

**CREATING
VALUE
THROUGH
DIVERSITY**



2020 Annual Report and 2021 Plan

Women, Minority, Disabled Veteran and Lesbian, Gay, Bisexual
and Transgender Business Enterprises (WMDVLGBTBE)

Procurement

General Order 156

March 1, 2021

T Mobile™

T-Mobile West LLC dba T-Mobile (U-3056-C), Sprint Spectrum, L.P. (U-3062-C), MetroPCS California, LLC dba Metro by T-Mobile (U-3079-C), and Assurance Wireless USA, L.P. dba Assurance (U-4327-C)



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T-Mobile's 2020 Annual Report and 2021 Plan Submitted Per General Order 156

I. Introduction

T-Mobile West LLC, dba T-Mobile; MetroPCS California, LLC, dba Metro by T-Mobile; Sprint Spectrum, L.P. dba Sprint; and Assurance Wireless USA, L.P. dba Assurance (referred to collectively for purposes of this report as “T-Mobile” except where indicated otherwise) respectfully submit the following consolidated 2020 Annual Report and 2021 Plan (the “Report”). The Report reflects T-Mobile’s continued strong support of the California Public Utilities Commission’s and the Legislature’s goals to increase procurement from Women, Minority, Disabled Veteran, and Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises (“WMDVLGBTBEs”, hereinafter referred to as “Diverse Business Enterprises”).

To that end, and in light of the continuing post-merger efforts to fully integrate T-Mobile and Sprint, the Report is intended to capture the California-based diversity procurement activities of the combined entities during this initial year of the integration. It reflects our efforts to date to create a new, uniform approach for promoting, encouraging, developing and reporting procurement from the various Diverse Business Enterprises providing services within the state.¹

T-Mobile has made – and continues to make - significant strides with diverse procurement. Since 2011, when it first began to formally track this information, T-Mobile’s diverse spend in California with certified suppliers has increased more than twenty-fold, from approximately \$70 million to over \$1.4 billion when combined with Sprint’s diverse procurement for 2020. We are proud to report that in 2020, even during this initial integration period, we met the Commission’s procurement goal for Women Business Enterprises and are fast approaching meeting the goal for Minority Business Enterprise.² Moreover, we can report that the overall diversity procurement for the combined companies in 2020 was 19.01%³ and – if handset/SIM card procurement is

¹ This report is filed on behalf of T-Mobile and Sprint to represent their combined operations and California Diversity Enterprise spend for calendar year 2020. This report incorporates a more comprehensive methodology designed to better identify total California-related procurement under the General Order. The companies note that they are still in the process of integrating their procurement and financial reporting systems and anticipate that in the coming years will be able to further refine the systems and processes used to track and report on ongoing efforts to expand diverse spend in the state.

² As discussed below in Section II.D, T-Mobile acknowledges that its Disabled Veteran-owned Business Procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. The procurement data also includes procurement from Lesbian, Gay, Bisexual and Transgender-owned Business Enterprises although the Commission has not yet set numerical goals for these particular business enterprises and thus, they are not included in the Commission’s overall procurement goal of 21.5%. T-Mobile’s internal goals for LGBTBE’s are discussed below per General Order 156, Section 8.3.5(2). See Section III.B, below.

³ T-Mobile and Sprint acknowledge that the diverse spend percentage for the combined companies is lower than the reported percentages for each company individually in 2019. However, the current methodology for determining California-related net procurement noted above results in a more conservative, higher total procurement calculation, and thus a lower reportable diversity spend percentage. If this methodology had been used for prior reports, the resulting diverse spend percentages

excluded since there are no diverse supplier sources for those products – our diversity procurement was over 35 percent! *See* Section II.D, below.

In sum, T-Mobile remains devoted to the concept of creating value through diversity and are working to continue that momentum as we build our Supplier Diversity Program for 2021 and beyond.

II. 2020 Annual Report

The following Annual Report summarizes T-Mobile’s Diverse Business Enterprise-related activities for the period from January 1 through December 31, 2020. T-Mobile notes that while this Report is focused on its supplier diversity efforts, we feel our growth in that area begins with our company’s culture and internal commitment to diversity, equity and inclusion.

T-Mobile is a values-driven company that believes in diversity, equity, and inclusion for our people, our customers, suppliers, and the communities we serve. That mission became even more significant in 2020; a year of change for our company, a year of social unrest and a year when the world was impacted by the COVID-19 pandemic. We used those changes and challenges to further advance our diversity, equity and inclusion initiatives and put action behind our words in our Equity In Action Plan. In that Plan, and in partnership with leading civil rights organizations, we made promises to advance diversity, equity and inclusion in all aspects of our business, including supplier diversity. Also included in the Plan are commitments specific to California, born out of a partnership with the National Diversity Coalition.

T-Mobile is proud to have a diverse employee base that helps us break down barriers and rewrite the rules in the wireless industry as we draw from their experience, creativity, and ideas to help support our success. The diversity of our workforce has remained consistently strong with approximately 59% of T-Mobile’s workforce identifying as ethnically diverse, and approximately 41% as women. In addition, we have over fifty-five Diversity, Equity and Inclusion Chapters across the country, with four in California that cover the Bay Area, Inland CA, Los Angeles and Southern CA. These chapters coordinate employee volunteer activities and participation in local community events. It is our belief that our internal focus on diversity and inclusion helps us serve our customers, the majority of which are from diverse communities. Our corporate culture is a big part of why we continually look for ways to further grow our programs and efforts that support diverse procurement at T-Mobile.

would also be expected to be lower than the reported percentages given the more conservative, higher net procurement analysis.

A. Program Activities (9.1.1)

T-Mobile's Supplier Diversity Program continued to progress in 2020. The following is a summary of our Diverse Business Enterprise activities in 2020:

1. Identifying Opportunities

In 2020, T-Mobile's Supplier Diversity Program continued to examine and work to increase its Diverse Business Enterprise procurement, while also supporting under-represented communities. To that end, the Supplier Diversity team drove the development of an initiative to support under-represented communities and help build a more diverse telecom workforce. The NextTech Diversity Program is a 5-year program that aims to provide career training and placement for thousands of underrepresented candidates to take on roles as 5G network technicians. Notably, T-Mobile partnered with a diverse supplier to provide the training. The groundwork was laid for this Program in 2020 and we are excited to have already welcomed the first set of candidates in early 2021.

T-Mobile also engaged in opportunities to address areas with low diverse spend. For example, in 2020 we increased our engagement with the American Indian Chamber of Commerce of California (AICCAL). The Supplier Diversity team participated in AICCAL's 17th Annual Expo titled "2020 Vision: Connecting Business, Technology & Culture in the New Decade". From that event, we connected with suppliers and shared supplier information with our sourcing managers for consideration in open opportunities.

In addition, we developed a Supplier Diversity Policy Statement that speaks to the company's dedication to diversity, equity, and inclusion. This Statement lays out a corporate-wide diversity spend goal. The purpose of the Statement is to increase internal awareness around Supplier Diversity and to generate increased engagement with diverse suppliers.

Further, despite the inability to travel in 2020 due to the COVID-19 pandemic, we continued to increase our attendance and engagement at numerous virtual events and conferences in California, and throughout the country, to increase visibility of our Supplier Diversity Program and to connect directly with diverse suppliers. We found that the virtual formats enabled our Supplier Diversity team to attend more events since scheduling was less of an issue, although the lack of in-person interaction was sorely missed.

2. Business Unit Program

In 2020, T-Mobile maintained its programmatic approach to supplier diversity, which has proven to be successful. The Supplier Diversity team continued to conduct mandatory trainings for each business category within Procurement, the purpose of which was to ensure the sourcing managers understand how to use the Diverse and Small Business Clearinghouse to search for diverse suppliers and to reinforce the importance of doing so. All Sourcing Managers received login credentials for our internal Clearinghouse and were supported with additional training opportunities offered by our third-party portal provider. Additionally, our Supplier Diversity team provided the Sourcing Managers with lists of diverse suppliers supporting their assigned categories.

In addition, the Supplier Diversity team continued to send communication to the Procurement organization with information about supplier diversity program highlights, changes and results.

3. T-Mobile Diverse and Small Business Clearinghouse

The Supplier Diversity team continuously seeks to improve program operations and adopt best practices. To that end, the Supplier Diversity team selected a new internal clearinghouse vendor to support the growth and maturity of our Supplier Diversity Program. 2020 was the first full year with the new clearinghouse vendor, and we saw improved results. The new clearinghouse vendor has provided better reporting capabilities, programmatic efficiencies and a greater ability to identify diverse suppliers. Importantly, the vendor is a minority-owned business.

4. Implementing Best Practices

Almost immediately after the merger of T-Mobile and Sprint was complete in April of 2020, T-Mobile began integrating the supplier diversity programs of the two legacy companies. Part of that integration included adopting the best practices from legacy Sprint's Supplier Diversity Program. In 2020 we developed the following best practices:

- **Corporate Supplier Diversity Policy Statement** - Established a company-wide supplier diversity goal and aligned accountability with each major T-Mobile business unit.
- **Corporate Procurement Policy**- Established guidelines for Procurement to ensure adherence to the corporate goal.
- **Supplier Code of Conduct** - Established guidelines for our suppliers that encourage them to use their "best efforts" to diversify their workforce and communicate our expectation that they are to use diverse suppliers for subcontracting opportunities.

We are fortunate to have legacy Sprint's Sr. Manager of Supplier Diversity join our team. With eleven years of expertise in supplier diversity, she has been instrumental in identifying and implementing these best practices.

5. Legal Diversity Taskforce

T-Mobile's Legal Diversity Task Force was created in 2013 to increase diversity within our own Legal Department as well as in the major law firms with whom the company works. The Task Force is made up of five subcommittees that are each focused on impacting different aspects of diversity within T-Mobile's Legal Department.

The Legal Supplier Diversity Subcommittee is the subcommittee most relevant to GO 156. It focuses on increasing Legal Department utilization of diverse law firms. In 2020, the Subcommittee doubled in size, as more people volunteered to help with the important efforts. Throughout 2020, the Subcommittee developed opportunities for Legal Department engagement of diverse firms and highlighted some of those firms on the Department's intranet site.

The Subcommittee also continued its long-standing partnership with the National Association of Minority and Women-Owned Law Firms (NAMWOLF). We are extremely proud that in 2020, our Vice President, Legal Affairs, was named Chair of NAMWOLF's Advisory Council. Also

in 2020, NAMWOLF converted their Annual Meeting into a virtual, week-long format. The Subcommittee used this change as an opportunity to promote the event to all members of the Legal Department. That effort proved successful as T-Mobile was the highest-represented legal department of all corporate participants with nearly 30 attendees. Legal Department attendees connected with potential diverse suppliers, learned best practices from other large corporations, and listened to panel discussions by other corporations and diverse law firms. T-Mobile Legal interviewed over 20 NAMWOLF member law firms as part of the Law Firm Expo. T-Mobile's General Counsel also provided remarks during the event.

In 2020, the T-Mobile Legal Department once again conducted its annual diversity survey that is in part designed to impart the importance of providing diverse counsel on the Legal Department's engagements. The Task Force reviewed the company's outside law firms for recognition based on their contributions to diversity and inclusion. T-Mobile also retained a third-party analytics firm to prepare a scorecard for each law firm. The law firm deemed to have the best diversity and inclusion program was awarded the T-Mobile Legal Department Diversity Excellence Award.

The T-Mobile Legal Department continues to focus on developing diverse talent internally. In 2020, as a member of the Leadership Council on Legal Diversity (LCLD), T-Mobile once again participated in two career development and leadership programs offered by LCLD, Pathfinders and Fellows. The programs are designed to advance diverse legal talent into leadership roles. LCLD is an organization of more than 320 corporate chief legal officers and law firm managing partners who are working to create a more diverse U.S. legal profession.

6. Best Practices for Prompt Payment

The Supplier Diversity team continues to discuss T-Mobile's payment process and policy in meetings with suppliers. The information is also available on the Supplier Diversity section of our company website. For the past few years, T-Mobile has offered Net 30-day payment terms for CPUC-certified diverse suppliers with limited total annual sales to, among other things, facilitate their cash flow situation and otherwise help them to be more profitable. The Net30 option is included on our supplier registration sheet and our Supplier Diversity team proactively mentions the favorable terms to eligible suppliers. We are proud to report that in 2020 approximately twenty-five diverse suppliers had taken advantage of T-Mobile's Net30 payment terms.

7. LGBTBE Foundational and Outreach Activities

Over the last few years, T-Mobile has worked diligently to integrate LGBTBEs into our Supplier Diversity Program and we are extremely proud of our initial efforts. Key to our integration, has been our partnerships with the National Gay and Lesbian Chamber of Commerce (NGLCC), at both the national and local levels, and the Greater Seattle Business Association (GSBA). As a corporate member and sponsor of both organizations, we regularly attend meetings, conduct one-on-one "match making" meetings, and participate in their respective conferences and events. In 2020, we continued monthly to review, monitor and take necessary action to ensure spend continues, where practical, with LGBTBEs resulting from our outreach. This activity is not atypical, as we regularly look to increase spend in underperforming areas of our Supplier Diversity Program. In addition, we participated in several events to meet qualified LGBTBEs. For example, we participated in BuildOUT's Golden Pitch virtual events, which provided an

opportunity to hear directly from LGBTBEs. We also participated in several virtual matchmaking events organized by NGLCC. Finally, we continued to explore options on how to better provide technical assistance and capacity-building programs specific to LGBTBEs to assist and elevate those businesses.

In 2020, T-Mobile also proudly started the “T-Mobile #BEYOU” Scholarship Fund with the Greater Seattle Business Association (GSBA). The Scholarship expands our enterprise-wide core principles to the suppliers and individuals engaged with the nation’s largest LGBTQ chamber of commerce. It is one of the ways we encourage LGBTQ scholars to learn about and find employment or contracting opportunities in the telecommunications industry. In addition, T-Mobile engaged with the GSBA through their Ready for Business Fund, which is a small business recovery program that distributes cash grants and wrap around services to small and diverse businesses. While the GSBA is not located in California, it is an important LGBTQ organization as our company headquarters are located in the Seattle area.

Finally, T-Mobile also actively participated in the LGBTBE report and goal recommendation process, as required per Section 8.3.6 of GO 156. We contributed data to the effort and participated in meetings with the Joint Utilities and LGBT community-based organizations to arrive at a data-driven recommendation. That joint goal recommendation was timely submitted to the CPUC by the end of 2020.

8. Bringing Equity in Action to California

T-Mobile entered into an important, California-focused, Memorandum of Understanding (MOU) with the National Diversity Coalition, which outlines the company’s plans to create initiatives to improve diversity in all aspects of the business. The completion of our merger in April 2020 kicked off this important work. The MOU addresses the following areas: Corporate Governance; Workforce Recruitment and Retention; Procurement and Entrepreneurship; Wireless Services for Low Income Consumers; and Philanthropy and Community Investment. It also calls for the creation of a California-focused diversity and inclusion Sub-Council, comprised of at least twelve individuals who are highly esteemed, regarded as pillars in their respective communities, and represent a diverse constituency. The Sub-Council will serve in an external advisory role to the company. We are proud to have established the Sub-Council in 2020 and we look forward to future discussions with and guidance from the Sub-Council about our Supplier Diversity Program and other related initiatives specific to California.

9. Partnerships, Conferences and Sponsorships

T-Mobile sponsored numerous supplier diversity events and was a corporate sponsor of the national conferences of the following organizations. In addition, our Supplier Diversity team and Procurement Managers participated in several panelist and matchmaking sessions, spoke at several virtual events across the country, where we sought to connect with potential suppliers and elevate our corporate Supplier Diversity program.

- National Minority Supplier Diversity Council,
- Women’s Business Enterprise National Council,
- National Veteran Business Development Council,
- National Gay & Lesbian Chamber of Commerce.

Here is a list and summary of T-Mobile's 2020 key engagements with organizations focused on supplier diversity:

American Indian Chamber of Commerce California ("AICCCAL")

In 2020, T-Mobile became a corporate sponsor and member. We also sit on the organization's advisory council. We sponsored some engagements and plan to increase engagement in 2021 and beyond.

Asian Business Association of Los Angeles ("ABALA")

In 2020, T-Mobile was a corporate sponsor and member. We also sit on the organization's advisory council. Sponsored the Women's Business Pioneer Luncheon in Los Angeles.

California Capital Financial Development Corporation ("California Capital")

T-Mobile sponsored the 2020 California Utility Supplier Diversity Assessment.

California Public Utilities Commission Joint Utilities Committee

As a member of the Joint Utilities Committee, T-Mobile actively participated in the Committee's quarterly meetings to share best practices and discuss matters related to GO-156.

California Public Utilities Commission Small and Diverse Business Expos

T-Mobile participated in the 2020 CPUC Small and Diverse Business Expos virtually, including staff available for one-on-one matchmaking meetings.

Greater Seattle Business Association ("GSBA")

T-Mobile was a corporate sponsor and member of the GSBA, the nation's largest LGBT and allied chamber of commerce. The GSBA represents over 1,300 small businesses, as well as corporate and nonprofit members, who share the values of promoting equality and diversity and provides us with the opportunity to identify businesses that could also be eligible for CPUC certification. T-Mobile was the title sponsor of their annual Scholars Dinner held virtually in 2020.

Elite Nor-Cal Service-Disabled Veteran Owned Business (Elite Nor-Cal SDVOB)

T-Mobile was a member and corporate sponsor. In 2020, T-Mobile donated \$15,000 to sponsors the giving of face masks during pandemic to be handed out to disabled vets and homeless disabled vets.

Leadership Council on Legal Diversity ("LCDC")

T-Mobile was a member and participated in the organization's career development and leadership programs.

Los Angeles Gay and Lesbian Chamber of Commerce ("LAGLCC")

T-Mobile was a corporate member and sponsor.

National Association of Minority & Women Owned Law Firms ("NAMWOLF")

T-Mobile was a corporate sponsor of the virtual Awards Gala at the organization's virtual NAMWOLF Week and nearly 30 members of the Legal Department were in attendance.

National Diversity Coalition's ("NDC")

T-Mobile was a corporate sponsor. Attended and participated in the NDC's 2020 Business Symposium

National Veteran Business Development Council ("NVBDC")

T-Mobile was a corporate sponsor and member. The sponsorship enables T-Mobile to reach hundreds of veteran-certified businesses through one relationship and is part of our effort to increase procurement with disabled veteran-owned business.

National Gay & Lesbian Chamber of Commerce ("NGLCC")

T-Mobile was a corporate sponsor of NGLCC's 2020 International Business and Leadership Conference held virtually in 2020. T-Mobile is a corporate sponsor and member. In 2020, T-Mobile was recognized with the Best of the Best Award by the NGLCC and the National Business Inclusion Consortium.

National Minority Supplier Development Council ("NMSDC")

T-Mobile was a corporate sponsor of the Conference and Business Opportunity Exchange. T-Mobile is a corporate sponsor and member. T-Mobile was nominated as Corporation of the Year in 2020.

Northwest Mountain Minority Supplier Development Council ("NWMMSDC")

T-Mobile continued its long-standing relationship with this regional council that generally focuses on Pacific Northwest activity near our headquarters in Bellevue, Washington. This relationship provides us with, among other things, the opportunity to connect with companies that we can encourage to pursue CPUC certification. In addition to being part of the Council's Board of Directors, T-Mobile also holds a position on their Certification Committee. T-Mobile also sponsored the Council's Business Conference, Advocacy and Legacy Awards Luncheon and their 24th Annual scholarship fundraiser and silent auction, all held virtually in 2020.

T-Mobile was the proud recipient of two awards from the NWMMSDC in 2020: The President's Award – Presented to the individual that supports the Northwest Mountain Minority Supplier Development Council in an outstanding manner throughout the year without expectation of recognition. Awarded to the Director of Supplier Diversity at T-Mobile. The Title Sponsor Award – Presented to the organization that assumed leadership for underwriting all Northwest Mountain Supplier Development Council major events.

Women's Business Enterprise National Council ("WBENC")

T-Mobile was a corporate sponsor for the National Conference & Business Fair. Supplier Diversity team attended the event virtually and held one-on-one matchmaking sessions with suppliers. T-Mobile is a corporate sponsor and member.

U.S. Black Chamber of Commerce ("USBC")

T-Mobile is a corporate sponsor and member.

U.S. Hispanic Chamber of Commerce ("USHCC")

T-Mobile remains a corporate sponsor and member.

U.S. Pacific Islander Asian American Chamber of Commerce (“USPAACC”)

T-Mobile remains a corporate sponsor and member. In 2020, T-Mobile was the platinum co-chair sponsor for USPAACC’s Annual Conference.

Utah Black Chambers

T-Mobile became a corporate member and sponsor with the Utah Black Chambers in 2020. We currently hold positions on their advisory council and Supplier Diversity council.

TECH Supply Chain Access, Leadership & Equity (“TECHScale”)

T-Mobile is an active member and plans to continue to engage in 2021 and beyond.

Veterans Business Roundtable (“VBRT”)

T-Mobile was a major corporate sponsor and member.

Veterans and Business Network (“VIB”)

T-Mobile was the 5-Star Title Sponsor of VIB’s 2020 Annual Conference, where we participate in matchmaking. T-Mobile is also a corporate member of this San Diego based organization. We also sponsored development and implementation of the VIB mobile app. We received the prestigious Battle Buddy Award from VIB in 2020. Battle buddies are expected to assist their partner both in and out of combat. VIB Network recognized our commitment to the Veteran Business Community and the VIB Network as a corporate member, 5-Star Title conference sponsor, and our heartfelt engagement throughout the year.

Western Regional Minority Supplier Development Council (“WRMSDC”)

T-Mobile became a member and corporate sponsor of this Bay Area based organization. T-Mobile attended several events and engaged in matchmaking sessions. During 2020, T-Mobile also donated \$5,000 to assist the council as they supported minority businesses during the pandemic.

B. Summary of WMDVLGBTBE Purchases/Contracts⁴ (9.1.2)

T-Mobile summaries are included in the following attachments:

- Attachment 1 – 2020 Total WMDVLGBTBE Procurement -- Direct and Sub⁴
- Attachment 2 – 2020 WMDVLGBTBE Procurement by Product and Services Categories-- Direct
- Attachment 3 – 2020 WMDVLGBTBE Procurement by Product and Services Categories-- Sub
- Attachment 4D – 2020WMDVLGBTBE Detail by SIC - Direct
- Attachment 4S – 2020 WMDVLGBTBE Detail by SIC - Sub
- Attachment 5 – 2020 WMDVLGBTBE Procurement Summary
- Attachment 6 – 2020 WMDVLGBTBE by Product and Service Categories
- Attachment 7 – 2020 Total WMDVLGBTBE Procurement -- Direct and Sub – Handset and SIM Card Procurement Excluded (*See Section II.D, below.*)

⁴ T-Mobile notes that it does not have information readily available from which it can identify the number of Diverse Business Enterprises who have the majority of their workforce working in California.

C. Itemization of WMDVLGBTBE Program Expenses (9.1.3)

T-Mobile WMDVLGBTBE Program Expenses	
January 1, 2020 – December 31, 2020	
Expense Category	2020 Expenses
Wages	\$547,876
Other Employee Expenses	\$11,000
Program Expenses	\$469,130
Reporting Expenses	\$111,250
Training & Conferences	\$429,540
Consultants	\$0
Other	\$0
Total	\$1,568,796

D. Progress in Meeting or Exceeding Set Goals and Explanation of Circumstances (9.1.4)

T-Mobile’s efforts to enhance its diversity procurement practices over the past several years have met with notable success. As noted above, we are pleased to report that in the last year, we met the Commission’s goal for Women Business Enterprise procurement and are moving closer to meeting the goal for Minority Business Enterprises.

While we are proud of our continuing progress, we also recognize there continues to be challenges with the reporting guidelines under the General Order.

For example, T-Mobile acknowledges that DVBE procurement continues to be a challenge and it is exploring possible avenues to further address those challenges. However, our level of spend and its impact in the State of California would be more accurately reflected if the Clearinghouse’s certification criteria allowed for DVBE suppliers that are not California residents, but provide services in California (consistent with the certification of other diverse businesses), rather than only certifying DVBEs per the narrower requirements of the Department of General Services.

Moreover, T-Mobile continues to believe that the inclusion of handset and SIM card spend significantly distorts procurement rates. In particular, and as noted in previous Reports, T-Mobile is not aware of any handset or SIM manufacturers that qualify as Diverse Business Enterprises yet the General Order seems to preclude any categorical exclusions. *See* GO 156, Section 8.7. T-Mobile remains hopeful that the Commission will reconsider the possible exclusion of handset and SIM card spend from net procurement. In the meantime, T-Mobile notes that its total diverse spend for 2020 excluding handset and SIM card procurement is 35.11%; an accomplishment which is well in excess of current Commission goals and far more reflective of its efforts to promote the goals of the General Order. *See* Attachment 7.

E. Summary of Prime Contractor Utilization of WMDVLGBTBE Subcontractors (9.1.5)

In 2020, T-Mobile continued to proactively encourage prime contractors to adopt plans or practices that are consistent with T-Mobile's goals. In addition, we encourage prime suppliers to track and report Tier II spend on a quarterly basis.

F. Required Additional Disclosures (9.1.6 – 9.1.11)

List of WMDVLGBTBE Complaints

T-Mobile is not aware of any WMDVLGBTBE complaints registered in 2020.

Summary of Purchases/Contracts for Products/Services in Excluded Categories

Not applicable.

Description of Efforts Made to Recruit WMDVLGBTBE Suppliers

Efforts are detailed in the preceding sections of the Report: "Partnerships, Conferences and Sponsorships" and "Legal Diversity Task Force".

Justification for Continued Existence of Any "Excluded Category"

Not applicable.

Summary of WMDVLGBTBE Renewable and Nonrenewable Energy Procurement

T-Mobile does not currently track renewable and non-renewable energy procurement, wireless, broadband, smart grid or rail projects by Diverse Supplier.

File Verifiable Report on WMDVLGBTBE Participation in Fuel Markets

T-Mobile procures fuel for fleet vehicles used for cell site construction and maintenance. Fuel purchases are included in Attachment 1- *2020 Total WMDVLGBTBE Procurement -- Direct and Sub.*

III. 2021 Annual Plan

T-Mobile has prepared the following 2021 Annual Plan (“Plan”) that summarizes our current strategies to achieve short, medium, and long-term program goals for increasing utilization of Diverse Business Enterprises.

A. Overview (10.1.2)

1. Internal Training and Communication

We recognize that increased and continuous internal awareness of supplier diversity is critical to the success of the program. In 2021, we intend to continue to provide our Procurement Sourcing Managers with the training and tools they need, as well as increase communication to the Procurement team throughout the year. In addition to maintaining the dissemination of quarterly newsletters, the Supplier Diversity team intends to participate in the Procurement organization’s monthly All Hands meetings to reinforce the importance of supplier diversity and engage in dialogue on the topic. The Supplier Diversity team also intends to conduct quarterly training sessions for sourcing managers on the new internal supplier clearinghouse tool and ad-hoc training for newly hired sourcing managers.

We continue to believe that ongoing communication throughout the year will help keep supplier diversity top-of-mind of our sourcing managers and lead to increased consideration and ultimately utilization of diverse suppliers.

2. External Communication & Affairs

In addition to increasing our internal communication, we also intend to enhance our external communications to better inform current and potential diverse suppliers about our Supplier Diversity Program. Specifically, we intend to update and expand our external facing website (SupplierDiversity@T-Mobile.com) to include information about our supplier diversity initiatives and program updates. The Supplier Diversity team plans to continue to proactively contact Community Based Organizations (CBOs) to inform them of contract opportunities and seek recommendations for diverse members that can potentially fill the opportunities. To improve communication to potential suppliers, we also plan to encourage CBOs to include information about T-Mobile’s Supplier Diversity Program and opportunities in their communication to their respective members.

Further, we intend to increase our attendance and participation at CBO events throughout California.

Finally, in early 2021 T-Mobile hired civil right advocate Clint Odom as the Vice President for Strategic Alliances and External Affairs. Odom comes to T-Mobile as an advocate for policies that advance diversity, equity, and inclusion for historically underserved communities and has a background in California communities and issues. While most recently he served as the policy chief for the National Urban League and the head of its Washington Bureau, he also served as the Legislative Director for then-U.S. Senator Kamala Harris. Additionally, Odom served as the General Counsel of the Senate Committee on Commerce, Science, and Transportation, and as

Policy Director for now Acting FCC Chairwoman Jessica Rosenworcel.

Odom's expertise and background will be utilized in our on-going mission to promote equity at every level of the company, including Supplier Diversity.

3. Mentorship and Development Programs

In February 2021 T-Mobile launched a program to support small businesses – the Magenta Edge Program. This program is available to all small businesses but was designed with black-owned small businesses in mind. Black-owned small businesses in the U.S. have suffered exponentially during the COVID-19 crisis and are about twice as likely to close their doors permanently compared to other businesses. A primary driver for this disparity is a longstanding, systemic lack of access to resources and capital, including difficulty getting business loans. Magenta Edge offers all entrepreneurs expert advice and insight on how to navigate these historically difficult times through the lens of Black-owned small business owners and their stories. Magenta Edge provides free educational programming on subjects such as best practices for entrepreneurs while addressing systemic barriers to Black small-business success. This is just the initial phase of Magenta Edge, which will expand to supply additional resources in the coming years.

In addition, T-Mobile intends to expand the NextTech Diversity Program that it launched in 2020. In 2021, T-Mobile plans to add sixty diverse candidates to the Program.

The initial plan to launch our formal supplier mentoring and development program in 2020 had to be put on hold as a result of challenges caused by COVID-19. Although unfortunately not much has changed with respect to those challenges we intend at some point in 2021 to launch the program, known as T-Mobile's Mentor Protégé Program. We also plan to continue partnering with the University of Washington Foster School of Business and the regional council of NMSDC to provide diverse business owners with education to manage and grow their business and mentorship to help them along the way. T-Mobile plans to award scholarships to two diverse suppliers to participate in the Mentor Protégé Program. We also intend to explore the possibility of implementing a similar program in California.

4. Business Unit Program

In 2021, T-Mobile plans to further drive accountability of supplier diversity throughout the Procurement organization with more frequent and detailed engagement. The Supplier Diversity team will continue to meet monthly with the Vice President of Procurement and Directors of the organization to review diverse spend by business unit and category. In addition, we intend to continue to uphold the standard introduced in 2019 of including at least one qualified diverse supplier in each contract opportunity and holding the sourcing managers accountable to that standard. Further, we intend to continue to have our Procurement Sourcing Managers drive our Tier I non-diverse handset and network equipment suppliers to increase and report Tier II spend with diverse suppliers. We intend to implement the Supplier Diversity Procurement Policy to give clear direction on engagement with diverse and small businesses and how to receive assistance if help is needed in locating qualified small or diverse suppliers to invite to sourcing events.

5. Legal Diversity Taskforce

In 2021, the Legal Diversity Task Force plans to continue to expand its 2020 efforts by implementing new strategic initiatives that are designed to further T-Mobile's contribution and impact on promoting and diversifying the legal profession at all levels. Specific to supplier diversity, the Legal Supplier Diversity subcommittee is planning to undertake the following initiatives, among others, to increase utilization of diverse law firms throughout the Legal Department:

- Increase Legal Department awareness of readily available diverse suppliers
- Facilitate engagement of diverse suppliers by Legal Department decision makers
- Continue to expand our participation and engagement with the National Association of Minority and Women-Owned Law Firms (NAMWOLF), including joining NAMWOLF's Partner Program
- Work with the Supplier Diversity team to identify law firm-focused events offered by other certifying organizations
- Monitor on a regular basis the Department's progress on diverse law firm engagement and spend

In addition, T-Mobile intends to continue to support local minority bar associations and continue its membership with Leadership Council on Legal Diversity and participate in the organization's programs to develop the talent and leadership skills of diverse in-house attorneys.

6. Partnerships, Conferences and Sponsorships

We intend to continue working with the following organizations to strengthen our outreach and engagement with the diverse business community. We also plan to explore new opportunities to engage T-Mobile sourcing professionals, local employees, and members of our Diversity and Inclusion team in these events and organizations.

American Indian Chamber of Commerce of California

T-Mobile plans to continue to be a corporate sponsor and member, to hold a seat on the organization's corporate council, and to sponsor events that will be held in 2021.

Asian Business Association of Los Angeles ("ABALA")

T-Mobile plans to continue being a corporate sponsor and member, to hold a seat on the organization's advisory council, and to sponsor the Women's Business Pioneer Luncheon in Los Angeles.

California Asian Pacific Chamber of Commerce ("CalAsian Chamber")

T-Mobile intends to sponsor and participate in Chamber events.

California Capital Financial Development Corporation ("California Capital")

T-Mobile plans to continue to sponsor and be a member of California Capital in 2021. Curriculum for the results of the 2020's Utility Supplier Diversity Assessment is being built by CA Capital, T-Mobile has signed on to have our talent with the Supplier Diversity and Procurement organization teach some of these topics.

California Hispanic Chamber of Commerce (“CAHCC”)

T-Mobile plans to sponsor and participate in Chamber events.

California Public Utilities Commission Joint Utilities Committee

T-Mobile plans to continue its participation as a member of the Joint Utilities Committee to share best practices, meet individually with California-based utilities to learn from their programs, and to collaborate on solving issues that may arise.

California Public Utilities Commission Small and Diverse Business Expos

T-Mobile plans to participate in both the northern and southern CA Diverse and Small Business Expos with an exhibit table, engage in the matchmaking session, and seek out sponsorship opportunities.

Elite Nor-Cal Service-Disabled Veteran Owned Business Network (“Elite Nor-Cal SDVOB”)

T-Mobile intends to continue being a member and corporate sponsor.

Greater Seattle Business Association (“GSBA”)

T-Mobile intends to continue the long standing and robust relationship with this regional council as a Corporate Member and sponsor. While this is not a California-based organization, our involvement helps us identify suppliers with the potential to become CPUC-certified.

Leadership Council on Legal Diversity (“LCLD”)

T-Mobile intends to continue to be a corporate member and to participate in the organization’s Fellows and Pathfinder Programs.

Los Angeles Gay and Lesbian Chamber of Commerce (“LAGLCC”)

T-Mobile intends to continue to be a corporate member and sponsor, to increase visibility regarding qualified LGBTBE’s that can be introduced to Procurement.

National Association of Minority & Women Owned Law Firms (“NAMWOLF”)

T-Mobile intends to continue being a corporate member and sponsor, and to increase participation at NAMWOLF conferences.

National Diversity Coalition’s Voice for the Voiceless (“NDC”)

T-Mobile plans to continue sponsoring and attending the NDC events to discover, source and engage diverse suppliers, as well as improve and promote T-Mobile’s Supplier Diversity Program.

National Veteran Business Development Council (“NVBDC”)

T-Mobile intends to continue sponsoring and attending the NVBDC national conference and events to work with NVBDC to increase utilization of service-disabled and veteran-owned businesses.

National Gay & Lesbian Chamber of Commerce (“NGLCC”)

T-Mobile plans to sponsor and attend the NGLCC national conference to discover, source and engage with LGBTBEs. We are also working with our Diversity & Inclusion team to coordinate our attendance at regional events in support of our Program.

National Minority Supplier Development Council (“NMSDC”)

T-Mobile plans to continue sponsoring and attending the NMSDC national conference to discover, source and engage MBEs, as well as improve and promote CPUC certification as an important part of T-Mobile’s Supplier Diversity Program.

Northwest Mountain Minority Supplier Development Council (“NWMTNMSDC”)

T-Mobile plans to continue its long-standing relationship with this regional council. We also plan to continue sponsoring the Business Conference & Opportunity Fairs, attending and sponsoring the annual scholarship and fundraiser silent auction, and completing a T-Mobile- specific training course on supplier diversity program optimization and implementation. We also plan to continue supporting the Council by serving on its Board of Directors and supporting local minority suppliers as they work toward certification. While this is not a California-based organization, our involvement helps us identify suppliers with the potential to become California certified.

U.S. Black Chamber of Commerce (“USBC”)

T-Mobile plans to continue sponsoring and attending the USBC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote CPUC certification as an important part of T-Mobile’s Supplier Diversity Program.

U.S. Hispanic Chamber of Commerce (“USHCC”)

T-Mobile plans to continue sponsoring and attending the USHCC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote CPUC certification as an important part of T-Mobile’s Supplier Diversity Program.

U.S. Pacific Islander Asian American Chamber of Commerce (“USPAACC”)

T-Mobile plans to continue sponsoring and attending the USPAACC national conference and events to discover, source and engage diverse suppliers, as well as improve and promote CPUC certification as an important part of T-Mobile’s Supplier Diversity Program.

Veterans in Business Network (“VIB Network”)

T-Mobile intends to continue sponsoring and attending the VIB Network national conference and events to work with NVBDC to increase utilization and promotion of CPUC certification with service-disabled and veteran-owned businesses.

Western Regional Minority Supplier Development Council (“WRMSDC”)

T-Mobile plans to sponsor and attend events held by the WRMSD to discover, source and engage diverse suppliers as well as improve and promote T-Mobile Supplier Diversity Program.

Wireless Infrastructure Association (“WIA”)

T-Mobile plans to continue sponsoring and attending the WIA national conference to discover, source and engage diverse suppliers, as well as improve and promote T-Mobile’s Supplier Diversity Program.

Women’s Business Enterprise Council – Pacific (“WBEC-Pacific”)

As a corporate member of WBEC-Pacific, T-Mobile intends to host an event with the organization to bring together corporate members and women-owned businesses.

Women’s Business Enterprise National Council (“WBENC”)

T-Mobile plans to sponsor and attend the WBENC National Conference to discover, source and engage WBEs as well as improve and promote CPUC certification as an important part of T-Mobile’s Supplier Diversity Program.

Pacific Southwest Minority Supplier Development Council (“PSWMSDC”)

T-Mobile became a corporate sponsor and member in 2020. In 2021 we plan to continue to be a corporate sponsor and member, to hold a seat on the organization’s Board of Directors and Certification Committee and to sponsor and attend events.

Asian American Chamber of Commerce of Kansas City (“AACCKC”)

T-Mobile plans to sponsor and attend events held by the AACCKC to discover, source and engage diverse suppliers as well as improve and promote T-Mobile Supplier Diversity Program. We plan to continue our annual membership with the AACCKC in 2021 and beyond to support organizations located near T-Mobile’s Overland Park, Kansas office.

Hispanic Chamber of Commerce of Kansas City (“HCCCKC”)

T-Mobile intends to continue to be a corporate member and sponsor, and to increase participation at HCCCKC conferences to support organizations located near T-Mobile’s Overland Park, Kansas office.

Utah Black Chambers (“UBC”)

T-Mobile became a corporate sponsor and member in 2020. In 2021 we plan to continue being a corporate sponsor and member, to hold a seat on the organization’s Corporate Advisory Committee, and to sponsor and attend events.

TechSCALE

T-Mobile intends to continue being a corporate member and engaging to continue to learn best practices for Supplier Diversity.

The Conference Board

T-Mobile became a corporate member in 2021 focusing on building relationships with other Corporations, continuing to learn from industry leaders and constantly evolving our program.

B. Summary of WMDVLGBTBE Short, Mid and Long-Term Goals (10.1.1)

T-Mobile remains fully committed to meeting the Commission’s 21.5% diversity procurement goal, i.e., 15% for MBEs, 5% for WBEs and 1.5% for DVBEs.⁵ As noted above, T-Mobile has been able to meet (and in fact exceed) those goals for WBEs in 2020 and has every intention of doing so in the future on a short, mid and long-range basis. T-Mobile’s current MBE procurement is 13.85% and we hope to improve on that even further in the coming years with short, mid and long-range goals of 14.25%, 14.75% and 15% respectively. DVBE procurement is currently at 0.07% which is an improvement over last year. T-Mobile is dedicated to improving procurement from DVBEs and has short, mid and long-range goals of 0.085%, 1% and 1.5% respectively.

Per Rule 8.3.5, and consistent with the recommendation of the Joint Utilities to the Commission at the end of 2020, T-Mobile has established short, mid and long-term goals for LGBTBEs of 0.30%, 0.40% and 0.50% respectively. As noted above, T-Mobile has made significant inroads into LGBTBE procurement in these first few years and we are confident and hopeful that our ongoing efforts will bring continued success with these business enterprises.

T-Mobile has not, however, assigned specific values to the various categories of products and services identified in this Report as procurement for any particular product or service can vary by year and it does not currently have sufficient information to inform such particularized goals. As discussed throughout, T-Mobile’s outreach to Diverse Business Enterprises is broad-based and we welcome the opportunity to enhance our procurement regardless of category. For reference, however, T-Mobile has included Attachment 6 to this Report which breaks down the 2020 actual procurement by product and service categories.

C. Required Additional Disclosures (10.1.3 – 10.1.6)

Plans for Recruiting WMDVLGBTBE Suppliers Where Utilization Has Been Low

T-Mobile is committed to recruiting and developing Diverse Business Enterprise talent in traditional, non-traditional, and under-utilized areas, and to otherwise encourage those suppliers to register with the Supplier Clearinghouse or any other recognized certifying entity. For examples of activities that T-Mobile intends to undertake in 2020, see above sections “Partnerships, Conferences and Sponsorships” under and “Legal Diversity Task Force.”

Plans for Recruiting WMDVLGBTBE Suppliers in Excluded Categories

Not applicable.

Plans for Prime Contractor Utilization of WMDVLGBTBE Subcontractors

T-Mobile intends to continue to require new prime suppliers to report on a quarterly basis their amount of direct and indirect spend with diverse businesses. Where applicable, T-Mobile plans

⁵ In light of the increased net procurement discussed above (*see n. 3*), some of the goals established for legacy T-Mobile in the 2020 Annual Plan submitted last year have been revised to, among other considerations, better reflect the current spend percentages for the various diverse business groups.

to continue to include prime contractor utilization of Diverse Business Enterprise subcontractors in our contract language. In addition, T-Mobile intends to work with its prime suppliers to promote reasonable diversity procurement goals for their Tier II vendors.

Plans for Complying with WMDVLGBTBE Program Guidelines

T-Mobile intends to continue to strive to meet the Commission's goals as established in GO 156.

Attachment 1

2020 Total WMDVLGBTBE Procurement Summary - Direct and Sub

Line No.			Direct	Sub	Total	%
1	Minority Men	Asian-Pacific	\$772,336,219	\$16,424,312	\$788,760,531	10.20%
2		African American	\$85,709,086	\$188,734	\$85,897,820	1.11%
3		Hispanic	\$63,096,991	\$1,949,894	\$65,046,885	0.84%
4		Native-American	\$14,830,228	\$0	\$14,830,228	0.19%
5		Other	\$5,596,616	\$86,984	\$5,683,600	0.07%
6		Total Minority Men	\$941,569,140	\$18,649,924	\$960,219,064	12.42%
7	Minority Women	Asian-Pacific	\$25,605,831	\$8,344,504	\$33,950,335	0.44%
8		African American	\$34,876,892	\$604,479	\$35,481,371	0.46%
9		Hispanic	\$11,319,466	\$1,071,075	\$12,390,541	0.16%
10		Native-American	\$10,889,517	\$178,326	\$11,067,843	0.14%
11		Other	\$3,042,424	\$10,184	\$3,052,608	0.04%
12		Total Minority Women ¹	\$85,734,130	\$10,208,568	\$95,942,698	1.24%
13	Total Minority Business Enterprise (MBE)		\$1,027,303,270	\$28,858,492	\$1,056,161,762	13.66%
14	Women Business Enterprise (WBE)		\$366,332,512	\$25,747,453	\$392,079,965	5.07%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$16,054,439	\$0	\$16,054,439	0.21%
16	Disabled Veteran Business Enterprise (DVBE)		\$2,779,087	\$2,372,925	\$5,152,012	0.07%
17	TOTAL WMDVLGBTBE Procurement ²		\$1,412,469,308	\$56,978,870	\$1,469,448,178	19.01%
18	Net Procurement ³				\$7,731,037,451	100.00%

¹The total procurement for minority women, i.e., \$95,942,698, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

² WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

³ T-Mobile's net procurement is based on (a) sourceable spend for goods, products or services with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. Expenditures on such items as taxes, surcharges & fees, dealer rebates, commissions, employee-based salaries and bonuses, charitable contributions, organizational memberships, rents and utility services are not included.

Attachment 2

2020 WMDVLGBTBE Procurement by Product and Services Category - Direct

Line No.				Products ¹		Services ²		TOTAL	
1	Minority Men	Asian-Pacific	Direct	\$308,552,144	3.99%	\$463,784,075	6.00%	\$772,336,219	9.99%
2		African-American	Direct	\$68,886,052	0.89%	\$16,823,034	0.22%	\$85,709,086	1.11%
3		Hispanic	Direct	\$6,385,273	0.08%	\$56,711,718	0.73%	\$63,096,991	0.82%
4		Native-American	Direct	\$0	0.00%	\$14,830,228	0.19%	\$14,830,228	0.19%
5		Other	Direct	\$0	0.00%	\$5,596,616	0.07%	\$5,596,616	0.07%
6		Total Minority Men	Direct	\$383,823,469	4.96%	\$557,745,671	7.21%	\$941,569,140	12.18%
7	Minority Women	Asian-Pacific	Direct	\$11,216,818	0.15%	\$14,389,013	0.19%	\$25,605,831	0.33%
8		African-American	Direct	\$0	0.00%	\$34,876,892	0.45%	\$34,876,892	0.45%
9		Hispanic	Direct	\$0	0.00%	\$11,319,466	0.15%	\$11,319,466	0.15%
10		Native-American	Direct	\$10,889,517	0.14%	\$0	0.00%	\$10,889,517	0.14%
11		Other	Direct	\$2,974,399	0.04%	\$68,025	0.00%	\$3,042,424	0.04%
12		Total Minority Women ³	Direct	\$25,080,734	0.32%	\$60,653,396	0.78%	\$85,734,130	1.11%
13	Total Minority Business Enterprise (MBE)		Direct	\$408,904,203	5.29%	\$618,399,067	8.00%	\$1,027,303,270	13.29%
14	Women Business Enterprise (WBE)		Direct	\$202,730,513	2.62%	\$163,601,999	2.12%	\$366,332,512	4.74%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBT)		Direct	\$0	0.00%	\$16,054,439	0.21%	\$16,054,439	0.21%
16	Disabled Veteran Business Enterprise (DVBE)		Direct	\$1,042,157	0.01%	\$1,736,930	0.02%	\$2,779,087	0.04%
17	TOTAL WMDVLGBTBE Procurement ⁴		Direct	\$612,676,873	7.92%	\$799,792,435	10.35%	\$1,412,469,308	18.27%
18	Net Procurement ⁵			\$7,731,037,451		\$7,731,037,451		\$7,731,037,451	
19	Total Number of WMDVLGBTBEs that received direct spend		187						

¹ Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

² Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

³ The total procurement for minority women, i.e., \$85,734,130, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

⁴ WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

⁵ T-Mobile's net procurement is based on (a) sourceable spend for goods, products or services with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. Expenditures on such items as taxes, surcharges & fees, dealer rebates, commissions, employee-based salaries and bonuses, charitable contributions, organizational memberships, rents and utility services are not included.

2019 WMDVLGBTBE Procurement by Product and Services Category - Sub

Line No.				Products ¹		Services ²		TOTAL	
1	Minority Men	Asian-Pacific	Sub	\$0	0.00%	\$16,424,312	0.21%	\$16,424,312	0.21%
2		African-American	Sub	\$0	0.00%	\$188,734	0.00%	\$188,734	0.00%
3		Hispanic	Sub	\$167,292	0.00%	\$1,782,602	0.02%	\$1,949,894	0.03%
4		Native-American	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%
5		Other	Sub	\$86,984	0.00%	\$0	0.00%	\$86,984	0.00%
6		Total Minority Men	Sub	\$254,276	0.00%	\$18,395,648	0.24%	\$18,649,924	0.24%
7	Minority Women	Asian-Pacific	Sub	\$0	0.00%	\$8,344,504	0.11%	\$8,344,504	0.11%
8		African-American	Sub	\$0	0.00%	\$604,479	0.01%	\$604,479	0.01%
9		Hispanic	Sub	\$0	0.00%	\$1,071,075	0.01%	\$1,071,075	0.01%
10		Native-American	Sub	\$0	0.00%	\$178,326	0.00%	\$178,326	0.00%
11		Other	Sub	\$0	0.00%	\$10,184	0.00%	\$10,184	0.00%
12		Total Minority Women ³	Sub	\$0	0.00%	\$10,208,568	0.13%	\$10,208,568	0.13%
13	Total Minority Business Enterprise (MBE)	Sub	\$254,276	0.00%	\$28,604,216	0.37%	\$28,858,492	0.37%	
14	Women Business Enterprise (WBE)	Sub	\$11,072,733	0.14%	\$14,674,720	0.19%	\$25,747,453	0.33%	
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Sub	\$0	0.00%	\$0	0.00%	\$0	0.00%	
16	Disabled Veteran Business Enterprise (DVBE)	Sub	\$18,088	0.00%	\$2,354,837	0.03%	\$2,372,925	0.03%	
17	TOTAL WMDVLGBTBE Procurement⁴	Sub	\$11,345,097	0.15%	\$45,633,773	0.59%	\$56,978,870	0.74%	
18	Net Procurement⁵			\$7,731,037,451		\$7,731,037,451		\$7,731,037,451	

¹ Products include vendors with primary SIC Category Codes 24, 30, 34, 35, 36, 39, 50.

² Services include vendors with primary SIC Category Codes 15, 16, 17, 42, 48, 49, 65, 73, 76, 81, 87, 89, 99.

³ The total procurement for minority women, i.e., \$10,208,568, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

⁴ WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

⁵ T-Mobile's net procurement is based on (a) sourceable spend for goods, products or services with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. Expenditures on such items as taxes, surcharges & fees, dealer rebates, commissions, employee-based salaries and bonuses, charitable contributions, organizational memberships, rents and utility services are not included.

SIC Code	SIC Code Description	Asian Pacific		African American		Hispanic		Native American		Other		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business	Disabled Veterans Business Enterprise	Total WMDVLGBTBE -	
		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female					DIRECT	Total Dollars
15	Building Construction - General Contractors & Operative Builders	\$ 0	\$ 0	\$ 0	\$ 0	\$ 33,479.00	\$ 9,631.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 43,110	\$ 0	\$ 0	\$ 0	\$ 43,110	\$ 30,151,046
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.39%
16	Heavy Construction, Except Building Construction - Contractors	\$ 148,985,730.00	\$ 0	\$ 2,271,107.00	\$ 0	\$ 560,436.00	\$ 3,196,016.00	\$ 0	\$ 0	\$ 0	\$ 13,300.00	\$ 155,026,589	\$ 1,726,225	\$ 0	\$ 0	\$ 156,752,814	\$ 224,200,086
		% 1.93%	% 0.00%	% 0.03%	% 0.00%	% 0.01%	% 0.04%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 2.01%	% 0.02%	% 0.00%	% 0.00%	% 2.03%	% 2.90%
17	Contructions - Special Trade Contractors	\$ 2,771,335.00	\$ 0	\$ 0	\$ 0	\$ 53,110,676.00	\$ 0	\$ 14,830,228.00	\$ 0	\$ 3,443,720.00	\$ 0	\$ 74,155,959	\$ 33,245,019	\$ 225,856	\$ 10,236	\$ 107,637,070	\$ 164,671,098
		% 0.04%	% 0.00%	% 0.00%	% 0.00%	% 0.69%	% 0.00%	% 0.19%	% 0.00%	% 0.04%	% 0.00%	% 0.96%	% 0.43%	% 0.00%	% 0.00%	% 1.39%	% 2.13%
24	Lumber and Wood Products, Except Furniture	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,092,415
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.04%
30	Rubber and Miscellaneous Plastic Products	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 77,310
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%
34	Fabricated Metal Products, Except Machinery & Transport Equipment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 47,088.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 47,088	\$ 104,119	\$ 0	\$ 0	\$ 151,207	\$ 8,504,141
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.11%
35	Industrial and Commercial Machinery and Computer Equipment	\$ 68,689.00	\$ 0	\$ 3,855,364.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,924,053	\$ 183,119,072	\$ 0	\$ 0	\$ 187,043,125	\$ 2,242,000,861
		% 0.00%	% 0.00%	% 0.05%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.05%	% 2.37%	% 0.00%	% 0.00%	% 2.42%	% 29.00%
36	Electronic, Electrical Equipment & Components, Except Computer Equipment	\$ 26,176,856.00	\$ 2,066,752.00	\$ 0	\$ 0	\$ 1,212,591.00	\$ 0	\$ 0	\$ 0	\$ 1,074,687.00	\$ 0	\$ 30,530,886	\$ 5,648,141	\$ 750	\$ 750	\$ 36,179,777	\$ 728,263,728
		% 0.34%	% 0.03%	% 0.00%	% 0.00%	% 0.02%	% 0.00%	% 0.00%	% 0.00%	% 0.01%	% 0.00%	% 0.39%	% 0.07%	% 0.00%	% 0.00%	% 0.47%	% 9.42%
39	Miscellaneous Manufacturing Industries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 26,831.00	\$ 0	\$ 0	\$ 0	\$ 1,899,712.00	\$ 0	\$ 1,926,543	\$ 11,328,854	\$ 0	\$ 0	\$ 13,255,397	\$ 108,234,524
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.02%	% 0.00%	% 0.00%	% 0.02%	% 0.15%	% 0.00%	% 0.00%	% 0.17%	% 1.40%
42	Motor Freight Transportation	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 2,898,571	\$ 0	\$ 0	\$ 2,898,571	\$ 17,008,282
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.04%	% 0.00%	% 0.00%	% 0.04%	% 0.22%
48	Communications	\$ 0	\$ 0	\$ 0	\$ 0	\$ 178,457.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 178,457	\$ 2,001,007	\$ 2,185,999	\$ 0	\$ 4,365,463	\$ 28,604,839
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.03%	% 0.03%	% 0.00%	% 0.06%	% 0.37%
49	Electric, Gas and Sanitary Services	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 3,092,415
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.04%
50	Wholesale Trade - Durable Goods	\$ 282,306,599.00	\$ 9,150,066.00	\$ 65,030,688.00	\$ 0	\$ 5,098,763.00	\$ 0	\$ 10,889,517.00	\$ 0	\$ 0	\$ 0	\$ 372,475,633	\$ 2,634,446	\$ 0	\$ 1,041,407	\$ 376,151,486	\$ 2,008,523,530
		% 3.65%	% 0.12%	% 0.84%	% 0.00%	% 0.07%	% 0.00%	% 0.14%	% 0.00%	% 0.00%	% 0.00%	% 4.82%	% 0.03%	% 0.00%	% 0.01%	% 4.87%	% 25.98%
65	Real Estate	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 4,406,691
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.06%
73	Business Services	\$ 149,347,432.00	\$ 10,210,193.00	\$ 12,166,467.00	\$ 34,700,700.00	\$ 2,456,168.00	\$ 6,696,666.00	\$ 0	\$ 0	\$ 1,003,428.00	\$ 47,985.00	\$ 216,629,039	\$ 66,641,835	\$ 13,642,584	\$ 981,115	\$ 297,894,573	\$ 781,607,886
		% 1.93%	% 0.13%	% 0.16%	% 0.45%	% 0.03%	% 0.09%	% 0.00%	% 0.00%	% 0.01%	% 0.00%	% 2.80%	% 0.86%	% 0.18%	% 0.01%	% 3.85%	% 10.11%
76	Miscellaneous Repair Services	\$ 0	\$ 1,065,904.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,065,904	\$ 42,077,442	\$ 0	\$ 0	\$ 43,143,346	\$ 75,764,167
		% 0.00%	% 0.01%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.01%	% 0.54%	% 0.00%	% 0.00%	% 0.56%	% 0.98%
81	Legal Services	\$ 0	\$ 1,075,040.00	\$ 0	\$ 0	\$ 372,502.00	\$ 1,417,153.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 2,864,695	\$ 3,099,061	\$ 0	\$ 0	\$ 5,963,756	\$ 48,705,536
		% 0.00%	% 0.01%	% 0.00%	% 0.00%	% 0.00%	% 0.02%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.04%	% 0.04%	% 0.00%	% 0.00%	% 0.08%	% 0.63%
87	Engineering, Accounting, Research, Management & Related Services	\$ 9,469,222.00	\$ 2,037,876.00	\$ 2,385,460.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,149,468.00	\$ 6,740.00	\$ 15,048,766	\$ 7,569,147	\$ 0	\$ 0	\$ 22,617,913	\$ 239,662,161
		% 0.12%	% 0.03%	% 0.03%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.01%	% 0.00%	% 0.00%	% 0.19%	% 0.10%	% 0.00%	% 0.00%	% 0.29%	% 3.10%
89	Services, Not Elsewhere Classified	\$ 153,210,356.00	\$ 0	\$ 0	\$ 176,192.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 153,386,548	\$ 4,239,573	\$ 0	\$ 0	\$ 157,626,121	\$ 216,469,049
		% 1.98%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 1.98%	% 0.05%	% 0.00%	% 0.00%	% 2.04%	% 2.80%
99	Nonclassifiable Establishments	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 745,579	\$ 745,579	\$ 14,688,971
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.01%	% 0.01%	% 0.19%
	Various SIC categories of which there is no WMDVLGBTBE Spend	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 783,154,094
		% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 0.00%	% 10.13%
	Total	\$ 772,336,219	\$ 25,605,831	\$ 85,709,086	\$ 34,876,892	\$ 63,096,991	\$ 111,319,466	\$ 14,830,228	\$ 10,889,517	\$ 5,596,616	\$ 3,042,424	\$ 1,027,303,270	\$ 366,332,512	\$ 16,054,439	\$ 2,779,087	\$ 1,412,469,308	\$ 7,731,037,451
		% 9.99%	% 0.33%	% 1.11%	% 0.45%	% 0.82%	% 0.15%	% 0.19%	% 0.14%	% 0.07%	% 0.04%	% 13.29%	% 4.74%	% 0.21%	% 0.04%	% 18.27%	% 100.00%

Total Product Procurement - Direct	\$612,676,873
Total Service Procurement - Direct	\$799,792,435
Net Procurement	\$7,731,037,451

SIC Code	SIC Code Description	Asian Pacific		African American		Hispanic		Native American		Other		Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veterans Business Enterprise (DVBE)	Total WMDVLGBTBE -		
		Male	Female	Male	Female	Male	Female	Male	Female	Male	Female					SUB	Total Dollars	
15	Building Construction - General Contractors & Operative Builders	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$30,151,046
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.39%
16	Heavy Construction, Except Building Construction - Contractors	\$ 0	\$ 0	\$ 0	\$ 0	\$ 49,498.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 49,498	\$ 638,417	\$ 0	\$ 0	\$ 0	\$ 687,915	\$224,200,086
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.01%	2.90%
17	Contructions - Special Trade Contractors	\$ 1,242,011.00	\$ 3,826,604.00	\$ 0	\$ 0	\$ 126,808.00	\$ 13,037.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5,208,460	\$ 0	\$ 0	\$ 0	\$ 0	\$ 5,208,460	\$164,671,098
		% 0.02%	0.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.07%	0.00%	0.00%	0.00%	0.00%	0.07%	2.13%
24	Lumber and Wood Products, Except Furniture	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$3,092,415
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
30	Rubber and Miscellaneous Plastic Products	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$77,310
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
34	Fabricated Metal Products, Except Machinery & Transport Equipment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 86,984.00	\$ 0	\$ 86,984	\$ 0	\$ 0	\$ 0	\$ 0	\$ 86,984	\$8,504,141
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.11%
35	Industrial and Commercial Machinery and Computer Equipment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$2,242,000,861
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	29.00%
36	Electronic, Electrical Equipment & Components, Except Computer Equipment	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 23,775	\$ 0	\$ 18,088	\$ 0	\$ 41,863	\$728,263,728
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	9.42%
39	Miscellaneous Manufacturing Industries	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$108,234,524
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.40%
42	Motor Freight Transportation	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$17,008,282
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.22%
48	Communications	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 12,400	\$ 0	\$ 0	\$ 0	\$ 0	\$12,400
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.37%
49	Electric, Gas and Sanitary Services	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$3,092,415
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.04%
50	Wholesale Trade - Durable Goods	\$ 0	\$ 0	\$ 0	\$ 0	\$ 167,292.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 167,292	\$ 11,048,958	\$ 0	\$ 0	\$ 0	\$ 11,216,250	\$2,008,523,530
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.14%	0.00%	0.00%	0.00%	0.15%	25.98%
65	Real Estate	\$ 0	\$ 117,940.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 117,940	\$ 0	\$ 0	\$ 0	\$ 0	\$ 117,940	\$4,406,691
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.06%
73	Business Services	\$ 5,777,465.00	\$ 4,112,424.00	\$ 0	\$ 604,479.00	\$ 1,413,326.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 11,907,694	\$ 13,325,813	\$ 0	\$ 0	\$ 0	\$ 25,233,507	\$781,607,886
		% 0.07%	0.05%	0.00%	0.01%	0.02%	0.00%	0.00%	0.00%	0.00%	0.00%	0.15%	0.17%	0.00%	0.00%	0.00%	0.33%	10.11%
76	Miscellaneous Repair Services	\$ 73,696.00	\$ 0	\$ 2,900.00	\$ 0	\$ 0	\$ 1,010,838.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,087,434	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,087,434	\$75,764,167
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%	0.01%	0.98%
81	Legal Services	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$48,705,536
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.63%
87	Engineering, Accounting, Research, Management & Related Services	\$ 9,292,057.00	\$ 287,536.00	\$ 172,573.00	\$ 0	\$ 192,970.00	\$ 47,200.00	\$ 0	\$ 178,326.00	\$ 0	\$ 10,184.00	\$ 10,180,846	\$ 559,139	\$ 0	\$ 2,354,837	\$ 13,094,822	\$ 239,662,161	
		% 0.12%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.13%	0.01%	0.00%	0.03%	0.17%	3.10%	
89	Services, Not Elsewhere Classified	\$ 39,083.00	\$ 0	\$ 13,261.00	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 52,344	\$ 138,951	\$ 0	\$ 0	\$ 0	\$ 191,295	\$216,469,049
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.80%
99	Nonclassifiable Establishments	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$14,688,971
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.19%
	Various SIC categories of which there is no WMDVLGBTBE Spend	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$783,154,094
		% 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	10.13%
	Total	\$ 16,424,312	\$ 8,226,564	\$ 188,734	\$ 604,479	\$ 1,949,894	\$ 1,071,075	\$ 0	\$ 178,326	\$ 86,984	\$ 10,184	\$ 28,858,492	\$ 25,747,453	\$ 0	\$ 2,372,925	\$ 56,978,870	\$ 7,731,037,451	
		% 0.21%	0.11%	0.00%	0.01%	0.03%	0.01%	0.00%	0.00%	0.00%	0.00%	0.37%	0.33%	0.00%	0.03%	0.74%	100.00%	

Total Product Procurement - Sub	\$11,345,097.00
Total Service Procurement - Sub	\$45,633,773.00
Net Procurement	\$7,731,037,451

Attachment 5
2020 WMDVLGBTBE Procurement Summary

Line No.		Minority Men	Minority Female	Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVLGBTBE
1	Direct \$	\$941,569,140	\$85,734,130	\$1,027,303,270	\$366,332,512	\$16,054,439	\$2,779,087	\$1,412,469,308
2	Subcontracting \$	\$18,649,924	\$10,208,568	\$28,858,492	\$25,747,453	\$0	\$2,372,925	\$56,978,870
3	Total \$	\$960,219,064	\$95,942,698	\$1,056,161,762	\$392,079,965	\$16,054,439	\$5,152,012	\$1,469,448,178

4	Direct %	12.18%	1.11%	13.29%	4.74%	0.21%	0.04%	18.27%
5	Subcontracting %	0.24%	0.13%	0.37%	0.33%	0.00%	0.03%	0.74%
6	Total %	12.42%	1.24%	13.66%	5.07%	0.21%	0.07%	19.01%

7	Net Procurement	\$ 7,731,037,451
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Attachment 6
2020 WMDVLGBTBE by Product and Service Categories

Line No.			Actual 2020					
			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE) ¹	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE	
1	Products							
2	SIC Code Description							
3	Raw Materials ²	%	0.000%	0.000%	0.000%	0.000%	0.0000%	
4	Finished Product Misc Goods ³	%	4.890%	2.700%	0.000%	0.010%	7.600%	
5	Technical Equipment / Analysis Instruments ⁴	%	0.400%	0.070%	0.000%	0.000%	0.470%	
6	Subtotal		%	5.290%	2.770%	0.000%	0.010%	8.070%

Line No.			Actual 2020					
			Minority Business Enterprise (MBE)	Women Business Enterprise (WBE)	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)	Disabled Veteran Business Enterprise (DVBE)	Total WMDVBE	
7	Services							
8	SIC Code Description							
9	Construction / Facilities / Transportation Services ⁵	%	3.070%	1.040%	0.000%	0.0000%	4.110%	
10	Professional Services ⁶	%	5.260%	1.190%	0.180%	0.050%	6.680%	
11	Legal Services ⁷	%	0.040%	0.040%	0.000%	0.000%	0.080%	
12	Communications / Other Services ⁸	%	0.000%	0.030%	0.030%	0.010%	0.070%	
13	Subtotal		%	8.370%	2.300%	0.21%	0.060%	10.940%

14	Total		%	13.66%	5.07%	0.21%	0.07%	19.01%
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¹Per the General Order, there are currently no numerical goals set by the Commission for LGBTBEs. Nevertheless, T-Mobile is proud of the progress it has made in that area and continues to promote diversity procurement with LGBTBEs.

²Raw Materials include vendors with primary SIC Codes: 24, 34

³Finished Products Misc Goods include vendors with primary SIC Codes: 30, 35, 39, 50

⁴Technical Equipment / Analysis Instruments include vendors with primary SIC Codes: 36

⁵Construction / Facilities / Transportation Services include vendors with primary SIC Codes: 15, 16, 17, 41, 42, 49, 76

⁶Professional Services include vendors with primary SIC Codes: 65, 73, 87, 89

⁷Legal Services include vendors with primary SIC Codes: 81

⁸Communications / Other Services include vendors with primary SIC Codes: 27, 48, 99

Attachment 7

2020 Total WMDVLGBTBE Procurement Summary with Handset/SIM Card Procurement Excluded from Net Procurement

Line No.			Direct	Sub	Total	%
1	Minority Men	Asian-Pacific	\$772,336,219	\$16,424,312	\$788,760,531	18.85%
2		African American	\$85,709,086	\$188,734	\$85,897,820	2.05%
3		Hispanic	\$63,096,991	\$1,949,894	\$65,046,885	1.55%
4		Native-American	\$14,830,228	\$0	\$14,830,228	0.35%
5		Other	\$5,596,616	\$86,984	\$5,683,600	0.14%
6		Total Minority Men	\$941,569,140	\$18,649,924	\$960,219,064	22.94%
7	Minority Women	Asian-Pacific	\$25,605,831	\$8,344,504	\$33,950,335	0.81%
8		African American	\$34,876,892	\$604,479	\$35,481,371	0.85%
9		Hispanic	\$11,319,466	\$1,071,075	\$12,390,541	0.30%
10		Native-American	\$10,889,517	\$178,326	\$11,067,843	0.26%
11		Other	\$3,042,424	\$10,184	\$3,052,608	0.07%
12		Total Minority Women ¹	\$85,734,130	\$10,208,568	\$95,942,698	2.29%
13	Total Minority Business Enterprise (MBE)		\$1,027,303,270	\$28,858,492	\$1,056,161,762	25.23%
14	Women Business Enterprise (WBE)		\$366,332,512	\$25,747,453	\$392,079,965	9.37%
15	Lesbian, Gay, Bisexual, Transgender Business Enterprise (LGBTBE)		\$16,054,439	\$0	\$16,054,439	0.38%
16	Disabled Veteran Business Enterprise (DVBE)		\$2,779,087	\$2,372,925	\$5,152,012	0.12%
17	TOTAL WMDVLGBTBE Procurement ²		\$1,412,469,308	\$56,978,870	\$1,469,448,178	35.11%
18	Net Procurement ³				\$4,185,436,046	100.00%

¹The total procurement for minority women, i.e., \$95,942,698, is included as part of Total Minority Business Enterprises (Line 13). Consistent with Commission direction, total procurement for minority women is not included in Women Business Enterprises (Line 14) although T-Mobile believes that the failure to include that procurement in WBE as well as MBE provides the Commission with an incomplete view of procurement.

² WMDVLGBTBE supplier spend is based on total spend with all vendors certificated by the Supplier Clearinghouse and Small Business Administration pursuant to Section 8(a) of Small Business Act as amended (15 U.S.C. 637 (a)), or the Secretary of Commerce pursuant to Section 5 of Executive Order 11625.

³ T-Mobile's net procurement is based on (a) sourceable spend for goods, products or services with entities classified by T-Mobile's systems as vendors located in California plus (b) any spend with non-California based, Clearinghouse-certificated WMDVLGBTBEs plus (c) the California market pro rata share of T-Mobile's nation-wide spend for wireless handsets and SIM cards. Expenditures on such items as taxes, surcharges & fees, dealer rebates, commissions, employee-based salaries and bonuses, charitable contributions, organizational memberships, rents and utility services are not included.