cal Water	\$7,450	0.003%	\$256,397,274
CenturyLink	\$0	0.00%	\$709,265,167
Charter	\$8,675	0.001%	\$692,634,500
Comcast	\$0	0.00%	\$739,635,043
Frontier	\$0	0.00%	\$295,576,694
PG&E	\$10,206,387	0.10%	\$10,362,629,507
SDG&E	\$9,328,052	0.39%	\$2,392,256,805
SCE	\$10,714,628	0.17%	\$6,416,362,709
SoCalGas	\$510,275	0.02%	\$2,292,720,643
T-Mobile	\$12,985,011	0.20%	\$6,368,533,223
Total	\$44,079,633	0.11%	\$38,410,886,635
Small Utilities			
AT&T Long Distance	\$3,500	0.007%	\$48,515,584
Bear Valley Electric	\$0	0.00%	\$24,764,464
Cal-Am Water	\$4,258,134	4.22%	\$100,796,029
Golden State Water	\$0	0.00%	\$133,016,053
Liberty CalPeco	\$0	0.00%	\$69,984,840
PacifiCorp	\$26	0.00004%	\$67,852,962
Park & Apple Water	\$0	0.00%	\$26,946,934
San Gabriel Valley	\$1,507,831	2.25%	\$67,012,782
San Jose Water	\$0	0.00%	\$119,821,872
Southwest Gas	\$1,136	0.001%	\$81,411,281
Suburban Water	\$5,297,383	13.90%	\$38,098,263
TelePacific	\$61,278	0.13%	\$46,324,468
Trans Bay Cable	\$0	0.00%	\$26,262,243
Wild Goose Storage	\$0	0.00%	\$5,375,545
Total	\$11,129,288	1.30%	\$856,183,320
Grand Total	\$55,208,921	0.14%	\$39,267,069,955

Table 8b
2020 LGBTBE Procurement for Large and Small Utilities
(in Dollars and as Percentage of Total Corporate Procurement)

	LGBTBE Procurement		2020 Total Procurement
Large Utilities			
AT&T CA	\$50,004	0.003%	\$1,935,530,620
AT&T Corp	\$14,318	0.002%	\$800,952,598
AT&T Mobility	\$91,060	0.002%	\$4,854,774,541
Cal Water	\$60,055	0.02%	\$284,213,288
CenturyLink	\$0	0.00%	\$372,020,708
Charter	\$4,008	0.001%	\$672,136,855
Comcast	\$0	0.00%	\$607,128,831
Frontier	\$0	0.00%	\$181,920,464
PG&E	\$6,155,177	0.06%	\$9,974,059,425
SDG&E	\$10,448,762	0.50%	\$2,098,149,510
SCE	\$3,681,351	0.06%	\$6,386,837,449
SoCalGas	\$829,474	0.04%	\$2,139,674,225
T-Mobile	\$16,054,439	0.21%	\$7,731,037,451
Total	\$37,388,648	0.10%	\$38,038,435,965
Small Utilities			
AT&T Long Distance	\$1,257	0.003%	\$46,404,409
Cal-Am Water	\$1,612,623	1.52%	\$106,314,863
Golden State Water	\$324,919	0.22%	\$148,321,740
Horizon West	\$0	0.00%	\$12,778,045
Liberty CalPeco	\$0	0.00%	\$41,829,285
PacifiCorp	\$140	0.0002%	\$76,897,601
Park & Apple Water	\$227,086	0.63%	\$35,783,773
San Gabriel Valley	\$734,529	1.04%	\$70,521,239
San Jose Water	\$0	0.00%	\$95,671,562
Southwest Gas	\$18,289	0.02%	\$80,024,554
Suburban Water	\$2,738,316	10.06%	\$27,214,187
TelePacific	\$32,119	0.04%	\$78,363,216
Trans Bay Cable	\$0	0.00%	\$64,840,514
Wild Goose Storage	\$0	0.00%	\$3,667,739
Total	\$5,689,278	0.64%	\$888,632,727
Grand Total	\$43,077,926	0.11%	\$38,927,068,692

Table 9a - 1

2021 PG&E Annual Fuel Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²			
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
NATURAL GAS	SHORT TERM	\$	\$0.00	\$6.34	\$6.34										\$6.34					\$6.34	\$425.74	
		%	0.00%	1.49%	1.49%										1.49%					1.49%		
	LONG TERM	\$	\$0.00	\$10.04	\$10.04										\$10.04					\$10.04	\$630.29	
		%	0.00%	1.59%	1.59%										1.59%					1.59%		
	Total Natural Gas	\$	\$0.00	\$16.38	\$16.38										\$16.38					\$16.38	\$1,056.03	
		%	0.00%	1.55%	1.55%										1.55%					1.55%		
LPG	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total LPG	\$																				
		%																				
Overall Total \$			\$0.00	\$16.38	\$16.38									\$16.38					\$16.38	\$1,056.03		
Overall Total %			0.00%	1.55%	1.55%									1.55%					Overall WMDVLGBTBE: 1.55%			

Note:

Short Term Gas - The term of the deal is no longer than one calendar month

Long Term Gas - The term of the deal is greater than one calendar month but less than one calendar year

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration

% - Percentages calculated by the Row Category Total Procurement Spend

Table 9a - 2

2021 SCE Annual Fuel Procurement Supplier Diversity Results
(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²			
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
NATURAL GAS	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total Natural Gas	\$																				
		%																				
LPG	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total LPG	\$							\$1.42	\$0.00	\$1.42				\$1.42						\$1.42	\$1.42
		%							100.00%	0.00%	100.00%				100.00%						100.00%	
Overall Total \$								\$1.42	\$0.00	\$1.42				\$1.42						\$1.42	\$1.42	
Overall Total %								100.00%	0.00%	100.00%				100.00%						Overall WMDVLGBTBE: 100.00%		

Note:
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration
 % - Percentages calculated by the Row Category Total Procurement Spend

Table 9a - 3
2021 SoCalGas Annual Fuel Procurement Supplier Diversity Results
 (All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend		
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²				
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total				
NATURAL GAS	SHORT TERM	\$	\$0.00	\$26.76	\$26.76	\$64.43	\$2.88	\$67.31	\$2.94	\$13.55	\$16.49	\$19.02	\$11.48	\$30.50	\$141.05	\$28.29		\$33.01		\$202.35	\$1,050.07	
		%	0.00%	2.55%	2.55%	6.14%	0.27%	6.41%	0.28%	1.29%	1.57%	1.81%	1.09%	2.90%	13.43%	2.69%		3.14%		19.27%		
	LONG TERM	\$	\$0.00	\$26.66	\$26.66	\$26.38	\$6.68	\$33.06							\$59.72	\$29.03		\$29.03		\$117.79	\$789.68	
		%	0.00%	3.38%	3.38%	3.34%	0.85%	4.19%							7.56%	3.68%		3.68%		14.92%		
	Total Natural Gas	\$	\$0.00	\$53.42	\$53.42	\$90.81	\$9.55	\$100.37	\$2.94	\$13.55	\$16.49	\$19.02	\$11.48	\$30.50	\$200.77	\$57.32		\$62.05		\$320.14	\$1,839.75	
		%	0.00%	2.90%	2.90%	4.94%	0.52%	5.46%	0.16%	0.74%	0.90%	1.03%	0.62%	1.66%	10.91%	3.12%		3.37%		17.40%		
LPG	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total LPG	\$																				
		%																				
Overall Total \$			\$0.00	\$53.42	\$53.42	\$90.81	\$9.55	\$100.37	\$2.94	\$13.55	\$16.49	\$19.02	\$11.48	\$30.50	\$200.77	\$57.32		\$62.05		\$320.14	\$1,839.75	
Overall Total %			0.00%	2.90%	2.90%	4.94%	0.52%	5.46%	0.16%	0.74%	0.90%	1.03%	0.62%	1.66%	10.91%	3.12%		3.37%		Overall WMDVLGBTBE: 17.40%		

Note:
 Short Term Gas: The term of the deal is no longer than one calendar month
 Long Term Gas: The term of the deal is greater than one calendar month but less than one calendar year
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration
 % - Percentages calculated by the Row Category Total Procurement Spend

Table 9a - 4

2021 Southwest Gas Annual Fuel Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²		
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total		
NATURAL GAS	SHORT TERM	\$																		\$0.00	\$30.01
		%																		0.00%	
	LONG TERM	\$																		\$0.00	\$33.04
		%																		0.00%	
	Total Natural Gas	\$																		\$0.00	\$63.06
		%																		0.00%	
LPG	SHORT TERM	\$																			
		%																			
	LONG TERM	\$																			
		%																			
	Total LPG	\$																			
		%																			
Overall Total \$																			\$0.00	\$63.06	
Overall Total %																			Overall WMDVLGBTBE: 0.00%		

Note:

Short Term Gas - for terms 91 days or less - The term of the deal is no longer than one calendar month

Long Term Gas - The term of the deal is greater than one calendar month but less than one calendar year

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration

% - Percentages calculated by the Row Category Total Procurement Spend

Table 9b - 1

2020 PG&E Annual Fuel Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend					
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²							
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total							
NATURAL GAS	SHORT TERM	\$																						\$136.28	
		%																							
	LONG TERM	\$	\$0.00	\$1.63	\$1.63										\$1.63								\$1.63	\$410.83	
		%	0.00%	0.40%	0.40%										0.40%								0.40%		
	Total Natural Gas	\$	\$0.00	\$1.63	\$1.63										\$1.63								\$1.63	\$547.11	
		%	0.00%	0.30%	0.30%										0.30%								0.30%		
LPG	SHORT TERM	\$																							
		%																							
	LONG TERM	\$																							
		%																							
	Total LPG	\$																							
		%																							
Overall Total \$			\$0.0	\$1.63	\$1.63									\$1.63									\$1.63	\$547.11	
Overall Total %			0.00%	0.30%	0.30%									0.30%									Overall WMDVLGBTBE: 0.30%		

Note:
 Short Term Gas - The term of the deal is no longer than one calendar month
 Long Term Gas - The term of the deal is greater than one calendar month but less than one calendar year
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration
 % - Percentages calculated by the Row Category Total Procurement Spend

Table 9b - 2

2020 SCE Annual Fuel Procurement Supplier Diversity Results
(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²			
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
NATURAL GAS	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total Natural Gas	\$																				
		%																				
LPG	SHORT TERM	\$																				
		%																				
	LONG TERM	\$																				
		%																				
	Total LPG	\$							\$1.11	\$0.00	\$1.11				\$1.11						\$1.11	\$1.11
		%							100.00%	0.00%	100.00%				100.00%						100.00%	
Overall Total \$								\$1.11	\$0.00	\$1.11				\$1.11						\$1.11	\$1.11	
Overall Total %								100.00%	0.00%	100.00%				100.00%						Overall WMDVLGBTBE: 100.00%		

Note:
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration
 % - Percentages calculated by the Row Category Total Procurement Spend

Table 9b - 3

2020 SoCalGas Annual Fuel Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²			
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
NATURAL GAS	SHORT TERM	\$	\$0.00	\$2.67	\$2.67	\$15.15	\$0.00	\$15.15	\$0.00	\$3.26	\$3.26	\$11.48	\$2.58	\$14.07	\$35.14	\$2.07		\$0.96		\$38.17	\$405.46
		%	0.00%	0.66%	0.66%	3.74%	0.00%	3.74%	0.00%	0.80%	0.80%	2.83%	0.64%	3.47%	8.67%	0.51%		0.24%		9.41%	
	LONG TERM	\$	\$0.00	\$10.30	\$10.30	\$25.07	\$0.00	\$25.07							\$35.37	\$15.49		\$15.51		\$66.36	\$525.02
		%	0.00%	1.96%	1.96%	4.77%	0.00%	4.77%							6.74%	2.95%		2.95%		12.64%	
	Total Natural Gas	\$	\$0.00	\$12.97	\$12.97	\$40.22	\$0.00	\$40.22	\$0.00	\$3.26	\$3.26	\$11.48	\$2.58	\$14.07	\$70.51	\$17.56		\$16.46		\$104.54	\$930.47
		%	0.00%	1.39%	1.39%	4.32%	0.00%	4.32%	0.00%	0.35%	0.35%	1.23%	0.28%	1.51%	7.58%	1.89%		1.77%		11.23%	
LPG	SHORT TERM	\$																			
		%																			
	LONG TERM	\$																			
		%																			
	Total LPG	\$																			
		%																			
Overall Total \$		\$0.00	\$12.97	\$12.97	\$40.22	\$0.00	\$40.22	\$0.00	\$3.26	\$3.26	\$11.48	\$2.58	\$14.07	\$70.51	\$17.56		\$16.46		\$104.54	\$930.47	
Overall Total %		0.00%	1.39%	1.39%	4.32%	0.00%	4.32%	0.00%	0.35%	0.35%	1.23%	0.28%	1.51%	7.58%	1.89%		1.77%		Overall WMDVLGBTBE: 11.23%		

Note:

Short Term Gas: The term of the deal is no longer than one calendar month

Long Term Gas: The term of the deal is greater than one calendar month but less than one calendar year

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration

% - Percentages calculated by the Row Category Total Procurement Spend

Table 9b - 4

2020 Southwest Gas Annual Fuel Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend	Total Procurement Spend	
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ²			
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			
NATURAL GAS	SHORT TERM	\$																		\$0.00	\$16.44
		%																		0.00%	
	LONG TERM	\$																		\$0.00	\$21.57
		%																		0.00%	
	Total Natural Gas	\$																		\$0.00	\$38.02
		%																		0.00%	
LPG	SHORT TERM	\$																			
		%																			
	LONG TERM	\$																			
		%																			
	Total LPG	\$																			
		%																			
Overall Total \$																		\$0.00	\$38.02		
Overall Total %																		Overall WMDVLGBTBE: 0.00%			

Note:
Short Term Gas - for terms 91 days or less - The term of the deal is no longer than one calendar month
Long Term Gas - The term of the deal is greater than one calendar month but less than one calendar year
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes Non-WMDVLGBTBE firms classified as 8(a) of Small Business Administration
% - Percentages calculated by the Row Category Total Procurement Spend

Table 10a - 1

2021 Liberty CalPeco Annual Power Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend				
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total						
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total						
Power Purchased	Renewable Power Products Direct	\$																								
		%																								
		\$ ²																								
		% ²																								
	Non-Renewable Power Products Direct	Physical	\$																					\$0.00	\$29.40	
			%																					0.00%		
			\$ ²																							
			% ²																							
Fuels for Generation	Diesel Direct	\$																								
		%																								
	Nuclear Direct	\$																								
		%																								
	Natural Gas Direct	Physical	\$																							
			%																							
Post 2011	SubTotal of Columns ²		\$																				\$0.00	\$29.40		
	SubTotal % of Total Procurement Spend		%																					Overall WMDVLGBTBE: 0.00%		
ALL	SubTotal of Columns ³		\$																				\$0.00	\$29.40		
	SubTotal % of Total Procurement Spend		%																					Overall WMDVLGBTBE: 0.00%		

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-COD subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 10a - 2

2021 PG&E Annual Power Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend			
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total					
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total					
Power Purchased	Renewable Power Products Direct	\$																		\$0.69	\$0.69	\$2,312.76		
		%																			0.03%	0.03%		
		\$ ²																			\$0.62	\$0.62	\$665.07	
		% ²																			0.09%	0.09%		
	Non-Renewable Power Products Direct	Physical	\$																		\$0.01	\$0.01	\$804.97	
			%																		0.001%	0.001%		
			\$ ²																		\$0.01	\$0.01	\$142.88	
			% ²																		0.01%	0.01%		
Fuels for Generation	Diesel Direct	\$							\$0.00	\$0.69	\$0.69				\$0.69						\$0.69	\$0.69	\$0.69	
		%								0.00%	100.00%	100.00%				100.00%						100.00%		
	Nuclear Direct	\$																					\$78.74	
		%																						
	Natural Gas Direct	Physical	\$																					\$459.64
			%																					
Post 2011	SubTotal of Columns ²	\$							\$0.00	\$0.69	\$0.69				\$0.69						\$0.63	\$1.32	\$1,347.01	
	SubTotal % of Total Procurement Spend	%								0.00%	0.05%	0.05%				0.05%					0.05%	Overall WMDVLGBTBE: 0.10%		
ALL	SubTotal of Columns ³	\$							\$0.00	\$0.69	\$0.69				\$0.69						\$0.70	\$1.39	\$3,656.79	
	SubTotal % of Total Procurement Spend	%								0.00%	0.02%	0.02%				0.02%					0.02%	Overall WMDVLGBTBE: 0.04%		

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-commercial online date subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 10a - 3

2021 SDG&E Annual Power Procurement Supplier Diversity Results
(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend		
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total				
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total				
Power Purchased	Renewable Power Products Direct	\$																				\$531	
		%																					
		\$ ²										\$5.17	\$0.00	\$5.17	\$5.17							\$5.17	\$89
		% ²										5.8%	0.00%	5.8%	5.8%							5.8%	
	Non-Renewable Power Products Direct	Physical	\$																				\$103
			%																				
\$ ²																							\$203
		% ²																					
Fuels for Generation	Diesel Direct	\$																					
		%																					
	Nuclear Direct	\$																					
		%																					
	Natural Gas Direct	Physical	\$	\$0.00	\$14.5	\$14.5									\$14.5	\$8		\$2			\$25	\$221	
			%	0.00%	6.6%	6.6%									6.6%	3.5%		1.1%			11.2%		
Post 2011	<i>SubTotal of Columns²</i>		\$	\$0.00	\$14.5	\$14.5							\$5.17	\$0.00	\$5.17	\$20	\$8		\$2			\$30	\$513
	<i>SubTotal % of Total Procurement Spend</i>		%	0.00%	2.8%	2.8%							1.0%	0.00%	1.0%	3.8%	1.5%		0.5%			Overall WMDVLGBTBE: 5.8%	
ALL	<i>SubTotal of Columns³</i>		\$	\$0.00	\$14.5	\$14.5							\$0.00	\$0.00	\$0.00	\$15	\$8		\$2			\$30	\$1,146
	<i>SubTotal % of Total Procurement Spend</i>		%	0.00%	1.3%	1.3%							0.00%	0.00%	0.00%	1.3%	0.7%		0.2%			Overall WMDVLGBTBE: 2.6%	

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-COD subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 10a - 4

2021 SCE Annual Power Procurement Supplier Diversity Results
(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification					Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend		
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴			Subcontracting Total	
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total			Total	
Power Purchased	Renewable Power Products Direct	\$																		\$1.74	\$1.74	\$2,425.66	
		%																		0.07%	0.07%		
		\$ ²																		\$1.74	\$1.74	\$993.12	
		% ²																		0.17%	0.17%		
	Non-Renewable Power Products Direct	Physical	\$													\$28.71					\$0.11	\$28.82	\$1,754.40
			%													1.64%					0.01%	1.64%	
			\$ ²													\$20.13					\$0.11	\$20.24	\$1,742.33
			% ²													1.16%					0.01%	1.16%	
Fuels for Generation	Diesel Direct	\$						\$6.71	\$0.00	\$6.71					\$6.71					\$6.71	\$6.71	\$6.71	
		%							100.00%	0.00%	100.00%					100.00%					100.00%		
	Nuclear Direct	\$																					
		%																					
	Natural Gas Direct	Physical	\$	\$0.00	\$2.69	\$2.69									\$2.69	\$0.16				\$2.85	\$574.29	\$574.29	
			%	0.00%	0.47%	0.47%									0.47%	0.03%				0.50%			
Post 2011	SubTotal of Columns ²		\$	\$0.00	\$2.69	\$2.69			\$6.71	\$0.00	\$6.71				\$9.40	\$20.29				\$1.84	\$31.53	\$3,316.45	
	SubTotal % of Total Procurement Spend		%	0.00%	0.08%	0.08%			0.20%	0.00%	0.20%				0.28%	0.61%				0.06%	Overall WMDVLGBTBE: 0.95%		
ALL	SubTotal of Columns ³		\$	\$0.00	\$2.69	\$2.69			\$6.71	\$0.00	\$6.71				\$9.40	\$28.87				\$1.84	\$40.11	\$4,761.06	
	SubTotal % of Total Procurement Spend		%	0.00%	0.06%	0.06%			0.14%	0.00%	0.14%				0.20%	0.61%				0.04%	Overall WMDVLGBTBE: 0.84 %		

Notes:
¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives
²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011
³Includes all power procurement commitments
⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE
⁵Total WMDVLGBTBE spend does not include pre-COD subcontracting values
% - Percentages calculated by the Row Category Total Procurement Spend

Table 10b - 1

2020 Liberty CalPeco Annual Power Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend					
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total							
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total							
Power Purchased	Renewable Power Products Direct	\$																									
		%																									
		\$ ²																									
		% ²																									
	Non-Renewable Power Products Direct	Physical	\$																							\$0.00	\$22.90
			%																							0.00%	
			\$ ²																								
			% ²																								
Fuels for Generation	Diesel Direct	\$																									
		%																									
	Nuclear Direct	\$																									
		%																									
	Natural Gas Direct	Physical	\$																								
			%																								
Post 2011	SubTotal of Columns ²		\$																				\$0.00	\$22.90			
	SubTotal % of Total Procurement Spend		%																				Overall WMDVLGBTBE: 0.00%				
ALL	SubTotal of Columns ³		\$																				\$0.00	\$22.90			
	SubTotal % of Total Procurement Spend		%																				Overall WMDVLGBTBE: 0.00%				

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-COD subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 10b - 2

2020 PG&E Annual Power Procurement Supplier Diversity Results
(All dollar figures in \$MM)

Product ¹	Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend			
		Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total					
		Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total					
Power Purchased	Renewable Power Products Direct	\$																		\$1.14	\$1.14	\$2,250.96		
		%																			0.05%	0.05%		
		\$ ²																			\$0.92	\$0.92	\$628.67	
		% ²																			0.15%	0.15%		
	Non-Renewable Power Products Direct	Physical	\$																		\$0.03	\$0.03	\$861.82	
			%																		0.004%	0.004%		
			\$ ²																		\$0.03	\$0.03	\$127.24	
			% ²																		0.03%	0.03%		
Fuels for Generation	Diesel Direct	\$						\$0.00	\$0.49	\$0.49					\$0.49						\$0.49	\$0.49	\$0.49	
		%							0.00%	100.00%	100.00%					100.00%						100.00%		
	Nuclear Direct	\$																					\$111.22	
		%																						
	Natural Gas Direct	Physical	\$																					\$228.46
			%																					
Post 2011	SubTotal of Columns ²	\$						\$0.00	\$0.49	\$0.49					\$0.49						\$0.95	\$1.44	\$1,096.09	
	SubTotal % of Total Procurement Spend	%							0.00%	0.04%	0.04%					0.04%					0.09%	Overall WMDVLGBTBE: 0.13%		
ALL	SubTotal of Columns ³	\$						\$0.00	\$0.49	\$0.49					\$0.49						\$1.17	\$1.66	\$3,452.95	
	SubTotal % of Total Procurement Spend	%							0.00%	0.01%	0.01%					0.01%					0.03%	Overall WMDVLGBTBE: 0.05%		

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-commercial online date subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 10b - 4

2020 SCE Annual Power Procurement Supplier Diversity Results

(All dollar figures in \$MM)

Product ¹		Unit	Results by Ethnicity & Gender												Results by WMDVLGBTBE Certification						Total WMDVLGBTBE Procurement Spend ⁵	Total Procurement Spend	
			Asian Pacific American			African American			Hispanic American			Native American			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Other 8(a) ⁴	Subcontracting Total			
			Male	Female	Total	Male	Female	Total	Male	Female	Total	Male	Female	Total	Total	Total	Total	Total	Total	Total			
Power Purchased	Renewable Power Products Direct	\$																		\$1.26	\$1.26	\$2,451.16	
		%																			0.05%	0.05%	
		\$ ²																			\$1.26	\$1.26	\$916.07
		% ²																			0.14%	0.14%	
	Non-Renewable Power Products Direct	Physical	\$													\$16.83					\$0.04	\$16.87	\$1,269.99
			%													1.33%					0.003%	1.33%	
			\$ ²													\$8.37					\$0.04	\$8.41	\$1,253.31
			% ²													0.67%					0.003%	0.67%	
Fuels for Generation	Diesel Direct	\$							\$4.98	\$0.00	\$4.98				\$4.98						\$4.98	\$4.98	
		%							100.00%	0.00%	100.00%				100.00%						100.00%		
	Nuclear Direct	\$																					
		%																					
	Natural Gas Direct	Physical	\$	\$0.00	\$0.44	\$0.44										\$0.44	\$0.09					\$0.53	\$194.70
			%	0.00%	0.23%	0.23%										0.23%	0.05%					0.27%	
Post 2011	SubTotal of Columns ²		\$	\$0.00	\$0.44	\$0.44				\$4.98	\$0.00	\$4.98				\$5.42	\$8.46				\$1.30	\$15.18	\$2,369.06
	SubTotal % of Total Procurement Spend		%	0.00%	0.02%	0.02%				0.21%	0.00%	0.21%				0.23%	0.36%				0.05%	Overall WMDVLGBTBE: 0.64%	
ALL	SubTotal of Columns ³		\$	\$0.00	\$0.44	\$0.44				\$4.98	\$0.00	\$4.98				\$5.42	\$16.92				\$1.30	\$23.64	\$3,920.83
	SubTotal % of Total Procurement Spend		%	0.00%	0.01%	0.01%				0.13%	0.00%	0.13%				0.14%	0.43%				0.03%	Overall WMDVLGBTBE: 0.60 %	

Notes:

¹Excludes purchases from the CAISO, other IOUs, utilities, federal entities, state entities, municipalities and cooperatives

²Includes only long term power procurement commitments after June 6, 2011 or as a result of RFOs after June 6, 2011

³Includes all power procurement commitments

⁴Firms classified as 8(a) by the Small Business Administration includes non-WMDVLGBTBE

⁵Total WMDVLGBTBE spend does not include pre-COD subcontracting values

% - Percentages calculated by the Row Category Total Procurement Spend

Table 11

2021 and 2020 Comparative Summary of Large, Small and Combined Utilities' Diverse Subcontracting Procurement Results
 (in Dollars and as a Percentage of Total Corporate Procurement)

	Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
2021							
Total Large Utilities	\$38,410,886,635 100.00%	\$1,266,640,231 3.30%	\$862,526,900 2.25%	\$176,437,847 0.46%	\$2,690,708 0.01%	\$0 0.00%	\$2,308,295,685 6.01%
Total Small Utilities	\$856,183,320 100.00%	\$7,306,278 0.85%	\$4,126,234 0.48%	\$8,119,913 0.95%	\$3,544 0.0004%	\$0 0.00%	\$19,555,969 2.28%
Total Combined	\$39,267,069,955 100.00%	\$1,273,946,509 3.24%	\$866,653,134 2.21%	\$184,557,760 0.47%	\$2,694,252 0.01%	\$0 0.00%	\$2,327,851,654 5.93%
2020							
Total Large Utilities	\$38,038,435,965 100.00%	\$1,092,645,230 2.87%	\$907,697,860 2.39%	\$167,918,408 0.44%	\$7,810,974 0.02%	\$158,421 0.0004%	\$2,176,230,893 5.72%
Total Small Utilities	\$888,632,727 100.00%	\$5,283,220 0.59%	\$5,018,555 0.56%	\$6,517,051 0.73%	\$19,526 0.002%	\$0 0.00%	\$16,838,352 1.89%
Total Combined	\$38,927,068,692 100.00%	\$1,097,928,450 2.82%	\$912,716,415 2.34%	\$174,435,459 0.45%	\$7,830,500 0.02%	\$158,421 0.0004%	\$2,193,069,245 5.63%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 12a
2021 Supplier Diversity Procurement Results for Cox Communications, Verizon Wireless, & MCI
Communications/ XO Communications
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Cox							
Direct		\$466,550,619 14.33%	\$149,325,135 4.59%	\$14,216,360 0.44%	\$614,850 0.02%	\$0 0.00%	\$630,706,964 19.37%
Subcontracting		\$28,151,202 0.86%	\$13,930,838 0.43%	\$414,365 0.01%	\$305,418 0.01%	\$28,369,641 0.87%	\$71,171,464 2.19%
Combined	\$3,256,604,617 100.00%	\$494,701,821 15.19%	\$163,255,973 5.01%	\$14,630,725 0.45%	\$920,268 0.03%	\$28,369,641 0.87%	\$701,878,428 21.55%
	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
MCI/ XO							
Direct		\$306,574,849 15.28%	\$318,842,360 15.89%	\$3,989,301 0.20%	\$1,671,553 0.08%		\$631,078,063 31.45%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$2,006,798,048 100.00%	\$306,574,849 15.28%	\$318,842,360 15.89%	\$3,989,301 0.20%	\$1,671,553 0.08%		\$631,078,063 31.45%
	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total Supplier Diversity
Verizon							
Direct		\$400,465,183 14.73%	\$65,193,895 2.40%	\$7,068,689 0.26%	\$1,566,775 0.06%		\$474,294,542 17.45%
Subcontracting		\$187,960,544 6.91%	\$22,841,334 0.84%	\$2,026,966 0.07%	\$0 0.00%		\$212,828,844 7.83%
Combined	\$2,718,666,397 100.00%	\$588,425,727 21.64%	\$88,035,229 3.24%	\$9,095,655 0.33%	\$1,566,775 0.06%		\$687,123,386 25.27%
Total	\$7,982,069,062 100.00%	\$1,389,702,397 17.41%	\$570,133,562 7.14%	\$27,715,681 0.35%	\$4,158,596 0.05%	\$28,369,641 0.355%	\$2,020,079,877 25.31%

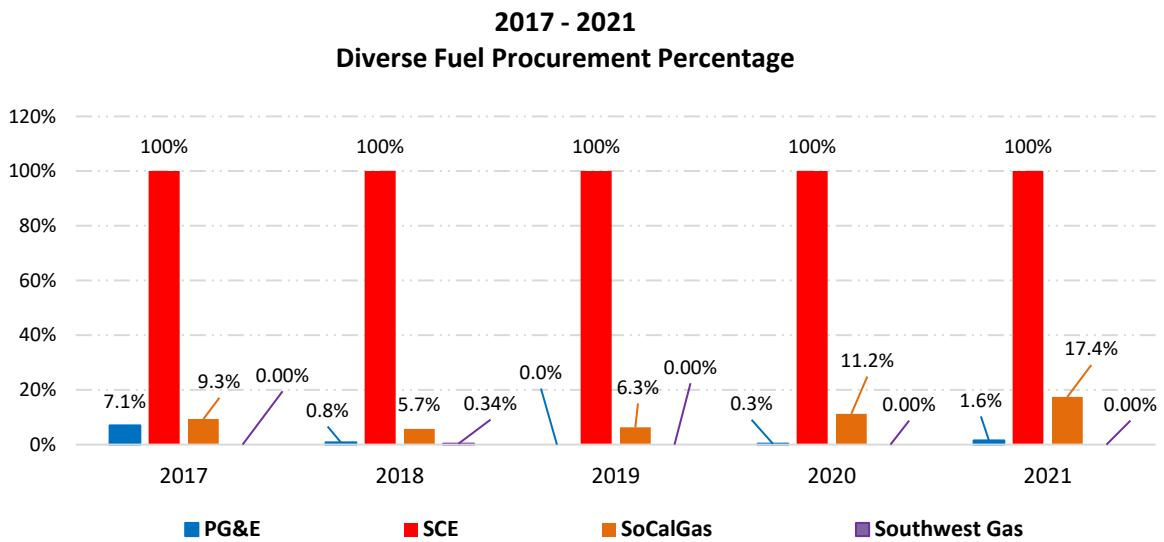
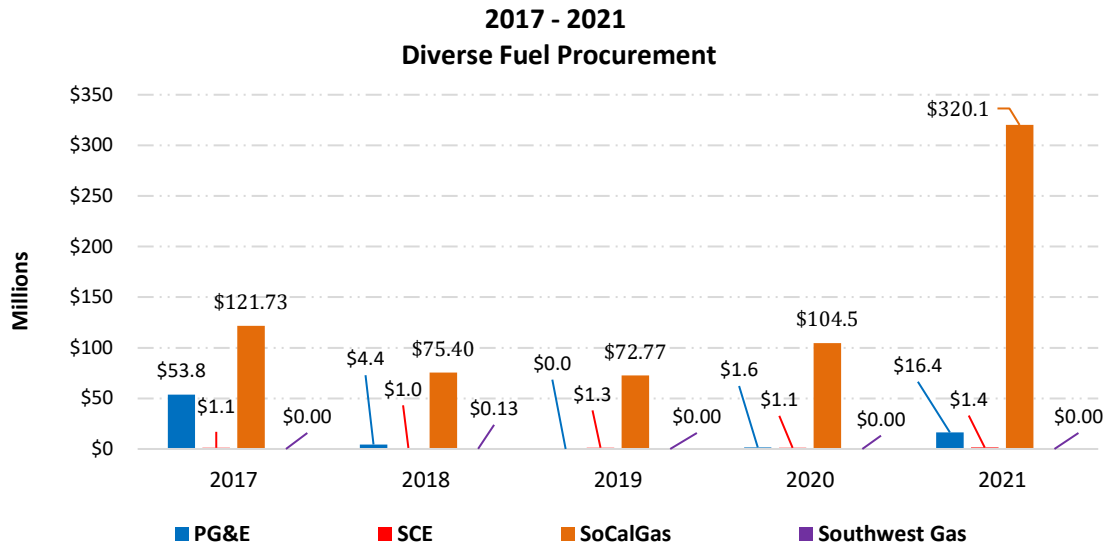
Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 12b
2020 Supplier Diversity Procurement Results for Cox Communications, Verizon Wireless, & MCI Communications/ XO Communications
(in Dollars and as a Percentage of Total Corporate Procurement)

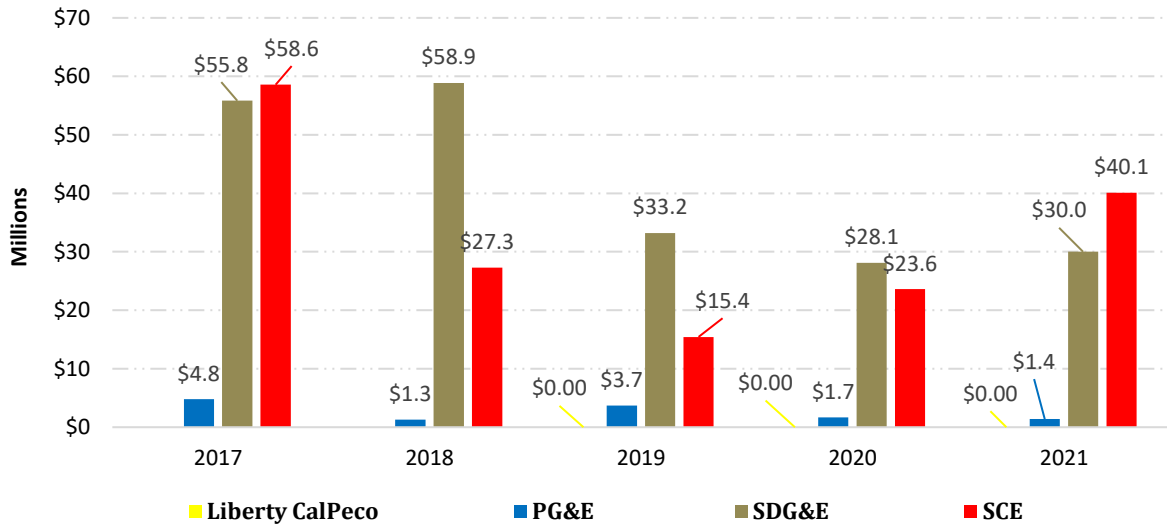
	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Cox							
Direct		\$479,208,141 15.95%	\$160,446,324 5.34%	\$10,007,562 0.33%	\$781,959 0.03%	\$0 0.00%	\$650,443,986 21.65%
Subcontracting		\$52,374,245 1.74%	\$21,676,785 0.72%	\$0 0.00%	\$237,759 0.01%	\$226,841 0.01%	\$74,515,630 2.48%
Combined	\$3,003,975,439 100.00%	\$531,582,386 17.70%	\$182,123,109 6.06%	\$10,007,562 0.33%	\$1,019,718 0.03%	\$226,841 0.01%	\$724,959,616 24.13%
	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
MCI/ XO							
Direct		\$412,473,224 24.68%	\$391,798,856 23.45%	\$594,952 0.04%	\$571,176 0.03%		\$805,438,208 48.20%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$1,670,970,484 100.00%	\$412,473,224 24.68%	\$391,798,856 23.45%	\$594,952 0.04%	\$571,176 0.03%		\$805,438,208 48.20%
	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Verizon							
Direct		\$444,046,475 15.31%	\$57,661,735 1.99%	\$3,639,761 0.13%	\$801,241 0.03%		\$506,149,212 17.45%
Subcontracting		\$212,533,138 7.33%	\$23,507,863 0.81%	\$1,655,331 0.06%	\$0 0.00%		\$237,696,332 8.19%
Combined	\$2,900,824,779 100.00%	\$656,579,613 22.63%	\$81,169,598 2.80%	\$5,295,092 0.18%	\$801,241 0.03%		\$743,845,544 25.64%
Total	\$7,575,770,702 100.00%	\$1,600,635,223 21.13%	\$655,091,563 8.65%	\$15,897,606 0.21%	\$2,392,135 0.03%	\$226,841 0.003%	\$2,274,243,368 30.02%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

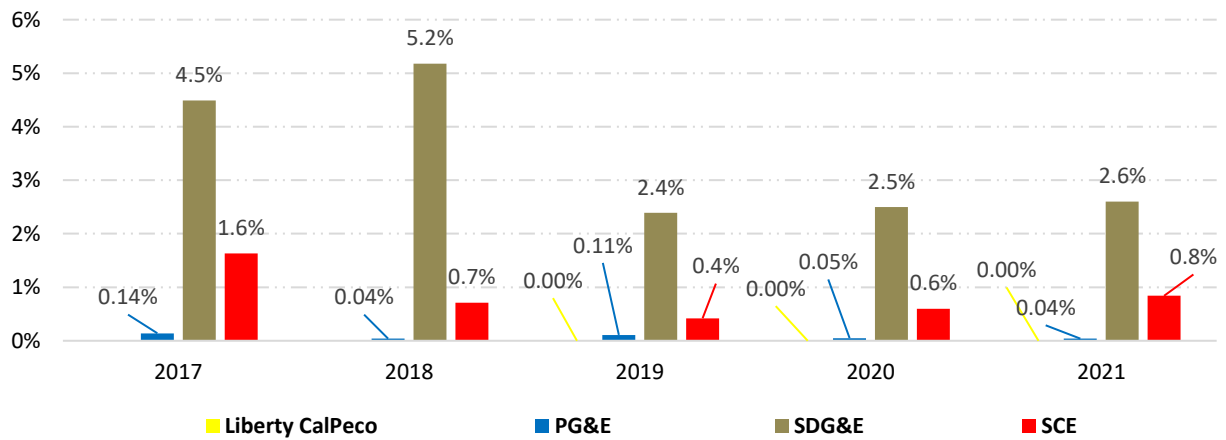
Attachment B: Utility 2017 - 2021 Fuel and Power WMDVLGBTBE Procurement Data Graphs



**2017 - 2021
Diverse Power Procurement**



**2017 - 2021
Diverse Power Procurement Percentage**



Attachment C: Community Choice Aggregator 2021 and 2020 WMDVLGBTBE Procurement Data Tables

Table 1a
2021 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CalChoice							
Direct		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$6,445,556 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Central Coast Community Energy							
Direct		\$49,213 0.00%	\$31,459 0.00%	\$0 0.00%	\$1,659 0.00%	\$4,000 0.00%	\$86,331 2.54%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%
Combined	\$3,403,571 100.00%	\$49,213 1.45%	\$31,459 0.92%	\$0 0.00%	\$1,659 0.05%	\$4,000 0.12%	\$86,331 2.54%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Clean Power Alliance							
Direct		\$22,191 0.12%	\$240,636 1.28%	\$0 0.00%	\$65,788 0.35%		\$328,615 1.75%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$18,818,586 100.00%	\$22,191 0.12%	\$240,636 1.28%	\$0 0.00%	\$65,788 0.35%		\$328,615 1.75%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CleanPowerSF							
Direct		\$272,093 3.23%	\$12,432 0.15%	\$0 0.00%	\$95 0.001%		\$284,620 3.38%
Subcontracting		\$31,683 0.38%	\$207 0.002%	\$54 0.001%	\$0 0.00%		\$31,945 0.38%
Combined	\$8,432,623 100.00%	\$303,776 3.60%	\$12,639 0.15%	\$54 0.001%	\$95 0.001%		\$316,565 3.75%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Desert Community							
Direct		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$132,304 0.29%		\$132,304 0.29%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$45,410,888 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$132,304 0.29%		\$132,304 0.29%

Table 1a
2021 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
East Bay Community							
Direct		\$315,203 5.55%	\$61,724 1.09%	\$0 0.00%	\$13,130 0.23%		\$390,057 6.87%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$5,677,537 100.00%	\$315,203 5.55%	\$61,724 1.09%	\$0 0.00%	\$13,130 0.23%		\$390,057 6.87%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
MCE							
Direct		\$38,049 0.15%	\$901,918 3.46%	\$0 0.00%	\$62,230 0.24%		\$1,002,197 3.84%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$26,089,316 100.00%	\$38,049 0.15%	\$901,918 3.46%	\$0 0.00%	\$62,230 0.24%		\$1,002,197 3.84%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Peninsula Clean Energy							
Direct		\$199,150 1.09%	\$191,419 1.04%	\$0 0.00%	\$0 0.00%		\$390,569 2.13%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$18,340,911 100.00%	\$199,150 1.09%	\$191,419 1.04%	\$0 0.00%	\$0 0.00%		\$390,569 2.13%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Pioneer Community							
Direct		\$0 0.00%	\$221,059 5.82%	\$0 0.00%	\$0 0.00%		\$221,059 5.82%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$3,795,085 100.00%	\$0 0.00%	\$221,059 5.82%	\$0 0.00%	\$0 0.00%		\$221,059 5.82%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Redwood Coast Energy							
Direct		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Subcontracting		\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%
Combined	\$3,622,470 100.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%	\$0 0.00%		\$0 0.00%

Table 1a
2021 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
San Diego Community Power							
Direct		\$0	\$30,337	\$0	\$0		\$30,337
		0.00%	1.07%	0.00%	0.00%		1.07%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$2,841,948	\$0	\$30,337	\$0	\$0		\$30,337
	100.00%	0.00%	1.07%	0.00%	0.00%		1.07%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
San José Clean Energy							
Direct		\$22,601	\$51,809	\$2,910	\$1,659		\$78,978
		0.21%	0.48%	0.03%	0.02%		0.74%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$10,692,349	\$22,601	\$51,809	\$2,910	\$1,659		\$78,978
	100.00%	0.21%	0.48%	0.03%	0.02%		0.74%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Silicon Valley Clean Energy							
Direct		\$6,500	\$228,567	\$0	\$0		\$235,067
		0.05%	1.87%	0.00%	0.00%		1.93%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$12,196,228	\$6,500	\$228,567	\$0	\$0		\$235,067
	100.00%	0.05%	1.87%	0.00%	0.00%		1.93%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Sonoma Clean Power							
Direct		\$152,685	\$45,776	\$0	\$2,699		\$201,160
		0.52%	0.16%	0.00%	0.01%		0.68%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$29,464,650	\$152,685	\$45,776	\$0	\$2,699		\$201,160
	100.00%	0.52%	0.16%	0.00%	0.01%		0.68%

	2021 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Valley Clean Energy							
Direct		\$0	\$57,260	\$0	\$0		\$57,260
		0.00%	0.10%	0.00%	0.00%		0.10%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$56,010,313	\$0	\$57,260	\$0	\$0		\$57,260
	100.00%	0.00%	0.10%	0.00%	0.00%		0.10%

Total	\$251,242,031	\$1,109,368	\$2,074,603	\$2,964	\$279,564	\$4,000	\$3,470,499
		0.44%	0.83%	0.001%	0.11%	0.002%	1.38%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs

Table 1b
2020 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

		2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CalChoice	Direct		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Subcontracting		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Combined	\$4,249,762	\$0	\$0	\$0	\$0		\$0
		100.00%	0.00%	0.00%	0.00%	0.00%		0.00%

		2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Central Coast Community	Direct		\$0	\$12,042	\$0	\$0		\$12,042
			0.00%	0.00%	0.00%	0.00%		0.01%
	Subcontracting		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Combined	\$192,772,053	\$0	\$12,042	\$0	\$0		\$12,042
		100.00%	0.00%	0.01%	0.00%	0.00%		0.01%

		2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Clean Power Alliance	Direct		\$52,138	\$0	\$0	\$55,375		\$107,513
			0.01%	0.00%	0.00%	0.01%		0.01%
	Subcontracting		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Combined	\$754,244,885	\$52,138	\$0	\$0	\$55,375		\$107,513
		100.00%	0.01%	0.00%	0.00%	0.01%		0.01%

		2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
CleanPowerSF	Direct		\$187,033	\$310	\$406	\$0		\$187,748
			0.08%	0.0001%	0.0002%	0.00%		0.08%
	Subcontracting		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Combined	\$224,161,453	\$187,033	\$310	\$406	\$0		\$187,748
		100.00%	0.08%	0.0001%	0.0002%	0.00%		0.08%

		2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Desert Community	Direct		\$0	\$0	\$0	\$97,816		\$97,816
			0.00%	0.00%	0.00%	0.39%		0.39%
	Subcontracting		\$0	\$0	\$0	\$0		\$0
			0.00%	0.00%	0.00%	0.00%		0.00%
	Combined	\$25,153,272	\$0	\$0	\$0	\$97,816		\$97,816
		100.00%	0.00%	0.00%	0.00%	0.39%		0.39%

Table 1b
2020 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
East Bay Community							
Direct		\$193,041	\$110,722	\$0	\$0		\$303,763
		0.05%	0.03%	0.00%	0.00%		0.08%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$400,820,685	\$193,041	\$110,722	\$0	\$0		\$303,763
	100.00%	0.05%	0.03%	0.00%	0.00%		0.08%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
MCE							
Direct		\$27,162	\$296,680	\$0	\$0		\$323,842
		0.01%	0.07%	0.00%	0.00%		0.08%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$414,628,312	\$27,162	\$296,680	\$0	\$0		\$323,842
	100.00%	0.01%	0.07%	0.00%	0.00%		0.08%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Peninsula Clean Energy							
Direct		\$206,712	\$53,756	\$0	\$0		\$260,468
		0.08%	0.02%	0.00%	0.00%		0.10%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$260,421,515	\$206,712	\$53,756	\$0	\$0		\$260,468
	100.00%	0.08%	0.02%	0.00%	0.00%		0.10%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Pioneer Community							
Direct		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	Not provided	\$0	\$0	\$0	\$0		\$0
	100.00%	0.00%	0.00%	0.00%	0.00%		0.00%

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
Redwood Coast Energy							
Direct		\$0	\$0	\$4,829	\$0		\$4,829
		0.00%	0.00%	0.01%	0.00%		0.01%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$43,927,595	\$0	\$0	\$4,829	\$0		\$4,829
	100.00%	0.00%	0.00%	0.01%	0.00%		0.01%

Table 1b
2020 Community Choice Aggregators' Supplier Diversity Results
(in Dollars and as a Percentage of Total Corporate Procurement)

	2020 Total Procurement	MBE	WBE	DVBE	LGBTBE	Other 8(a)*	Total WMDVLGBTBE
San José Clean Energy							
Direct		\$0	\$222,345	\$0	\$0		\$222,345
		0.00%	0.09%	0.00%	0.00%		0.09%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$258,831,713	\$0	\$222,345	\$0	\$0		\$222,345
	100.00%	0.00%	0.09%	0.00%	0.00%		0.09%
Silicon Valley Clean Energy							
Direct		\$66,512	\$77,255	\$0	\$0		\$143,767
		0.03%	0.03%	0.00%	0.00%		0.05%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$265,594,000	\$66,512	\$77,255	\$0	\$0		\$143,767
	100.00%	0.03%	0.03%	0.00%	0.00%		0.05%
Sonoma Clean Power							
Direct		\$39,409	\$206,765	\$0	\$0		\$246,174
		0.02%	0.11%	0.00%	0.00%		0.13%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$195,559,256	\$39,409	\$206,765	\$0	\$0		\$246,174
	100.00%	0.02%	0.11%	0.00%	0.00%		0.13%
Valley Clean Energy							
Direct		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Subcontracting		\$0	\$0	\$0	\$0		\$0
		0.00%	0.00%	0.00%	0.00%		0.00%
Combined	\$54,347,916	\$0	\$0	\$0	\$0		\$0
	100.00%	0.00%	0.00%	0.00%	0.00%		0.00%
Total	\$3,094,712,416	\$772,007	\$979,874	\$5,235	\$153,191	\$0	\$1,910,308
		0.02%	0.03%	0.0002%	0.005%	0.00%	0.06%

Note: *Firms Classified as 8(a) by the United States Small Business Administration - Includes Non-WMDVLGBTBEs